



# ***BULLETIN***

## **NATIONAL TRACTOR PARTS DEALER ASSOCIATION**

"USED, REBUILT AND NEW AGRICULTURAL AND INDUSTRIAL REPAIR PARTS"

FALL 2022

VOL. 32, NO. 3

**A BIG TIME IN ALABAMA**

**NEW RETIREMENT TRENDS**

**MEMBER NEWS**

**MUSIC CITY, HERE WE COME**







### 2022 NTPDA OFFICERS

President  
Trey Russell ~ 800-248-8883  
Russells Tractor Parts • Scottsboro, AL

Vice President  
Dan Waters ~ 509-346-2028  
Waters Tractor, LLC • Othello, WA

Treasurer  
Glen Leaders ~ 800-950-9917  
Leaders Tractor & Combine Salvage • Dunlap, IA

Secretary  
Terri Stevens ~ 800-383-3678  
The Tractor Barn, Inc. • Brookline, MO

Past President  
Scott Schelling ~ 800-831-8543  
Rock Valley Tractor Parts • Rock Valley, IA

### BOARD OF DIRECTORS

Eric Benton ~ 888-658-7171  
Southeast Tractor Parts • Jefferson, SC

Richard Cook ~ 660-885-9201  
Cook Tractor Parts • Clinton, MO

Ryan Davis ~ 877-687-1362  
Global Recovery Corp. • Springfield, MO

Kendall Jensen ~ 800-950-9917  
T R Salvage, Inc. • Thief River Falls, MN

Randy Mittlestadt ~ 866-609-1260  
All State Ag Parts • Downing, WI

Jake Walmer ~ 800-451-5240  
Wengers of Myerstown • Myerstown, PA

### ASSOCIATE DIRECTORS

Brandi Erickson ~ 833-787-7278  
Steiner Tractor Parts • Lennon, MI

Deepak Marwah ~ 512-843-0130  
Reubicon International, Inc • Austin, TX



## INSIDE

	Page
PRESIDENT'S PEN .....	3
STAFF NOTES .....	5
MEMBER NEWS.....	7
DID YOU KNOW? .....	8
NASHVILLE AT A GLANCE.....	10-11
LET'S EAT!.....	13
SCOTTSBORO BOARD MEETING.....	14-15
NEW RETIREMENT TRENDS .....	17
<i>Craig Shaver</i>	
SCHOLARSHIP THANK YOU .....	17
MARKETING TIP .....	19
<i>Michael Libbie</i>	
NEW NEWS .....	21
REMEMBER WHEN .....	23
GREASY GIRL .....	27
<i>Terri Stevens</i>	

## **NTPD** — ASSOCIATION — **BULLETIN** MICHAEL LIBBIE, Editor

Articles, letters, advertisements and  
comments are encouraged. Send to:

P.O. Box 1181  
Gainesville, TX 76241

### **NTPDA**

KIM CARROLL  
Operations Manager  
Meeting Planner/Event Coordinator

MICHAEL LIBBIE  
Business Development - Recruitment/Retention

940-668-0900 • Toll Free 877-668-0900

Fax 940-668-1627

email: [ntpda@ntpda.com](mailto:ntpda@ntpda.com)

The National Tractor Parts Dealer Association makes every reasonable effort to ensure accuracy of information contained in the *Bulletin* and to give credit to original authors where applicable. NTPDA and/or its agents are not responsible for errors or omissions.

## From the President's Pen . . .

Harvest is just around the corner! This means machinery of all types will be moving and I'm sure it will be breaking down. Hopefully everyone has had a great year and harvest keeps you busy.

This time of year is my busiest time of the year and definitely my favorite. It's the start of harvest here in the south. Mix that in with the kids' sports, hunting season and college football. Put all this together and the weekends are an absolute blur. From now until the end of November we'll be supporting one on the cross country trails and the other in soccer and gymnastics.

Harvest time and hunting season start off about the same time. We open up with dove season, a very social shooting sport. Normally the day is filled with fast moving birds and many shooting opportunities (we won't talk about



Trey Russell

how many boxes of shells it takes to fill a limit). It's always a fun time to hunt with friends and family and rib each other about missed shots. Typically the day wraps up with a cookout and a college football game on TV. It's a day I look forward to all year.

Speaking of looking forward to something....The annual NTPDA Conference and Trade show is something to look forward to this year. For starters it will be held in Nashville, TN (who doesn't love Nashville). Good food and good times are a promise. Your board members and staff have tried to put a lineup of activities together that are sure to make this one of the best we've ever had. Stay tuned for details and get signed up early!!

Hope to see everyone in Nashville

Trey



The advertisement features a central logo for "ALL STATES PARTS A.S.A.P. AG PARTS" with a tractor icon. Surrounding this are logos for various suppliers: RUBBERTRAX, Yesterday's TRACTOR CO., h&r CONSTRUCTION EQUIPMENT PARTS, TRACTORJOE, FAWCETT, SUMMIT SUPPLY, JOHN F. HANEY CO., DOMINION Equipment Parts, HOVE TRACTOR PARTS, CombineWorld, and CONTRAX. At the bottom, a red banner displays the website [TRACTORPARTSASAP.COM](http://TRACTORPARTSASAP.COM) and the phone number 877-530-4430.

NEW - NOW AVAILABLE

# RELIANCE™

# IVECO® CURSOR

## NEW Iveco® Cursor 9

8.7L | Fiat® Iveco | 24 Valve | Tier 4

Suitable for smaller rear axle speed ratio and optimized for high altitude working environments, best solution for construction vehicles.

