

# ***BULLETIN***

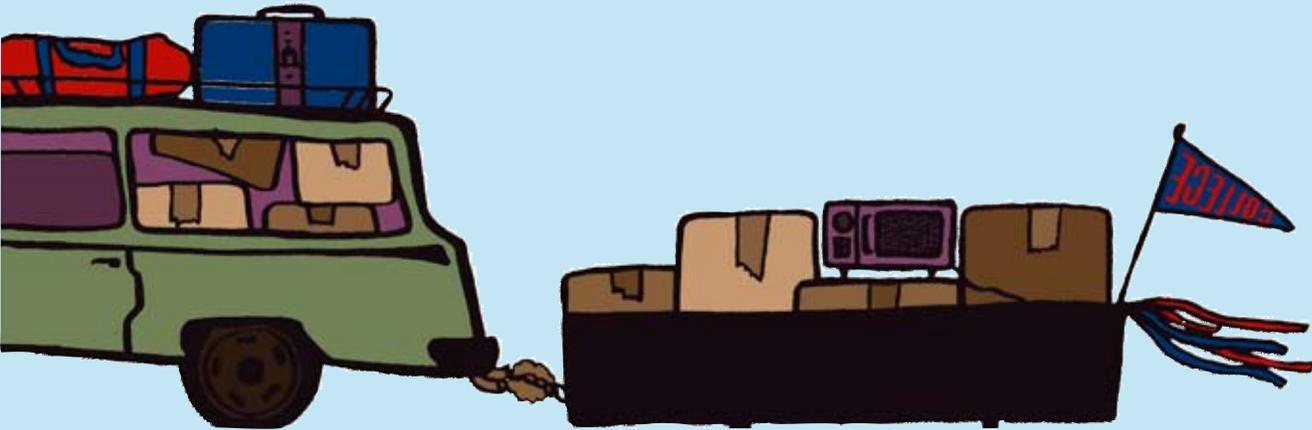
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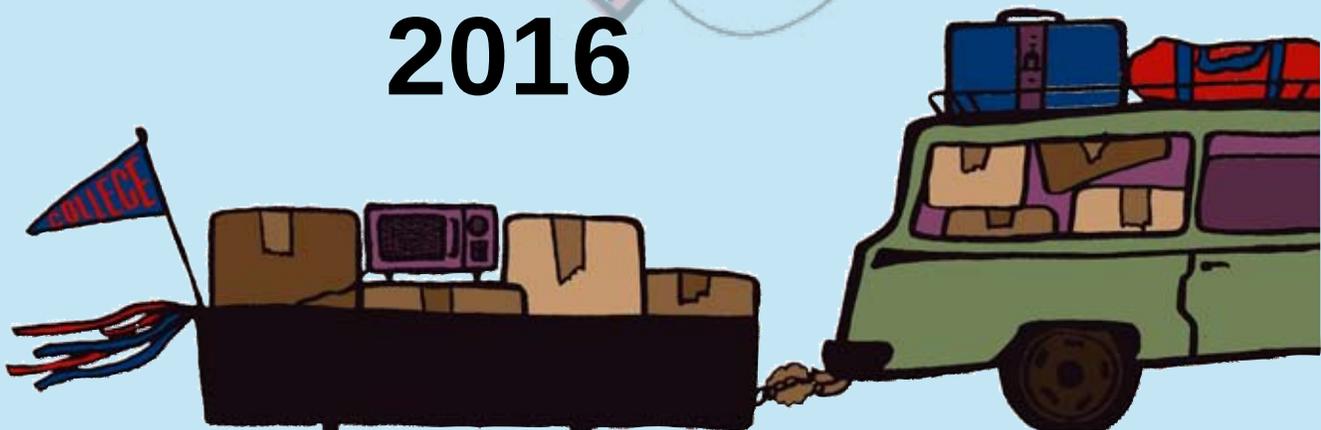
VOL. 26, NO. 2



# *Congratulations*

## **Scholarship Recipients!**

### **2016**





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**BULLETIN**

PHYLLIS COX, Editor

**NTPDA**

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**B**y the time this is printed, summer will officially be here! The crops look great in spite of what Mother Nature has been sending our way! So far (here in the Midwest) we've survived the torrential rains while listening to the constant song of the Plains (that would be the tornado sirens) and dodging the hail. There have been a few close calls but thankfully no deaths or major injuries. Everything else can be replaced ... we've just got to remember what's important.

