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# **Congratulations**



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## From the President's Pen ...



Greetings from sunny Iowa where we are enjoying a beautiful summer. Hope this finds all of you well and enjoying time with family and friends. I am writing this letter with lots of feelings, as I will be finishing my term as president of the NTPDA. I have left Worthington Ag Parts and will be taking a job with K & M. I would like to thank all you great members of the NTPDA, the staff and board. It has been a privilege to work with such a great group. The board still has much to do but you have a great group of people and I feel the NTPDA will continue to improve.



*Carl Vande Weerd  
President*

I would like all of you to know how lucky we are to have Kim and Phyllis working for the NTPDA - they "get it done." Another group that goes unnoticed are the trustees of the trust. These men look after the trust in great detail, they work hard with little thanks. So THANK YOU for all your hard work!

I will be working the K&M booth in San Antonio so I will get to see you all there. I hope we have a good turn out! I wish all of you a good year and that the harvest is profitable for all.

Take care.

—Carl



## BULLETIN

PHYLLIS COX, Editor

Articles, letters, advertisements and  
comments are encouraged and should be sent to:

### NTPDA

**KIM CARROLL**, Operations Manager  
**PHYLLIS COX**, Meeting Planner/Event Coordinator  
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Fax 940-668-1627  
email: kim@ntpd.com

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# Message from Phyllis



I'm always amazed at how fast time is flying by. Some say the older you get the faster it flies...I'd like it to be the other way around. But like my mom always said...getting older is better than the alternative! As I write this I have been mesmerized by the news coverage regarding the Casey Anthony trial. She was found not guilty by a jury of her peers but as far as I'm concerned it will probably remain a mystery. And a lose/lose situation for so many.

But...there is a win/win situation for all of you! Our upcoming conference and trade show in San Antonio in January. We've already made the hotel reservation at Crowne Plaza in San Antonio and in the next issue of the *Bulletin* we will be highlighting

many of the activities taking place in San Antonio. We will give you some free time to explore the River Walk and anything else you have an interest in. The board is meeting in Kansas City for our Summer Board Meeting and we will be making some additional decisions regarding San Antonio. Again, if you have a topic you think the attendees would be interested in please let me know so I can research speakers who have expertise in that area.

In this issue you will find the recipients of the scholarship awards. We appreciate all of the applications and remind you that if you did not receive one this year please apply again next year. It seems to get more difficult each year for our committee to award

these scholarships. We also appreciate the companies that presented these applications and their participation in helping it all come together. A special thanks to the committee members for their time and dedication to this invaluable member benefit.

I hope everyone is staying cool (Texas is sooo hot) and having a great summer. I'll see some of you at the Summer Board Meeting.

Until next time,

*Phyllis*

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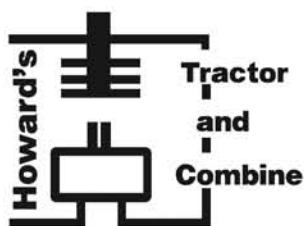
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# Let's Shop America

Contributed by Tom Winkleblack

I recently heard a proposal by an analyst that suggested if every U.S. citizen purchased an extra \$20 per week of American made products 200,000 jobs would be created. He went on to state that these were qualified as head of household type jobs, not minimum wage burger-flipping jobs. I don't know about the validity of the numbers, but the concept justifies some consideration.

A month ago when I was on a family excursion through the Midwest I started thinking about where have all the people moved to and why. Of course people have migrated to the metropolitan areas where the jobs are. Talking to the people who still live in these rural areas the challenges are the same for local governments and school districts—a dwindling population and shrinking tax base.

We have all contributed to this trend at one time or another by not supporting a local merchant or institution. Most of us are guilty of buying from some large chain that has promoted themselves as a discount or wholesale supplier. This fast paced society that we live in encourages us to purchase many items in one location because it is more convenient, and there are other excuses for serving ourselves in the short term. The long term affect has been to eliminate many mom and pop retail establishments in rural America for the proliferation of one or a few “Mighty Marts” who thrive with a work force of part-time, no-benefit employees.