### CNH MAGNUM TRACTOR

235, 250, 260, 280, 290, 310, 315, 340, 370, 380

### CNH STEIGER TRACTOR

350, 370

### NEW HOLLAND TRACTOR

T8.275, T8.300, T8.320, T8.330, T8.350, T8.360, T8.380, T8.390, T8.410, T8.420, T8.435, T9.390, T9.435



## NEW Inframe Overhaul Kit WITH ROD BOLTS

Part # RP1442

### KIT COMPONENTS PART #

(6) Cylinder Kit	#50005472	(1) Main Bearing	
(6) Rod Bearing		Standard, Green	112996586
Standard, Green	#500054903	Standard, Red	112996584
Standard, Red	#500054902	127mm, Green/Black	112996587
127mm, Green/Black	#500054905	127mm, Red/Black	112996586
127mm, Red/Black	#500054904	254mm, Red	112996588
254mm, Green	#500054907	508mm, Red	112996589
254mm, Red	#500054906	(1) Thrust Washer Set	112996590
508mm, Green	#500054910	(1) Head Gasket Set	118094891
508mm, Red	#500054908	(1) Oil Pan Gasket	11504346309
		(12) Connecting Rod Capscrew	11504126229

### KIT COMPONENTS PART #

(7) Cam Bearing	#504125778	(1) Main Bearing	
(12) Connecting Rod Capscrew	#504126229	Standard, Green	112996586
(6) Cylinder Kit	#50005472	Standard, Red	112996584
(6) Rod Bearing		127mm, Green/Black	112996587
Standard, Green	#500054903	127mm, Red/Black	112996586
Standard, Red	#500054902	254mm, Red	112996588
127mm, Green/Black	#500054905	508mm, Red	112996589
127mm, Red/Black	#500054904	(1) Thrust Washer Set	112996590
254mm, Green	#500054907	(1) Full Gasket Set	118094890
254mm, Red	#500054906	(1) Front Crank Seal	11504042684
508mm, Green	#500054910	(1) Rear Crank Seal	11504244439
508mm, Red	#500054908	(6) Piston Pin Bushing	11504254688

## NEW Major Overhaul Kit WITH ROD BOLTS

Part # RP1443

### KIT COMPONENTS PART #

(7) Cam Bearing	#504125778	(1) Main Bearing	
(12) Connecting Rod Capscrew	#504126229	Standard, Green	112996586
(6) Cylinder Kit	#50005472	Standard, Red	112996584
(6) Rod Bearing		127mm, Green/Black	112996587
Standard, Green	#500054903	127mm, Red/Black	112996586
Standard, Red	#500054902	254mm, Red	112996588
127mm, Green/Black	#500054905	508mm, Red	112996589
127mm, Red/Black	#500054904	(1) Thrust Washer Set	112996590
254mm, Green	#500054907	(1) Full Gasket Set	118094890
254mm, Red	#500054906	(1) Front Crank Seal	11504042684
508mm, Green	#500054910	(1) Rear Crank Seal	11504244439
508mm, Red	#500054908	(6) Piston Pin Bushing	11504254688

CALL OR CLICK TODAY!

800-342-2545 | [ReliancePowerParts.com](http://ReliancePowerParts.com)



# Staff Notes

Wow, time is going so fast as we enter fall and close out summer. The Summer Mixer was a memorable time. Special thanks to the Russell family for hosting a site visit and lunch as well as inviting us into their home for an afternoon by the lake and a shrimp boil for dinner. It was all so wonderful! Another big thanks to Freight Partners Group for hosting the hospitality room. That was such a hit! We



Kim Carroll

walked away with some new ideas which will be implemented at our Conference & Trade Show in Nashville, January 19-21.

One idea I'm excited to share is that we are going green by utilizing an event app for the first time. The app is called Whova, and we believe this will enhance engagement among attendees and exhibitors. You will be able to participate and interact more actively, build connections, participate in contests, have up-to-date event information, create a personal profile to share, and exhibitors can create a booth profile about the company while including promotional offers, handouts, photos, and more. Be watching your email and the NTPDA website for registration information to open. As soon as everything is set up and ready to go, you will be notified. Registration will be available through a Google form and once it is completed and received in the NTPDA office, you will be invoiced through QuickBooks. The Whova app will be available beginning October 19th for those registered to access and an email invite will be sent out at that time. As registrations come in after this date and are processed, invites will continue to be sent.

Renaissance Nashville Hotel is where we will be staying and is a beautiful downtown property within walking distance to so much including the Ryman Auditorium and the Country Music Hall of Fame. Because of the success of the trust, the board voted to cover part of the cost for rooms booked under the NTPDA room block up to 3 nights. Our rate is \$270 per night but with the portion the board voted to cover, your portion will only be \$120 plus taxes per night for up to 3 nights. In saying that, it will also be very important to get your hotel reservations in early in case we need to try and add more rooms. Nashville is a hot location and the Renaissance Nashville Hotel is in the heart of it all.

Book those rooms when you register for the event to not miss out. Check out the Program at a Glance in this issue of the Bulletin to see what all is planned. We look forward to seeing you there!

What a great time we had in Scottsboro for our Summer Board Meeting. The Russell Family and staff went all out and made us feel so welcome. Everything about that little town was charming and so grateful that we had the opportunity to meet some wonderful folks. Thanks again.



Michael Libbie

That being said we were there for...business. I've been associated with NTPDA for well over 24 years and the Board Meeting that was held this Summer was one of the most impactful events ever. So many new and different directions for our association. Here are just a few highlights:

Nashville Update – Nearly everything will be new when we get to Nashville in 2023 for our Annual Conference and Trade Show. Kim has put together a fantastic event and the Board weighed in with several great suggestions. It's going to be amazing!

New Technology – We'll be using a meeting application for your phone that will not only have all the information about Nashville, our venue but will also enable us to communicate with each other, set up meetings. It's a great tool and because we'll be using it we'll not be printing booklets this year.

Expanded Scholarship Opportunities – The Board approved a plan to offer more scholarships in 2023 and increase our efforts to market them to individuals who are interested in a trade as well as a college degree. Our goal is to offer 25 scholarships and the Board raised the scholarship amounts. More on this later.

Opening Up Membership – The Board has decided that NTPDA can also be a home for those who work in the industrial side of the parts world. We already have several members in that space and now we're going to actively recruit others.

Trade Show Attendance – The Board gave approval to allow us to travel to select trade events and recruit new members. This will be done in a strategic manner targeting specific companies attending the event.

Associate Members & Website Information – Some of our Associate Members have their contact information available on our website. Others do not. The Board approved that all Associate Members may have their contact information listed should they wish.