It's hard to believe that 2016 is nearly half over with! It constantly amazes me how fast things seem to go now-a-days. As I get older, I am amazed at the way time seems to condense and accelerate. The 12 months in a year seem to last about 3, and even that seems to be growing shorter and shorter. I was always told that, as I got older, there would be more time. Time to talk with your friends. Time to see the sights. Time to do the things that needed to be done. Time to smell the roses. I would like to think that is still the case, but it sure doesn't feel like it.

I guess my point to all of this is just to remind everyone to take the time. It's easy to get locked into the urgent stuff. But what is urgent may not be what is really important and it can really be difficult to tell the two apart. As an example, I had taken a Friday off to work on my pickup when my daughter called and told me she was going vaulting on that day with her old coach. When she found out I had the day off, she asked me to ride along. Now, my old truck is pretty tired and in constant need of "TLC", but I can always work on it tomorrow. Because the important thing is spending time with her (even if it's not the most productive thing I could do). That truck or the memories of that truck are not going to keep me in my old age! So ..... Call an old friend. Go take the kids, or grand kids, fishing ... just because. Stop and have a Coke float with a friend ... (anyone remember doing that?). These are the important things to do.

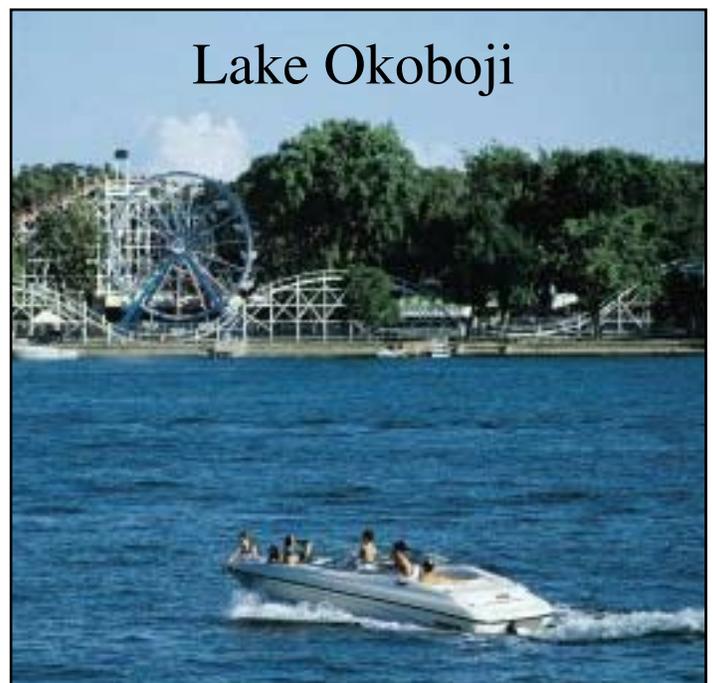
As this Bulletin is the Scholarship issue, I would like to take a brief minute to thank Jeff Fawcett for all of his years of work and guidance on the Scholarship Committee. Jeff stepped down, from the committee, earlier this year and his leadership and committee work will be greatly missed. Carol Russell has agreed to take over Jeff's responsibilities on this committee, and I thank her for her willingness and commitment as well. And while I am at it I want to thank the rest of the committee: Brian Kitch, Eric Shaul and Paul

Dyke. These people are doing a great job and I am very appreciative of all the time and effort that they put into this. Having said all of that, this does leave us with an open seat on this committee, so if anyone would like to contribute, or knows of someone who might be interested, please feel free to contact any of the board members.



Just a couple of quick final notes -- The Summer Board Meeting will be at Lake Okobojo in Iowa this year, which is something a little different from recent years. So if you're interested, please get ahold of Phyllis or Kim. As for the 2017 Conference and Tradeshow, things seem to be progressing nicely. We think we are going to have some interesting things for the membership and Phyllis and Kim always do a great job with the program. So be sure and watch for more information on that in the months ahead ... And make plans to attend!