Modern technologies have accelerated this trend by creating global markets with instantaneous accessibility and minimal human interaction. We have learned from children's toys colored with lead paint that not all international producers adhere to the same standards. The internet affords tremendous opportunities for research and the transmission of information, but online sales reduce sales tax revenue and compete for sales volume with brick and mortar retail stores.



I suggest that we take more time to read the labels on the merchandise we are looking to buy. Yes, the calories and fat content are important on food products, but the country of origin is important information on every product. COO is the country of manufacture, production, or growth where an article or product comes from. There are many international treaties and various national laws governing how products must be labeled when they move around different parts of the world. For those of us living in the United States it is simple—look for the “Made in America.” If you will take a little time and compare labels you can usually find a comparable product from right here in the USA.

An even better suggestion would be to buy from your fellow NTPDA member whenever possible. If you come across a customer that is looking for something you can't or don't want to provide at least refer them to a member of our association.

Let's shop America first while we support each other and promote good business practices.

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# SCHOLARSHIP

## *Recipients*

Academic Year  
2011-12

*Thanks to everyone involved in awarding the scholarships to a very diverse and deserving group of young men and women. The NTPDA board of directors would like to thank the committee members: Kathie Witte, Chairman; Carol Russell; Brian Kitch; Jeff Fawcett; and Paul Dyke. It takes a great deal of time and commitment to work through all of the applications and award the scholarships to these students. This year we want to thank the presenting companies for contributing \$250 toward the \$1,000 awarded to these recipients. We sincerely appreciate everyone involved. Also a special thanks to Kim Carroll who made sure all the applications were complete, in order and were sent to all appropriate committee members in a timely manner. We hope you enjoy this section of the Bulletin.*

### COLLEGIATE SCHOLARSHIPS

#### JANELLE COOK

Northwest Missouri State University  
Degree: Biology  
Sponsoring Member: Cooke Tractor Co., Inc.  
Parents: Stanley & Anita Cook

#### PAIGE ELIZABETH DAVIS

Goshen College  
Degree: Elementary and Special Education  
Sponsoring Member: Bates Corporation  
Parents: Michael & Melinda Davis

#### EMILY HANSEN

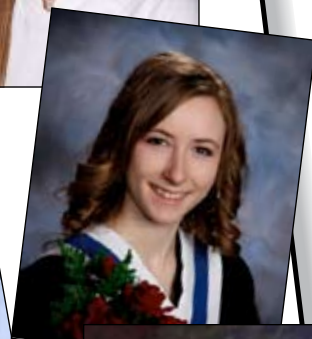
Luther College  
Degree: Biochemistry  
Sponsoring Member: Herschel-Adams  
Parents: Kevin & Vicky Hansen

#### JOHNATHAN D. HERSHEY

Messiah College  
Degree: Politics/International Relations  
Sponsoring Member: Hooper, Inc. - Intercourse  
Parents: Bradley D. & Sandra L. Hershey

Thank you very much for the opportunity to earn a second scholarship from NTPDA. I have achieved the beginning of my journey in Nursing. I have been accepted to Allen College in Waterloo, Iowa and I will begin pursuing my Bachelor of Nursing degree this fall. I truly appreciate the help from NTPDA, the money will help me pursue my goal to become a registered nurse in Iowa.