*Continued on page 25*



## ENGINE PARTS RANGE FOR THE FOLLOWING SMALL-BORE DIESEL BRANDS



and any more!!!



## OUR RANGE BY ENGINE MODEL

**Caterpillar<sup>®</sup>** 3013 • 3014 • 3024 • 3034 • 3044 • 3046 • 3054 • 3056 • 3064 • 3066 • C2.2 • C2.2 CRDI • C3.3 • C4.4  
C6.6 • C4.2 • C6.4

**Cummins<sup>®</sup>** B & C Series 3.9 Liters • 4.5 Liters • 5.9 Liters • 6.7 Liters • 8.3 Liters

**John Deere<sup>®</sup>** 3.152 • 3.164 • 3.179 • 3029 • 4039 • 4045 • 4.202 • 4.219 • 4.239 • 4.270 • 4.276 • 6059 • 6068 • 6076 • 6081 • 6090  
6.101 • 6.303 • 6.329 • 6.359 • 6.414 • 6.531 • 6.619 • 4020 • 3016 • 4033

**Perkins<sup>®</sup>** 104-22 • 403C-15 • 403D-15 • 404C-22 • 404D-22 • 404F-22 • 704-30 • 804C-33 • 804D-33 • 1004.40 • 1004.42  
1006.60 • 1103 • 1104 • 1106 • 3.152 • 4.108 • 4.203 • 4.212 • 4.236 • 4.248 • 4.318 • 6.354

**Yanmar<sup>®</sup>** 3 & 4TNE84 • 3 & 4TNE84T • 3 & 4TNE88 • 4TNE94 • 4TNE98 • 4TNE106D & T • 3 & 4TNV84 • 4TNV84T • TK486  
TK486V

**Mitsubishi<sup>®</sup>** S4S • S4S DT • S4K • S6S • S6S D • S6S DT • S6K

**Shibaaura<sup>®</sup>** N4LDI • N843 • N843L • N844 • N844T • N844L • N844LT • N844L-D • N844LT-D • N844LTA-D • N844L-F  
N844LT-F

**Komatsu<sup>®</sup>** 3D84E • 3D88E • 4D106 • 4D84E • 4D88E • 4D94E • 4D94LE • 4D98E • S3D84E • S4D106

**Kubota<sup>®</sup>** V1702 • V2003 • V2203 • V2403 • V3300 • V3800  
01105 • V1505

**IH/Navistar<sup>®</sup>** DT360 • DT414 • DT436 • DT437 • DT466

**Distribution Centers:** • Doral, FL. • Anderson, IN. • Santa Fe Springs, CA.



A U.S. GLOBAL COMPANY

[www.maxiforce.com](http://www.maxiforce.com)  
1-800-414-2095



## MEMBER NEWS

### Russell's Tractor Parts

Recently the NTPDA Board traveled to Scottsboro, Alabama for our Summer Board Meeting. Hosting us was Russell's Tractor Parts with NTPDA President Trey Russell and former President Pat Russell. It was a resounding success and our Board really enjoyed the time in Scottsboro. It also gave us a chance to sit down with Pat to learn more about the company, who they serve and the many changes he's seen. Pat has been pushing iron for years and now, in partnership with Trey, he took us back to the beginning. We talk about the growth of the company, how family plays into the success and so much more. Here then is the story of Russell's Tractor Parts.



*Scan the QR code for the story.*

### TForce World Wide

TFWW (TForce Worldwide) can help optimize your distribution and control costs through a wide spectrum of services, capacity, and technology. As an experienced shipper, we know the challenges you face day in and day out. This makes us uniquely qualified to provide you the logistics services you want and deserve.

Our easy-to-use technology helps you gain better visibility into every stage of the shipping process, from any device, in real-time. From obtaining quotes to managing freight, our proprietary software system — TFWW Connect — is designed to ensure your shipping experience is seamless, transparent, and hyper-connected.

Our nationwide Agent Station Network is TFWW's strongest asset with more than 140 stations across the U.S. providing 24/7 availability, all staffed with knowledgeable, experienced personnel. Bolstered by solid carrier partnerships and the power of a transportation leader, TFI International, we offer the local knowledge, personal attention, and experience you need. TFWW's expert staff will match you with the right mode and carrier to deliver your goods where you want, when you want with a variety of services to meet your every shipping need.

Contact Bryan or Jeff  
855-494-9946  
5555 W. 78th Street, Suite F  
Edina, MN 55439

### Kaddatz Mission Work

Travis Kaddatz has returned from his mission trip with Acts of Mercy. We praise God for a safe & successful trip.



Travis and his team had the opportunity to work with refugee children from Ukraine. They had interpreters who spoke Ukrainian & Russian because some of the children knew one of these languages. The team was able to share the gospel and work with these children to assist them with their needs.



The children are wanting to return home, but that is not possible at this time.

Please continue to keep Ukraine in your prayers. We serve a mighty God who can deliver Ukraine from their enemies.

Thank you for all of your prayers, monetary support, and words of encouragement.

## DID YOU KNOW...

One of the great things about being a member of NTPDA is the wide range of benefits we offer. Here are three that you've told us are fantastic and well worth your membership:

**ENET or TELEQUIP Discount** – Members receive a \$25.00 monthly discount on ENET or TELEQUIP level 1 or 2 service through Allied Information Networks. **NOTE:** The \$25 monthly discount equals a \$300 per year savings that comes very close to offsetting the \$400 per year membership dues. Contact information: 1-800-866-0466.

**NTPDA Parts Database** – Regular members can network together through the parts database. Individually no one dealer can carry every part for every customer, but as a group, NTPDA members are able to supply customers



with an almost endless supply of new, used and rebuilt parts. Allied Information Networks has helped us in this endeavor by creating a database of the NTPDA members' inventories. You should also know that staff goes here nearly every day when consumers call us looking for a part.

**Membership Recruitment** – Members who help us successfully recruit a new Regular or Associate Member receives something special: We waive your dues for the following year. Help us sign up a new member and you'll save. Everybody can help us and themselves. If you've got a hot lead make sure you reach out to Michael or Kim and do what you can to spread the word about our great association.