Thanks,  
Doug



# Message from Phyllis

As I write this it is officially the first day of summer. If the past few weeks are any indication of what is in store for us in Texas... we're in trouble. We have had several triple digit days but we have also had rain so I'm not really complaining!



This issue of the Bulletin will highlight our scholarship recipients for 2016. We are always proud to present this great group of students to you and we wish them the best in their personal and educational endeavors. We also want to take this opportunity to thank our Scholarship Committee members - Carol Russell, Eric Shaul, Brian Kitch and Paul Dyke. This is a very time consuming and detailed endeavor on their parts and we appreciate their volunteerism and time. And also a big

thank you to the sponsoring members. Each sponsoring member contributes \$250 toward the scholarship monies that these very well deserving students receive. Thanks...to all of you!

In addition, the Board of Directors and staff are diligently working on our 33rd Annual Conference and Trade Show that will take place in San Antonio, Texas - January 18-21, 2017 at the Wyndham/San Antonio Riverwalk. So, please mark your calendars. The Board of Directors - along with input from the Membership Committee will be discussing a list of topics and speakers when they convene for the Summer Board Meeting in mid-July. In the next issue of the Bulletin we will be presenting those speakers and topics to you and hope you will make plans to join us in San Antonio next year!

Stay cool!

*Phyllis*

**S**ee your goal  
**U**nderstand the obstacles  
**C**reate a positive mental picture  
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**E**mbrace the challenge  
**S**tay on track  
**S**how the world you can do it

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# SCHOLARSHIP

## *Recipients*

Academic Year  
2016-17

*Thanks to everyone involved in awarding the scholarships to a very deserving group of young people. The NTPDA board of directors would like to thank the committee members for their time and commitment to work through all of the applications and award the scholarships: Carol Russell (Abilene Machine), Brian Kitch (Bates Corp.), Eric Shaul (Allied Information Networks) and Paul Dyke (All States Ag Parts) This year we want to thank the presenting companies for contributing \$250 toward the \$1,000 awarded to these recipients. We sincerely appreciate everyone involved. Also a special thanks to Kim Carroll who made sure all the applications were complete, in order and were sent to all appropriate committee members in a timely manner. We hope you enjoy this section of the Bulletin.*



**LEAH GIBBS**



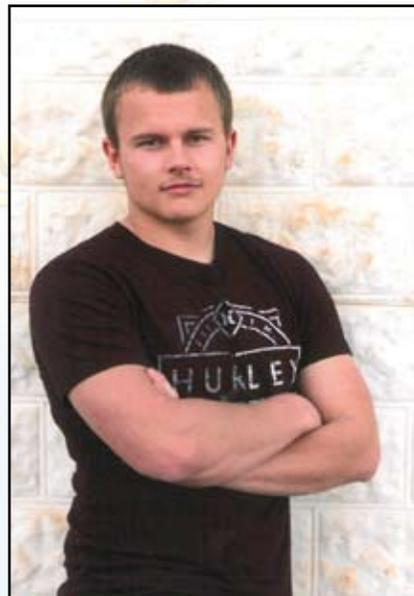
**ELIZABETH WAGGONER**



**ANNA HERSHEY**



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Truman State University  
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Sponsoring Member: Cook Tractor Parts  
Parents: Stanley & Anita Cook

**CAITLIN ESTES**

University of Oregon  
Degree: Business  
Sponsoring Member: F. P. Smith Parts & Equipment Co.  
Parents: Chris & Traci Estes

**LEAH GIBBS**

University of Iowa  
Degree: Communication Sciences and Disorders  
Sponsoring Member: Plastics Unlimited  
Parents: John & Karen Gibbs

**ANGELA GOOD**

Millersville University  
Degree: Business Administration  
Sponsoring Member: Hooper, Inc.  
Parents: Ed & Rhonda Good

**ANNA HERSHEY**

Misericordia University  
Degree: Speech and Language Pathology  
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Parents: Brad & Sandy Hershey

**SHANNON PROEGLER**

Ivy Tech Community College  
Degree: Dental Hygiene  
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Parents: David & Missy Mitchell

**KELSEY LAINE SCHNORENBURG**

University of Central Missouri  
Degree: Exercise Science  
Sponsoring Member: Cook Tractor Parts  
Parents: Dave Schnorenberg & Jennifer Owens

**BLAKE SWENSON**

North Central Kansas Technical College  
Degree: Heavy Equipment Certification  
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Parents: Kevin & Jill Swenson

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# “Tractor” and “Salvage”

All three Fawcett sisters received

NTPDA Scholarships!