—AMY WICKETT



CLOCKWISE FROM TOP LEFT:  
SUSAN WAGGONER, CANDACE  
WYRE, CELESTE SMITH,  
DAKOTA KIEFFER, ADAM  
WENGER

#### DAKOTA KIEFFER

Iowa State University  
Degree: Business Management  
Sponsoring Member: Plastics Unlimited & Fabri-Glass Composites  
Parents: Terry & Nancy Kieffer

#### LINDSAY KING

Messiah College  
Degree: Biology  
Sponsoring Member: Hooper, Inc. - Intercourse  
Parents: David & Kathy King

**CARISSA MILLER**

University of Kansas  
Degree: Sports Management/  
Training  
Sponsoring Member: Abilene  
Machine, Inc.  
Parents: Lyle & Sandra Miller

**ETHAN NANNENGA**

North Iowa Area Community  
College  
Degree: English  
Sponsoring Member: TCM, Inc.  
Parents: Randy & Deanna Nan-  
nenga

**DESIREE O'CONNELL**

St. Catherine University  
Degree: Sports and Exercise Sci-  
ence & Pre-Physical Therapy  
Sponsoring Member: Downing  
Tractor Parts  
Parents: Daniel & Joan O'Connell

**STEVEN O'CONNELL**

Chippewa Valley Technical Col-  
lege  
Degree: Machine Tool Technics  
Sponsoring Member: Downing  
Tractor Parts  
Parents: Daniel & Joan O'Connell

**REBECCA PATTERSON**

Southeast Missouri State Uni-  
versity  
Degree: Psychology  
Sponsoring Member: Missouri  
Tractor Parts  
Parents: Jerry & Gina Patterson

**SHANIELLE ELIZABETH  
PETERSON**

Northland Community and Tech-  
nical College  
Degree: Elementary Education  
Sponsoring Member: TR Sal-  
vage, Inc.  
Parents: Ricky & Brenda Pat-  
terson

**SARA ROTTIER**

Baker College of Muskegon  
Degree: Associate of Applied  
Science/Vet Tech  
Sponsoring Member: Stamm  
Equipment  
Parents: Jake & Kathi Rottier

**CELESTE SMITH**

University of Saskatchewan  
Degree: Bachelor of Commerce  
Sponsoring Member: Combine  
World, Inc.  
Parents: Charles & Marjorie  
Smith

I would like to thank the  
NTPDA Scholarship Committee so  
much for rewarding me with this  
scholarship. It is truly an honor  
to be the recipient of such a  
generous gift. It truly will help  
me in attaining my future goals  
in attending college, and striv-  
ing to become an elementary  
teacher.

—SHELBY WORLEY

**KATHRYN WAGGONER**

Texas Christian University  
Degree: Sociology and Strategic  
Communications  
Sponsoring Member: TEMCO  
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Parents: Bob & Julia Waggoner

**SUSAN WAGGONER**

Auburn University  
Degree: Agriculture  
Sponsoring Member: TEMCO  
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**MOLLY WALMER**

Juniata College  
Degree: Peace and Conflict  
Studies  
Sponsoring Member: Wengers of  
Myerstown  
Parents: Wally & Rose  
Walmer

**SHANDA-LYN WEBB**

Indiana University  
Degree: Elementary Special  
Education  
Sponsoring Member: Worley  
Farm Salvage  
Parents: Bobby Webb and Stacey  
Webb

**ADAM L. WENGER**

Lebanon Valley College  
Degree: Accounting and Busi-  
ness (Double Major)  
Sponsoring Member: Wengers of  
Myerstown  
Parents: David & Gwen Wenger



Thank you for the wonder-  
ful scholarship; it is giving me  
the opportunity to continue  
my studies at Luther Col-  
lege to complete my Biology  
and Chemistry major with a  
minor in Art. It will also give

me the opportunity to continue my  
research in corn products with the Chemistry  
Department at Luther College. Not only will  
the scholarship help me continue my studies at  
Luther College, but my involvement with the  
community as an RA and a Lab assistant. This  
involvement in the community has contributed  
to my growth as a leader socially and academ-  
ically. I am thankful that this scholarship will  
help me continue to be enrolled in Luther and  
contribute to my growth inside and outside of  
the classroom.