# GRATTON COULEE

## Agri Parts Ltd.

### Your Farm Parts Headquarters

E-mail: [sales@gcparts.com](mailto:sales@gcparts.com)

Phone: 780-754-2303  
Fax: 780-754-2333  
Toll Free: 1-888-327-6767

P.O. Box 41  
Irma, Alberta  
Canada T0B 2H0

[www.gcparts.com](http://www.gcparts.com)

**We buy late model tractor and combine units for salvage**

**Exceptional Quality & Experience  
For Over 30 Years**

**SALVAGING OVER 2600 LATE MODEL TRACTOR AND COMBINES**

- ▶ FULLY COMPUTERIZED INVENTORY USING FACTORY OEM #'S ◀
- ▶ ONE OF THE LARGEST AND MOST ORGANIZED YARDS IN NORTH AMERICA ◀
- ▶ WE SHIP WORLDWIDE ◀





# Engage Fastline's Audience Like Never Before!



**Our new Product Packages allow you to reach potential customers across print, email, digital and social media, giving you substantially more impressions than print alone.**

**Put us to work. We can help you grow.**



**FASTLINE**  
MARKETING GROUP



**Call:** (866) 806-0680 **Email:** [Info@FastlineMarketingGroup.com](mailto:Info@FastlineMarketingGroup.com) **Visit:** [FastlineMarketingGroup.com](http://FastlineMarketingGroup.com)

**NATIONAL TRACTOR PARTS DEALER ASSOCIATION**  
**39th ANNUAL CONFERENCE & TRADE SHOW**  
**Renaissance Nashville Hotel**

**Thursday, January 19, 2023**

1:00 p.m. – 5:00 p.m. .... Displayers set-up – Germantown  
1:00 p.m. – 8:00 p.m. .... Early Registration – The Bridge (3rd floor of hotel)  
9:40 a.m. .... Meet in Hotel Lobby to walk to The Escape Game Nashville (Downtown /  
6 min walk)  
TEAM BUILDING - The Escape Game Nashville (Downtown)  
11:30 a.m. .... Lunch at Merchants (5 min walk from The Escape Game & 6 min walk  
from Renaissance)  
1:15 p.m. .... Country Music Hall of Fame (4 min walk from Merchants)  
1:30 p.m. .... RCA Studio B Tour  
2:30 p.m. – 5:00 p.m. .... Tour Country Music Hall of Fame on your own  
5:00 p.m. – 8:00 p.m. .... “Early Arrival Party” – The Bridge with live music  
8:30 p.m. – Midnight .... Hospitality Suite – The Parlor Suite

**Friday, January 20, 2023**

8:00 a.m. – 9:00 a.m. .... Breakfast  
8:00 a.m. – 4:00 p.m. .... Displayers set-up - Germantown  
8:00 a.m. – 5:00 p.m. .... Registration - Germantown  
9:00 a.m. .... Depart hotel lobby for Jack Daniel’s Distillery  
11:00 a.m. – 12:30 p.m. .... Tour of Jack Daniel’s Distillery  
1:00 p.m. – 2:00 p.m. .... Lunch at Miss Mary Bobo’s  
2:00 p.m. .... Depart to return to hotel  
3:30 p.m. .... Arrive at hotel  
5:00 p.m. – 6:00 p.m. .... Trade Show Opens – “Welcome to Nashville” Happy Hour/Meal & Silent  
Auction  
6:00 p.m. – 8:00 p.m. .... Business Exchange/Music City Trivia/Cornhole Tournament  
8:30 p.m. – Midnight .... Hospitality Suite – The Parlor Suite

**Saturday, January 21, 2023**

8:00 a.m. .... Networking – Coffee & Conversation – Breakfast Served  
8:00 a.m. – 1:00 p.m. .... Silent Auction - proceeds to benefit St. Jude Children’s Research Hospital  
9:00 a.m. – 11:30 a.m. .... Business Exchange/Music City Trivia/Cornhole Tournament  
11:30 a.m. – 11:45 a.m. .... Break  
11:45 a.m. .... General Session/Election of Officers  
12:15 p.m. .... Lunch/Trade Show Area  
1:00 p.m. .... Business Exchange/Cornhole Tournament continues  
1:00 p.m. .... Drawings & Silent Auction winners announced  
2:00 p.m. .... Displayer’s Meeting  
2:30 p.m. .... Trade Show Closes  
3:00 p.m. .... Board Meeting  
6:00 p.m. .... Happy Hour/Dinner/Cornhole Tournament Finals

Program subject to change.



# Nashville At A Glance







# TISCO®



With over 60,000 parts from TISCO, AgSmart, and many other top-quality brands, SMA has everything you need to repair or restore all major makes and models of tractors, combines, and other farm machinery.

With four distribution centers strategically located across the country, SMA is positioned to deliver exactly what you need, when you need it, directly to your parts counter the “SMA Way” - with service, responsiveness, professionalism, and fair dealing.

 [WWW.SMALINK.COM](http://WWW.SMALINK.COM)

MORE GREAT SMA BRANDS

 877-55 GO SMA

**AGsmart**

**ICEB**

**STAR  
SMART**

**TRUPOWER**

**PICKSMART**



# Let's Eat!

Headed into the cooler months we're thinking football and family gatherings. Welcome to "Let's Eat" a new section for The Bulletin. In this issue two recipes that will not only look good but taste great. We'll kick things off with . . .



## "Hot Pizza Dip"

6 ounces light cream cheese  
½ cup of light sour cream  
1 teaspoon of oregano  
½ cup of pizza sauce  
1 cup of shredded Mozzarella cheese  
½ cup of shredded Colby cheese  
½ cup of grated Parmesan cheese  
¼ cup of diced red peppers  
¼ cup of diced green peppers  
¼ cup of sliced green onions  
Whole-wheat crackers or bread sticks



1. Combine cream cheese, sour cream and oregano in a bowl. Stir until smooth. Spread evenly into a small baking dish or quiche pan.
2. Top with pizza sauce, cheeses, peppers and onions.
3. Bake at 350 degrees for 15 minutes, or until cheese is melted. Serve with crackers, breadsticks.