*Two words that were synonymous to “eat, sleep and pray”.*

I grew up under the careful scrutiny of the salvage yard; two older sisters in tow. We were the kids with a great sense of imagination and adventure – I credit this to Mom. We were never really allowed in the yard by ourselves but we sure did know where the great spots were and the most forbidden; we gave Mom and Dad some grey hairs over the years (who thought that golf carts in the yard wouldn't be tempting for teenagers??). If you have met my parents, I'd like to think Grandma will agree with me when I say they probably deserved the trouble we gave them. I grew up hearing about the pig farm Dad grew up on and getting into trouble with his siblings; the same spot that the salvage yard now sits – maybe it is something in the water. My sister now lives there with her 5.5 kids.... I can't wait!

Part of growing up in a salvage yard was the culture that went along with it. Sure, there were times when Dad had to ask the wrenchers to watch their language or take down the pictures from their toolbox but I'm talking the bigger culture. The culture that represented a way of life; the way of life that had the old guys coming in an hour early to put on their coveralls and brew some shop coffee and sit around for their socializing because when eight o'clock hit, they were machines – they still can work young bucks under the table to this day. I mean, our staff had their issues but I relate that to families having their issues. More often than not, we didn't see those issues. We only saw the smiles and the grease and the bustle of the small company. We were the kids that got to see the best of the tractor yard life whether it was going to look at tractors with Dad or the nicknames everyone had for us.

Looking back, I remember it being a great day when we got to go to work. Grandma had us cleaning the bathrooms for a dollar an hour. That was the jackpot! All I wanted was to spend time with my Dad at work and hey! Grandma was paying us while she babysat us. Eventually we worked our way up to helping answer phones and doing odd jobs. This was such a blessing for us. I didn't realize it until just a couple years ago when I was talking with a long-time salesman and he recounted how it drove him nuts and he didn't have a good time when we came to work; families eh? Those days were the days that launched my desire to be in the family business. I wanted to take pride in what my grandparents and parents had built. When asked what I wanted to be when I grew up, I always said that I wanted to take over the business....or be a police officer. I've wandered a bit over the years but I always had a feeling I would come back home.

My childhood and early teen years had some wonderful memories of our family vacations – our trips to the

NTPDA Annual Conference and Trade Show and summer board meetings. I'd be embarrassed to ask the memories some of the members



have of my sisters and I... that was a long time ago. My sisters and I were the kids of the salvage yard family back then, and now my sisters' kids are seeing what we saw. A couple years ago in Tucson was the first time back at the NTPDA Conference and I was a little nervous getting off the plane; excited but nervous. Was the little kid who caused havoc going to be remembered or was the business professional going to be recognized? Well, let me tell you about the culture of the NTPDA: welcoming, professional when necessary, nostalgic all the time, fun-loving every chance gotten, and a tad of crazy. The recipe for many more great years that I hope to see the next generation of little kids creating memories like I did.

Here's to still wandering around the salvage yard; with two brother-in-laws beside me,

Liz Fawcett, Fawcett Tractor Supply Ltd.

*Audrey is now married (met him at university) and homeschooling 4 children with her husband, Micah, who is actively involved in the leadership of Fawcett Tractor.*

*I graduated with a degree in History and Criminal Justice and am now working at Fawcett Tractor as HR/Administration and Marketing, actively involved in the leadership of Fawcett Tractor.*



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*NOTE: I typically do not pass along the numerous research or treatment update messages we receive but this is so special and I hope it brings you a sense of pride to know YOU are part of this...and me too :)*

St. Jude Children's Research Hospital is always looking for new ways to tackle high-risk cancers, and we have been fighting neuroblastoma since the hospital opened in 1962. At that time, the cure rate for this cancer was just 10 percent, but by 1977, we developed a treatment effective for 55 percent of neuroblastoma patients. Today, 90 percent of patients diagnosed in the first year of life survive, but the three-year survival for high-risk patients is less than 60 percent.