—EMILY NICOLE HANSEN



CLOCKWISE FROM TOP LEFT:  
KEITH WOODY, STEVEN O'CONNELL,  
KATHRYN WAGGONER, KRISTEN WINTER,  
LINDSAY KING



**AMY LEE WICKETT**

Allen College  
Degree: Nursing  
Sponsoring Member: Herschel-Adams  
Parents: Kevin & Linda Wickett

**JULIE ANN WILKINSON**

Ball State University  
Degree: Telecommunications  
Sponsoring Member: TTP – Diesel Power & Machine  
Parents: Rex R. & Debra Ann Wilkinson

**KRISTEN WINTER**

University of Minnesota - Duluth  
Degree: Doctorate in Pharmacy  
Sponsoring Member: Worthington Ag Parts  
Parents: Mike & Karen Winter

**KEITH RICHARD WOODY**

Gallaudet University  
Degree: Physical Education  
Sponsoring Member: Worthington Ag Parts - Iowa Falls  
Parents: Duncan & Sherri Woody

**SHELBY WORLEY**

Franklin College  
Degree: Elementary Education  
Sponsoring Member: Worley Farm Salvage  
Parents: Kevin Worley

**CANDACE M. WYRE**

Delaware State University  
Degree: Elementary Education  
Sponsoring Member: Hooper, Inc – Middletown  
Parent: Anthony Wyre

**CARISSA SUZANNE YATES**

University of Central Oklahoma  
Degree: Forensic Science/Physics  
Sponsoring Member: Sturgeon's Corner, LLC  
Parent: Suzanne Sturgeon

**CALEB ZEHNDER**

University of Notre Dame  
Degree: Finance  
Sponsoring Member: Trinity Logistics Corporation  
Parents: Daniel & Cindie Zehnder

I just want to take a moment to thank you for selecting me to receive the NTPDA Scholarship for the upcoming year. I am planning to use the scholarship money to help fund a year of study in Russia and Northern Ireland. Your financial assistance will enable me to study peace processes in a first hand way and I can't thank you enough for that!

—MOLLY WALMER



I would like to take this opportunity to thank you for sponsoring the NTPDA Scholarship which I am so honored to receive for the 2011-2012 academic year. Your support in helping others further their education is very humble and noble act. Thanks again for sponsoring this scholarship and your continued support.

—PAIGE E. DAVIS



I would like to thank the Scholarship Committee for selecting me as a recipient of the NTPDA Scholarship. As a Junior at Ball State University, I will be continuing my education in Telecommunications. Your contribution to my education and future is greatly appreciated. I am honored to have been recommended by Doug Dickerhoff of TPP-Diesel Power and Machine of Pierceton, IN. Thanks again for awarding me this generous scholarship.

—JULIE WILKINSON



I am writing to express my sincere gratitude for making the National Tractor Parts Dealer Association Scholarship Award possible. I was thrilled to learn

of my selection for this honor, and I am deeply appreciative of your support.

I currently plan on majoring in Biology with an emphasis in Zoology or Marine Biology. I plan to gather my education at Northwest Missouri State University in Maryville, MO. The financial assistance you provided will be of great assistance to me in paying my educational expenses, and it will allow me to concentrate more time for studying.

Thank you again for your generosity and support. I promise you I will work very hard and eventually give something back to others, both as a Biologist and possibly sponsor a scholarship to future students like myself.

—JANELLE COOK



# Where Are They Now?

*Ten years ago these students were awarded the NTPDA Scholarship.*



## MANDY MULDER ROE

Mandy (Mulder) Roe graduated from the University of Northern Iowa in Cedar Falls, IA with a Bachelor of Arts in Interior Design with an emphasis in Business Concepts in 2002. In 2003, Mandy married Shayne Roe. From 2002 - 2007, Mandy worked as an Interior Designer in Iowa as well as South Carolina. The Roes currently reside in Pella, IA where Mandy is employed part-time by Vermeer Corporation as a Market Assessment Specialist. The majority of her time is spent with Shayne and their children Nile (4 yrs.) and Ava (1 yr).