## Slow Cooker Beef Stew

2 pounds of beef stew meat  
6 carrots peeled and cut to 1-inch chunks  
3 russet potatoes, peeled, cut into large chunks  
1 medium onion cut into rings  
¾ cup of frozen peas  
1 tablespoon sugar  
1 teaspoon salt  
1 bay leaf  
2 tablespoons of quick-cooking tapioca  
¾ cup of tomato juice  
Parsley to garnish



1. Place the stew meat, carrot chunks, potato chunks, onion, peas, sugar, salt and bay leaf in the crock of a 3 quart slow cooker.
2. Sprinkle with tapioca then pour the tomato juice over the top.
3. Cover the slow-cooker and cook for 10 – 12 hours on low heat or 5 – 6 hours on high heat. Remove the bay leaf before serving.



# SCOTTSBORO SUMMER BOARD MEETING











# LARGE INVENTORY OF TRACTOR & SKID LOADER PARTS

- 50+ years in the tractor parts industry
- 10,000+ tractors dismantled for parts
- 180,000+ tractor part numbers
- 10,000+ skid loader part numbers

**IF WE DON'T HAVE IT, WE CAN FIND IT.**

**800-451-5240**  
**wengers.com**



## Lower your shipping costs. Not your expectations.

Ship across North America with  
special NTPDA membership pricing.

Learn more at [MyYellow.com](https://MyYellow.com)

Contact us at [Associations@myYellow.com](mailto:Associations@myYellow.com) or 800-647-3061





# NEW RETIREMENT TRENDS AND YOUR FINANCIAL FUTURE

*Provided by RBC Wealth Management and Craig Shaver*

The face of retirement is changing as medical advances are stretching lifespans and delivering longer and healthier lives filled with increased vitality. In this new, more dynamic era of retirement, recognizing and managing risks is crucial to having a happy, financially secure retirement.



A wealth management plan can help keep you focused on your goals and provide the foundation for managing risks by putting you in the driver's seat of the aspects of your financial life you can control.

## MARKET RISK

While markets rise and fall regularly, low or negative returns can have a significant impact on a portfolio early in retirement. As you draw down assets, the effects from those early bad years may be amplified, leading to an earlier depletion of assets versus a portfolio that experiences challenging markets later.

Diversifying through a proper asset allocation can help protect against big market swings, balancing risk and reward for the long term. Inconsistent returns highlight the need to rebalance regularly to keep your asset allocation aligned with your long-term goals and evolving needs.

## BEHAVIORAL RISK

Experienced investors understand that volatility and market corrections happen from time to time. Yet an all too common emotional response is to sell stocks during down markets, to help minimize losses. However, behavior such as this can cause investors to lose money twice: once when they sell securities and once when they are no longer in the market to participate the following recovery.

Understanding how your emotions affect your choices may help you avoid making costly mistakes.

## INFLATION RISK

Older Americans often experience greater effects of inflation, primarily because they require more health care and health care costs generally increase faster than inflation and cost of living adjustments. Aside from health care, a modest three percent rate of inflation will cut the purchasing power of your money to half of what it is today in 23 years.

Being invested for growth throughout retirement, making

prudent withdrawals from retirement accounts and other assets and including lifetime income streams in your planning may help you enjoy a long and comfortable retirement.

*This article is provided by RBC Wealth Management on behalf of Craig Shaver, a Financial Advisor at RBC Wealth Management, and may not be exclusive to this publication. The information included in this article is not intended to be used as the primary basis for making investment decisions. RBC Wealth Management does not endorse this organization or publication. Consult your investment professional for additional information and guidance.*

*Asset allocation and diversification do not assure a profit or protect against a loss.*

## Scholarships September 2022

### THANK YOU

*Zander Ehrich – Thank you for selecting me to be the recipient for your scholarship! It will really help me when I am studying to be a wind turbine tech at Cloud County Community College here in Kansas.*

*Kennedy Rohe – Thank you for choosing me as one of your scholarship recipients this year. I appreciate this help greatly.*

*Megan Eisenmann – I am writing to thank you for your generous \$2,000 scholarship. I am very happy and appreciative to learn that I was selected as one of the recipients. I am attending College of Saint Mary in Omaha, NE and I am pursuing a career in occupational therapy. I am currently a graduate student taking 12 credits and plan to graduate May of 2023 with a Master of Occupational Therapy. Thanks to you, I am one step closer to that goal. By awarding me this scholarship you have lightened my financial burden which allows me to focus more on the most important aspect of school, learning. Your generosity has inspired me to help others and give back to the community. I hope one day I will be able to help students achieve their goals just as you have helped me.*

# Reubicon International Inc.

We always aim at "First Time Right"...



~ Specialize in Mahindra Tractor parts

~ All parts are Brand New OEM & aftermarket

~ Stock parts for Case IH

~ Quick shipping

~ Excellent customer service

~ Wide range of various tractor parts



[www.reubicontractorparts.com](http://www.reubicontractorparts.com)

Reubicon International, Inc.  
9701 Brown Lane, Unit 402 D  
Austin, TX 78754

**Call (512) 843-0130**



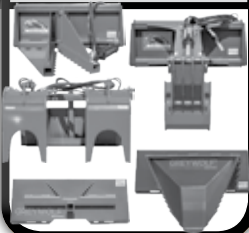
**EST. 2005**

# K&M

**Manufacturing**

Leading Aftermarket Seat Manufacturer and Distributor  
Nationwide in Agriculture, Construction & Turf Industries

**GreyWolf Attachments**



**LED Work Lights**



**Mirrors/Monitor Brackets**



**Replacement Aftermarket Seats**



**Restoration Seats**



**Call for your  
FREE 2021 Catalog!**

or Request a Copy Online at:  
<http://www.tractorseats.com/t-catalogrequest.aspx>

**TRACTORSEATS.com**

**(800) 328-1752**

[sales@tractorseats.com](mailto:sales@tractorseats.com)

K & M Manufacturing Co. | Renville, MN 56284





## MARKETING TIP FOR SEPTEMBER

# Ya Gotta Be There

by Michael Libbie

Not long ago I was sitting with an executive talking marketing their service. When we got to social media efforts, I could tell it was an uncomfortable topic. Mostly because, to put it bluntly, they do an awful job. I know that because, before our meeting, I reviewed their LinkedIn, Twitter, Instagram and Facebook posts. I also checked their engagement.