To beat this cancer, we knew we had to innovate. St. Jude scientists are developing a specialized treatment – a molecule designed to bind to cancer cells and then trigger the immune system to attack and kill the tumor.

When St. Jude doctors combined this treatment with chemotherapy in a clinical trial, primary tumors decreased to half their size or nearly disappeared in 80 percent of patients, and tumors stopped growing in the remaining patients.

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--Elizabeth Ashford



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# Facts about Healthy Living

More than 1/3 of adults and over 12.5 million children and teens in the US are obese. In the last 30 years, obesity in children and teens has nearly tripled.

One can of soda contains 10 teaspoons of sugar and the average American adult drinks 500 cans of soda every year, estimating about 52 pounds of sugar consumed in soft drinks alone.

In a survey of 9th through 12th graders in 2011, 13.1% of the teens admitted to skipping breakfast in the past 7 days, while 11.3% had drunk 3+ servings of soda per day in the same time frame.

Excess meat consumption is bad for the planet, for our health, and for the well-being of animals. Ask your school to host meatless Mondays in your cafeteria to keep meat consumption down. Sign up for Meatless Mondays.

In 2011, more than 15% of the students were overweight, and more than 12% admitted to starving themselves for 24 hours or more in the last month in an attempt to lose weight.

Breakfast is the most important meal of the day because it feeds your body and mind with the necessary nutrients and energy to function throughout the day. Eating breakfast regularly will also help keep weight off because it gets your metabolism going.

Teens need 9+ hours of sleep per night for their bodies to function properly. Less than 1/3 of high school students in 2011 reported getting 8 or more hours of sleep per night. Physical activity like aerobic exercise (walking, running), muscle-strengthening (weight-lifting), bone-strengthening (jumping rope), and balance and stretching activities (yoga, pilates, dancing) are especially beneficial to a healthy body.

Foods that don't expire contain unnatural preservatives, additives, and chemicals that deteriorate your body. Focus instead on fruits, vegetables, lean meats, whole grains, low-fat dairies, and above all, moderation in whatever you eat.

The rate at which your body burns calories when you are resting is called your "resting metabolic rate." If you cut calories below what's needed for RMR, your body will go into survival mode because it doesn't have the energy to perform basic functions. For teens, the recommended caloric intake is 2,100 calories, but it is important to base your diet on your level of physical activity. Depending on how active you are, you can determine how many daily calories are healthy for your weight and lifestyle.

Retrieved from: <https://www.dosomething.org/facts/11-facts-about-healthy-living>



# TOO OLD FOR SOCIAL MEDIA?



By Michael Libbie

It happens all the time. Most recently I was at The Island Coffee Haus on Anna Maria Island (If you have not been, you must go!). I was working on The Business News Hour and using their Wi-Fi. I thought I'd shout out on Twitter and asked the owner what their handle was. She told me they didn't have one, yet, but they had Facebook and just started using Instagram. "We really need to get on Twitter but I don't know how."

I said, "Hey, no problem.

If you want I can set it up for you and then link it to your Instagram account." She said, "You know about social media?? I'm impressed that you keep up on that stuff."

It's the gray hair...

I mentioned that social media is just one of the tools we use for ourselves and our business, "It's what we do." I don't think she believed me...

Hey, I offered.

Age bias and social media? Sure. Because the platforms are new folks think the only people who can master the media are young people under 23. Not so. How about some updated social media tips?



Don't Marry Them- I'm talking about Facebook and Twitter because they are two very different platforms and methods. Tweets are here and gone in a matter of minutes while Facebook Posts linger and the audience isn't the same nor is how you communicate.

Blog Often- Beyond the engagement of Twitter, Snapchat, Facebook and Instagram there is the blog. This is an amazing tool to offer people the back-story of your business. Remember, blog 3 times a week each week and keep it under 400 words. Great for SEO by the way.

Hashtag Use - If you want to boost engagement check the #Hashtag for your particular industry and use it as well. #Coffee #BusinessLaw #Radio #IaWx (or whatever state) for weather. Find your industry and take part in the conversation.