## SCOTT PANNING

Scott Panning graduated from Gustavus Adolphus College in 2005 with a Bachelor of Science Degree in Accounting. Since then he has also received his CPA and CIA license

He is currently working at a public accounting firm in Minneapolis as a Financial Consultant. With his job he travels to India, Brazil and France and also throughout the United States.

On June 25, 2011 he got married to Carissa and they are residing in St. Louis Park, MN.



## BECCA BRYNSAAS

Becca Brynsaas currently lives in Decorah, IA with her husband Ryan and two kids, Annika (5) and Henry (3). Ryan owns a Patz and Houle dealership along with his brother and dad. Becca is a legal assistant at Anderson Law Office. While she is not currently working in the food industry, which is what she went to college for, it is still her hope to one day own a cake shop.

## BEN MOORE

Ben Moore attended Vincennes University where he received his Associates Degree in Applied Science. He was then hired by Gilsinger Implement, a John Deere Dealer in Indiana and has been with them ever since.

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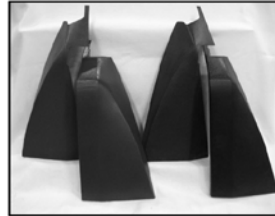
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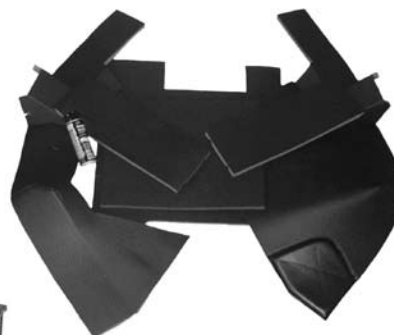
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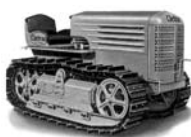
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Greetings from

# Greasy Girl

By Terri Stevens

The summer has been starting off around here with high winds and floods. Last week is when the tornado hit Joplin, Missouri. Joplin is about 55 miles west of the Tractor Barn. They had an F5 tornado hit and demolish the town. The path of the tornado was a half mile wide for 6 miles. There has been so much destruction from the path of the tornado. It was very hard to understand why and to see the good in this situation, however, there have been so many wonderful things come out of it that it has been amazing. They had around 5000 volunteers and they said there was food on every corner. People have committed to helping for the next 6 months. So God is good all the time; all the time God is good!

Now, onto a funny story ... Russ and I were sleeping the other night and we both woke up to voices in our living room. We got out of bed and walked into the living room; about the time we did we heard another voice saying "Bye Bye!" We both looked at each other and thought what the heck. Russ thought it was someone talking on their cell phone coming through our satellite dish. Crazy! It was one of those things that you put in the back of your mind and then when you think about it again it creeps you out! About a week later I was

babysitting my grandson Wyatt and all of his toys were strung out on the floor. After he left the toys had been put up and Russ and I walked by the drawer where they are kept and guess what we heard?.. that voice again! So I turned around and asked if that is what we heard in the middle of the night and he said no it wasn't because we heard someone say "bye-bye." At that moment the drawer

said, "Bye-Bye." We started laughing and thought how funny that we were spooked by a two year old's toy. So I guess I wanted to share that story to give you a laugh.

Our world is heavy and there are many things that are difficult. Being in business is one of them. We had one of our vendors contact us from a survey company wanting to know how the weather was affecting our business. I have never had that happen before. I think the key to being in business is to realize we are all out in this world to help others and to show kindness where it is needed. Just like the tornado hitting Joplin. They had 20 minutes notice and their lives will be forever changed. So take a deep breath and realize maybe you can provide the part that someone has been looking for or you can send some money to help people that have been hit by a tornado. Who knows? But just remember we are all here to be a blessing.

Have a wonderful day and remember to smile and be careful about the voices you hear in the middle of the night.

Night,



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# DID YOU KNOW?