The best word to describe their efforts is, “sporadic”.

Many of you know that I come from a broadcast background. I spent time in both radio and television and during that time I had plenty of opportunities to be sitting in the news room along with the old Associate Press or United Press International teletype machines. Yeah, that’s how old I am...

So what were they? The best way to describe them is that they were the news source from those two organizations. They constantly spit out, on paper, the news stories that had happened and, if it was a “hot story” bells would go off to draw our attention to what was coming over “the wire”. It was always on...always.

But, here is the key point. They didn’t just send out the story once. The news services would send them out several times in an hour...often updating the information...and when that update would happen, bells went off...again. Why several times? Because people get busy and they might have missed the story so it gets repeated again and again.

Social Media is the same thing when done right. Let’s take Twitter for an example. If you “Tweet” only once or twice a week very few people will see it so what’s the point? Also, if somebody comments on your social media platform...engage. It’s social ya know.

Here is your Marketing Tip: If you are going to be in the space of social media make sure you are there frequently. Depending on the platform consider posting several times a day. Look, if you need some help in figuring all of this out give me a shout. It won’t cost you a dime but I promise you you’ll see a difference.



## Quality Parts When YOU Need Them!

**NEW AFTERMARKET PARTS • WHOLESALE ONLY  
COMBINE, TRACTOR & INDUSTRIAL • QUICK SHIPPING**



**Warehouse Locations: Sioux Falls • Sikeston • Leesburg • Goldsboro**

**Toll Free: 800-247-1237 • [www.parts-exp.com](http://www.parts-exp.com)**

[www.SteinerTractor.com](http://www.SteinerTractor.com)

## Steiner exclusive manifolds



Fits International 300 Utility,  
350 Utility gas

**IHS1220** Manifold **\$221.25**

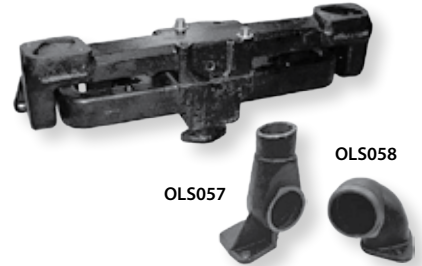
**IHS567** Exhaust elbow **\$65.45**



Fits Massey Harris 33, 333 gas

**MHS008** Manifold **\$243.75**

Prices are for qualified dealers



Fits Oliver 70 gas (intake SN: 223151  
& up) (exhaust SN: 200126 & up)

**OLS041** 2-pc. intake & exhaust  
Manifold **\$247.50**

**OLS057** Exhaust elbow **\$40.50**

**OLS058** Muffler support **\$40.50**

Call Brandi at 1-833-787-7278 • 1-800-854-1373 fax • Prices do not include delivery and are subject to change without notice

## ADVERTISE IN YOUR BULLETIN!



### Leaders Tractor & Combine Salvage

1144 Toledo Avenue  
Dunlap, Iowa 51529

**1-800-831-9290**  
Local (712) 643-2237

e-mail: [leaders@iowatelecom.net](mailto:leaders@iowatelecom.net)

## **QUICK** EXCHANGE OR REPAIR

**In Stock – the really old and really new!**



- Extensive Inventory  
Injection Pumps, Nozzles, Turbos
- Experts to Answer Questions
- Authorized Bosch and  
Denso Common Rail Service

**diesel  
specialties inc.**

50+  
Years of  
Service

[www.dieselspecialties.com](http://www.dieselspecialties.com)

Sioux City, IA (800) 475-4827



# NEW

**Shrinkflation** – There are several ways a company can increase profit without hiking prices. Simply package less but charge the same or slightly higher. Here's a quick sample:

**Doritos** – Frito Lay shrank some of their Doritos from 9.75oz to 9.25oz.

**Gatorade** - They created a new “easy to grasp” bottle which, conveniently reduced the amount of liquid by 14%.

**Chicken Nuggets** – You can no longer get 10 pieces at Dominos or Burger King now there are only eight...but the same price as ten.

**Walmart Great Value Paper Towels** – The package dropped from 168 sheets per roll to only 120, while the price stayed the same.

**Hershey** – The candy company cut down its 18-ounce pack of dark chocolate Kisses by almost two ounces.

**General Mills** – The cereal giant shrunk its “family size” boxes from 19.3 ounces to 18.1 ounces – a drop of nearly 10%...but charge the same price.

**Credit Card Interest Rates** - Back in May the average credit card, revolving rate was 16.44%...that, again was in May. As of August 24 that interest rate ballooned to 17.85%....and likely to go higher. And, what's interesting is that consumers in the U.S. are starting to max out their credit cards...careful...friends....careful.

**IRS Good News - What?** Some good news from the IRS? People who owe late fees on their tax returns just got lucky. The Internal Revenue Service is waiving \$1.2 billion worth of late charges for those whose tax filings were impacted by the pandemic. Late fees can be as high as 25% of a filer's unpaid taxes, and though the tax filing date was extended the past few years, the agency said roughly 1.6 million taxpayers are eligible for refunds and will automatically receive them before September ends.