On our Business Broadcast Instagram account we use #CelebrateWorkers and post random shots of people doing their jobs...fun.

Communicate - Ask questions, post surveys, ask for input. Remember social media isn't a one-way conversation or your private media outlet for sales. They call it "social" for a reason.

Plan Your Effort - Have a plan for what you are going to share and talk about.

Video - Just use it!

Have more? Share!

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# Herbs – Fragrant, Tasty, and Beautiful

PLANT THEM OUTDOORS OR INDOORS

Patches of garden that seem to sprout nothing but weeds should not be written off. “If you can’t grow anything else,” says gardening and food writer Sally Freeman, “herbs are the answer.” Herbs have a long, noble history. They’ve been used to flavor food, prepare medicinal brews, beautify gardens — even line the pockets of merchants, as they tried to fill the demand for herbs and spices during the Middle Ages.

Growing herbs isn’t difficult, as Freeman, author of *Herbs for All Seasons* (Penguin, 1991) and *Every Woman’s Guide to Natural Home Remedies* (Holt, 1997), explains here.

## Essentials For An Herb Garden:

Ideally, there are three essentials for an herb garden: good drainage, plenty of sunlight, and light soil enriched with compost. Try to keep your garden away from trees; the roots rob soil of moisture and nutrients. But many herbs will do well without all three. Rosemary doesn’t mind some shade. Basil, fennel, dill, Italian parsley, and chives do well in soil suitable for growing vegetables. Peppermint doesn’t mind wet conditions. Thyme tolerates acid soil, while lavender requires more alkalinity than most herbs.

## Indoor Herb Gardens:

If your windows face south, you should have adequate light for even sun-loving herbs, such as dill, coriander, oregano, thyme, and marjoram. If your windows face in other directions, you should be able to grow rosemary, sweet woodruff, or bay laurel in natural light. You may have to augment natural light with special lighting. Be sure to place herb containers as far as possible from radiators and other heating appliances, in a room that is cool, moist, and well ventilated. On very cold winter days they should be placed away from windows.

## Growing From Seed:

Most herbs will grow easily from seed, germinating in five to seven days. There are exceptions. Lavender can take up to a month to germinate. Rosemary is best propagated by cuttings, and French tarragon, which is more flavorful than the Russian variety and preferable for cooking, must be propagated by root division. Parsley can be very difficult to germinate. Italian parsley is easier to grow than regular parsley, and, to my mind, tastes better.

## Fertilizer of Choice:

Compost is best because it won’t burn the tender roots. Enrich your compost pile by including some weeds, especially dandelion, whose long roots bring up minerals from deep in the soil. A layer of mulch conserves moisture and suppresses weeds in the summer.

## Watering Herbs:

Water herbs as soon as the soil feels dry. Rosemary, especially, should never be allowed to dry out. You may need to water every day. Your herbs will also appreciate a daily misting.



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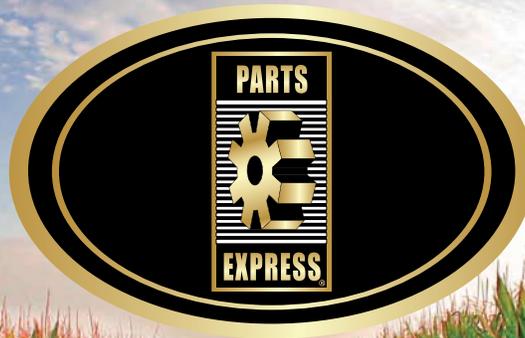
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# The Fight for Right to Repair

## - Part II



By Tom Winkleblack

A similar scenario was depicted on [www.wired.com](http://www.wired.com) ....Farmer Brown purchases a new tractor from his local dealership. So he owns what's tangible: the tires and wheels, the frame and the cab, the gears in the transmission and pistons in the engine. He also has the right to work his fields with it and store it in his machine shed. But Big Green owns everything else: the programming that propels the tractor, the software that calibrates the engine, and the very technical information necessary to analyze, diagnose and repair it. So, who really owns that tractor?