By Kim Carroll



Did you know one of your member benefits involves a \$400 savings to you? James Environmental Management, Inc. (JEM) now offers NTPDA members a \$400 savings off of a Storm Water Pollution Prevention Plan (SWPPP). A SWPPP is required by the Environmental Protection Agency. These plans provide a way to minimize the sediment and

potential pollutants in your storm water discharge. They are created in accordance with Federal, State and Local regulations to comply with the 1972 Clean Water Act in an effort to keep the surface waters clean in the United States. In order to develop a Storm Water Pollution Prevention Program at each facility which meets all applicable regulations, JEM will perform the following:

- Perform a comprehensive site inspection of your facility to access current business practices and existing Best Management Practices.
- Complete a thorough review of any existing Storm Water Pollution Prevention documentation, if applicable.
- Submit a Notice of Intent, or Storm Water permit application, to appropriate agencies.
- Prepare a SWPPP in accordance with current regulations. The SWPPP will include:
  - Existing and Proposed Best Management Practices
  - USGS Topographic Map
  - Facility Site Plan
  - Routine Facility Inspection Forms
  - Required Pollution Prevention Training for facility personnel

JEM has been involved with NTPDA since 2002 when long time member Robert Owens with Wellington Tractor Parts introduced Mike James, owner of JEM, to the Association. Mike presented a seminar at our conference and trade show in Little Rock on different aspects of environmental compliance and has been involved with the Association ever since. If you are interested in knowing more about what JEM can do for you and your business on the SWPPP program or other services they provide, please contact Matt Knight at [mknight@jamesenvironmental.com](mailto:mknight@jamesenvironmental.com) or call him at 512-244-3631.

## **For You to Know — New Stormwater Permits for 2011**

Several state Storm Water Permits expire this year, and several new ones will be issued. Here are the states that can expect permit changes this year:

- Arizona – New permit becomes effective 2/1/2011
- Colorado – Permit expires 12/31/2011

- Connecticut – Permit expires 9/30/2011, will be reissued with minor changes 10/1/2011
- Georgia – Permit expires 7/31/2011
- Kansas – permit expires 8/31/2011
- Louisiana – permit expires 4/30/2011, new permit is in preliminary draft
- Michigan cycle 1 – permit expires 4/1/2011
- Nebraska – draft permit issued 1/1/2011, final permit pending
- Ohio – permit expires 4/31/2011, will reissue 5/1/2011
- Oklahoma – permit expires 5/2/2011, will reissue 5/1/2011
- Rhode Island – permit expires 4/30/2011
- South Carolina – old permit reissued 1/1/2011
- Texas – permit expires 8/13/2011
- Utah (sector M) – permit expires 12/31/2011
- Wisconsin – permit expires 4/1/2011

Source: <http://www.jamesenvironmental.com/resources/>

## **Prevent Storm Water Pollution at Home**

When pet waste, motor oil, fertilizers and other chemicals wash down streets and into storm drains, they flow into rivers and lakes, contaminating our water resources. This types of stormwater pollution is called “nonpoint source pollution.”

- Use a commercial carwash or wash your car on a lawn or other unpaved surface.
- Fix oil and other fluid leaks from vehicles or other motorized equipment.
- Clean up oil spills with an absorbent material like cat litter and don't rinse spills into the street.
- Recycle used motor oil and other motor fluids at participating service stations or recycling centers.
- Use pesticides and fertilizers sparingly and not if the forecast calls for rain.
- Plant native plants and species that are drought- and pest-resistant to reduce the need for watering and chemicals.
- Rake up yard debris such as leaves and grass clippings. Never blow leaves or grass clippings into the street.
- Pick up pet waste. Like excess fertilizer, it pollutes our water and also contains bacteria.
- Clean paint brushes in a sink, not outdoors, and properly dispose of or donate excess paint. If no other option is available, dry out paint in cans before disposing of them.

Thanks to [www.sanangelotexas.org](http://www.sanangelotexas.org) for this informative and important information.

***“If It's On The Ground It's In The Water”***





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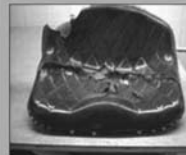


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