# NEWS

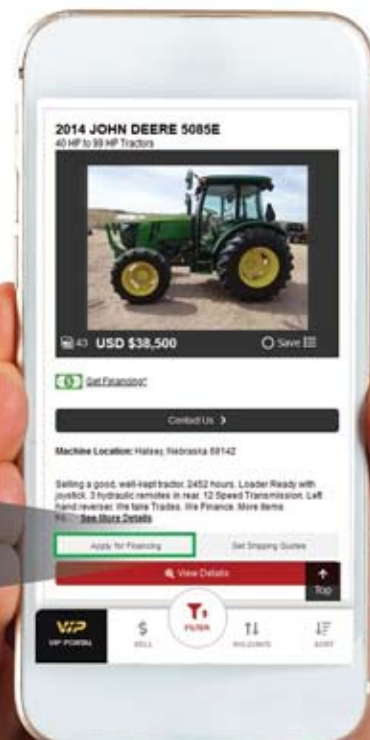
## EQUIPMENT FINANCING MADE SIMPLE

START YOUR  
APPLICATION HERE:



OR APPLY DIRECTLY  
FROM A LISTING

Apply for Financing



CURRENCY.  
Finance





# KADDATZ

AUCTIONEERING & FARM EQUIPMENT SALES

[www.kaddatzequipment.com](http://www.kaddatzequipment.com)



**Alvin Kaddatz**  
Lic. TXS6676 (TX)  
Lic. AR2283 (AR)

## ★ REAL ESTATE ★ FARM/RANCH ★ HEAVY EQUIPMENT

- Analyze your situation and develop a plan for your needs
  - Advertise in the best media for your location
  - Site and Asset preparation, inspection, supervision, registration
  - Professional team of auctioneers, clerks, ringmen, and office and security personnel
  - We can sell equipment online anywhere in the U.S.
- Turn your surplus equipment to cash.



**Carson Kaddatz**  
Associate Auctioneer

## ★ APPRAISAL SERVICES ★

- Estate Administration/Probate
- Loan Collateral
- Livestock
- Guardianships
- Insurance Replacement Value
- Construction
- Bankruptcy/Liquidation
- Equipment
- Motor Vehicles



**535 HCR 4223, Hillsboro, TX • (800) 214-7756 • [akaddatz@yahoo.com](mailto:akaddatz@yahoo.com)**

*"Let us not become weary in doing good, for at the proper time we will reap a harvest if we do not give up." Galatians 6:9*

# Plastics UNLIMITED, Inc.

Providing all types of plastic materials:

- Thermoforming
- Castable Urethanes
- 5-Axis CNC Routing
- Design
- Fabrication
- Composite Molding
- Fiberglass



**JD SOUND GUARD CAB TOP**

**We also offer JD 4-POST CANOPY TOP, JD 4-POST HEADLINER,  
& JD 7000, 7200, 7400, 7600, 7800, 7210, 7410, 7610,  
7710, 7810 Series Cab Top**

Visit us at: <https://www.plasticsunlimited.com>

**We also offer CASE IH 1896, 2096, 2294, 2394, 2594, 3294,  
3394, 3594, 4494, 4694, 4994 Series Cab Tops**  
**We also offer current Cat Cab Tops**



**New to our product line:  
CASE IH MAGNUM SERIES CAB TOP**

Plastics Unlimited, Inc.  
303 1st Street NW  
Preston, IA 52069  
[www.plasticsunlimited.com](http://www.plasticsunlimited.com)

(563) 689-4752  
(563) 689-4757 fax  
email: [sales@plasticsunlimited.com](mailto:sales@plasticsunlimited.com)



**Remember**



Little Rock, 2013



<https://www.russelltractorparts.net/>

# PARTS NEW USED REBUILT

Let US  
Find That Part  
For YOU!



1-800-248-8883  
Scottsboro, AL

**YOUR #1 SOURCE FOR  
AGRICULTURAL & INDUSTRIAL**

*Area Diesel Service is  
a proud member of the* **NTPD**  
ASSOCIATION

REPLACEMENT PARTS FOR THOUSANDS OF APPLICATIONS

## INJECTION PUMPS



## INJECTORS



## TURBOCHARGERS



## PERFORMANCE PRODUCTS



**AreaDieselService.com**

(IL) 800-637-2658 | (IA) 800-237-4692 | (IN) 317-203-3331

## Check Out What's New!!

### Need a Website?

Check Out Allied's Website Builder

Easy Design Software & SEO

Interactive Inventory Search

eSeller Link to Your eBay Store



**Allied**  
Information Networks, Inc.

### Download Free App



Allied Business Solutions

### Selling on eBay?

Check out Allied's eSeller Tool

Save Precious Time

Less Stress Selling on eBay

Increase eBay Sales



**Tractor-Part.com**

Call Us Today For FREE Online Demos



[www.alliedinfo.net](http://www.alliedinfo.net)

800-866-0466

[sales@alliedinfo.net](mailto:sales@alliedinfo.net)





Job Board – The Board heard and then approved of the Staff creating a Job Board as part of our website. Everybody is recruiting and if we can help in that process we will. Be watching for this in the near future.

Sponsorships & Booths – The Board decided that we can offer non-members the opportunity to display at our Trade Show in January at double the rate of our members. In addition we're opening up advertisement opportunities on our new Trade Show App Whova at \$500 per sponsor.

UPN – The Board approved attending the UPN Conference in June of 2023 in an effort to recruit and retain.

In addition, we are now working on a recruitment brochure that will be used as not only a handout but also a mailer to interested parties. It's a big step up from our former word document and will mirror the look of NTPDA.

Finally, membership numbers continue to improve and our outreach is a constant. Also, should you have news for us that we might place in our revamped Bulletin. Please send it along.

Thank you for the opportunity!



**AGRI  
PARTS**  
quality parts made in Italy

The best for your  
**combine**

<b>JOHN DEERE</b> OEM CODE: <b>AXE28559</b> Elevator chain w/ paddles	<b>CLAAS LEXION</b> OEM CODE: <b>0006436563</b> Wobble box	<b>CNH</b> OEM CODE: <b>338670A1</b> Wobble box
<b>OEM CODE: DE20101</b> Gearbox assy	<b>OEM CODE: 0007359160</b> Elevator chain w/ paddles	<b>OEM CODE: 1303114C91</b> Elevator chain w/ paddles
<b>OEM CODE: DE19785</b> Drive box	<b>OEM CODE: 0005181871</b> Elevator chain w/ bars	<b>OEM CODE: 87502685</b> Wobble box

**APB**  
Registered Trademark  


Agri Parts Representative for U.S. market  
**John Danielson: 414-531-4944**  
email: [johndanielson@agriparts.it](mailto:johndanielson@agriparts.it) | website: [agripartsitaly.com](http://agripartsitaly.com)

**USED REPAIR PARTS**

Wheel Loaders, Crawlers,  
Track Excavators,  
Loader Backhoes, Skidders,  
Skid-Steer Loaders,  
Engines and Transmissions

*"Rely on our Experience - Est. 1967"*

**Schaefer  
Enterprises**

800-626-6046 ~ 618-833-5498

[www.sewlparts.com](http://www.sewlparts.com) - [parts@sewlparts.com](mailto:parts@sewlparts.com)

**NTPD**  
- ASSOCIATION -

Hwy 3, PO Box 136  
Wolf Lake, IL 62998



**Central Fuel Injection Service Co**  
712-362-4200 • 1-800-548-9464

**Your Classic  
Diesel Expert!**  
Service/Repair and exchanges for:



- Turbos
- Nozzles
- Injection Pumps

Home to:  
**Schroeter Diesel  
Technology Museum**



[www.centralfuelinjectionservice.com](http://www.centralfuelinjectionservice.com)  
[service@centralfuel.com](mailto:service@centralfuel.com)

Central Fuel Injection Service Co.  
The Schroeter Diesel Technology Museum

Facebook:  
Central Fuel Injection Service Co.





800.657.4343 | [aiproducts.com](http://aiproducts.com)

**QUALITY PARTS FOR ALL MAKES OF AG,  
TURF, & INDUSTRIAL EQUIPMENT**

- **SELECTION**  
OVER 160,000 PART NUMBERS, NEW ITEMS ADDED MONTHLY
- **QUALITY**  
EXCLUSIVE MULTI-STEP PRODUCT DEVELOPMENT PROCESS
- **WARRANTY**  
INDUSTRY LEADING 12-MONTH PARTS & LABOR
- **SERVICE**  
LOGIN AND ORDER ONLINE OR CALL OUR CUSTOMER SERVICE TEAM
- **DISTRIBUTION**  
STRATEGICALLY LOCATED WAREHOUSES OFFER QUICK DELIVERY  
THROUGHOUT THE US & CANADA

**MATCH THESE BENEFITS WITH OUR WHOLESALE FOCUSED PHILOSOPHY  
AND YOU KNOW THAT A&I PRODUCTS IS HERE TO SUPPORT YOU, YOUR  
BUSINESS, AND YOUR CUSTOMERS!**



# Greetings from Greasy Girl

By Terri Stevens

Happy Fall Friends!

Hope you all are doing well. I have a funny story to tell you about Russ and I. Russ and I are getting older and I am trying to fight against it by building a bit of adventure into our lives. I have always been one that doesn't have to do anything thrilling. He on the other hand, when he was young, loved adventure; but now not so much. So, on the 4th of July I decided it would be fun to take the wave runner to the lake and give it a try. Russ had never ridden it and it had been a few years since I had.

I suggested a calm lake with not a lot of boat traffic, but Russ wanted to go to one where, in case we had trouble, there would be someone to help us.

So, we put the wave runner in, and he takes off (oh and I forgot to tell you that the floating lanyard was frayed out so Russ decided to make a different one). He did put the extra key in the seat compartment.

He is feeling confident, and he comes to get me. We make it across the lake, and we tip it and fall in. Well guess what . . . the lanyard comes off and floats away. Russ says, "No problem. I put the other key in the compartment." But we both are a bit nervous about taking off because we don't have very good balance and we are down to one key with the other one floating in the lake.

Well, he decides that I should drag him behind the wave runner rather than us run the risk of turning over again and



losing the one key we have. As I am dragging him across the lake, I see the lanyard floating. Russ said, "How in the world did we find that key in the middle of the lake?" I said, "JESUS! He has to watch out for us." By the way, the lake was very busy with lots of traffic. We made it to the other side and took the wave runner out.

We then took the wave runner to a calmer lake and put it in where we were able to master the water craft with the two of us on it. Anyhow it was a funny day.

It makes me realize that we need to get out of our comfort zone and try new things that might seem scary or exciting. Build a little adventure into your life and remember Jesus is watching out for you even if you lose a key in the middle of a very busy lake. It also makes for a very funny story.

Picture two older people attempting to ride a wave runner with the woman driving and she is dragging the man behind. Not a sight you see very often. I bet people that saw us wondered what he had done for me to be dragging him behind a wave runner.

LOL! Life is what we make of it, and we need to be having fun and building memories that we can share.

Speaking of memories and fun, at the summer board meeting we went to Russell Tractor Parts in Alabama on Guntersville Lake. Trey and Pat treated us to a wonderful time. They even took us to dinner in his boat and we ate on the water's edge and then went back after dark. It was a great time and so much fun to see everyone. One of the many things I love about the Association is Fun and Adventure!

No telling what kind of adventure Russ and I will get into this fall.





**NTPDA**

P.O. Box 1181  
Gainesville, TX 76241

PRESRT. STD.  
U.S. POSTAGE  
**PAID**  
Sherman, TX  
75090  
Permit No. 125

RETURN SERVICE REQUESTED

---

## **THANK YOU ADVERTISERS!**

A&I Products .....	Page 26	Maxiforce.....	Page 6
Agri Parts Italy .....	Page 25	Parts Express.....	Page 19
Allied Information Networks, Inc. ....	Page 24	Plastics Unlimited, Inc.....	Page 22
Area Diesel Services, Inc.....	Page 24	Reliance.....	Page 4
ASAP .....	Page 3	Reubicon .....	Page 18
Central Fuel Injection Service Co.....	Page 25	Russells Tractor .....	Page 24
Diesel Specialties .....	Page 20	Schaefer Enterprises .....	Page 25
Fastline .....	Page 9	Steiner Tractor.....	Page 20
Gratton Coulee Agri Parts Ltd .....	Page 8	SMA/TISCO.....	Page 12
Kaddatz .....	Page 22	Tractor House/Online Auctions .....	Page 21
K&M Manufacturing .....	Page 18	Wengers .....	Page 16
Leaders .....	Page 20	Yellow Freight.....	Page 16