Even if he had the mechanical tools and expertise, would it be legal for Farmer Brown to fix his machine? Right now, we don't know; and that ambiguity is disturbing. So, we're trying to find the answer. In conjunction with USC and the Electronic Frontier Foundation, we've asked for a DMCA exemption for farmers who want to modify and repair their equipment. We'll find out if it's legal for farmers to tinker with their own equipment when the Copyright Office reviews the latest round of exemptions.

According to Digital Right to Repair- tools, manuals, and parts are difficult to come by.

Because manufacturers have copyrighted the service manuals, local mechanics can't fix modern equipment. Today's agricultural, construction and forestry equipment are all packed with sensors and electronics making them too complex to repair without them. That's a problem for the farmers, contractors and loggers who can't afford to pay the dealer's high maintenance fees for fickle equipment.

The National Grange agrees: "On behalf of over 200,000 members of the National Grange, we fully support the Right to Repair Act because we believe in an owner's right to maintain service, repair and rebuild their vehicle or farming equipment on their own accord or by the repair shop of their choice. Our members, most of them located in rural areas, value their ability and freedom to fix and repair their own vehicles, tractors and other types of equipment. Should they seek assistance elsewhere, local repair shops should have access to all necessary computer codes and service information in order to properly and efficiently make repairs."

"In addition, we believe that in the absence of the Right to Repair Act, many individuals, both rural and urban, would likely put off important vehicle repairs and maintenance,

jeopardizing their safety and the safety of others on the road. It is also important to note that our members often farm and ranch in remote locations where repair shops are just not available. Days waiting on parts from dealers can mean missing crop target pricing, costing our members in agriculture a great deal of revenue."

It is also a conflict for all of us in the after-market who want to be able to produce replacement parts and provide maintenance and repair services to this very large population of customers.

According to the National Automobile Dealers Association (NADA), even though dealership parts and service department sales comprise just 11.8 percent of typical dealer's total sales, it contributes 48 percent of the total operating profit. New car sales make up 60 percent of total sales, but only contribute 35 percent of total profit.

The sales/service ratios may vary amongst equipment types, but it is a very significant market that is worth fighting for!

The Right to Repair Coalition reports that this legislation is supported by a wide range of aftermarket organizations including:

- Automotive Aftermarket Industry Association (AAIA)
- Alliance of Automotive Service Providers (AASP)
- Automotive Parts Rebuilders Association (APRA)
- Automotive Engine Rebuilders Association (AERA)
- Consumer Electronics Association (CEA)
- Coalition for Auto Repair Equality (CARE)
- National Grange
- Service Station Dealers Association (SSDA)
- The 60 Plus Association
- Tire Industry Association (TIA).

In addition, the legislation has the support of small business groups such as the National Federation of Independent Business (NFIB) and consumer groups such as AAA.

One group opposes passage, the Automotive Service Association (ASA). ASA believes that the promises of the car companies will be sufficient to ensure future information sharing.

Due to the sheer numbers involved in the automotive market that industry tends to precede those of heavy equipment, but I think we can all see the potential that exists for a squeeze play here!



Greetings from

# Greasy Girl

*By Terri Stevens*

## Happy Summer!

Hey Friends, So here goes! Happy Summer to all of you. Hope all is well in your corner of this great country. We got the opportunity to spend some time with a few of our friends from the Association.



Our amazing Canadian friends, the Fawcetts, came down to spend holiday with us - I love how the Canadians say holiday. Sounds much more exotic and fun than - vacation! Following that visit we did some trout fishing with Jim Cook. I share this with you because I want you all to realize how great this association is. We have made lifelong friends over the years and that means so much! After spending some time with the Fawcetts and Jim Cook we traveled to Colorado a few weeks ago and I told Russ I felt like we could stop in any state we went thru and we would be able to find a friend within the Association.

That is such a great blessing and it makes me so happy

that I am a member of this group of wonderful people.

On May 10th we had the privilege of traveling to the capitol city of Missouri - Jefferson City and we were led by Franklin Graham to pray for our nation. He is visiting all of the 50 states in the union and if he visits your state I would encourage you to go. We prayed for our nation and for the election. We prayed for us to be people who honor God. He also encouraged us to get involved in local politics so that we can make a difference. This election is a different one that is for sure but the thing that is reassuring to me is that God is in control. However, in the bible God would sometimes give the people what they ask for. Please join us at the

Tractor Barn to pray for our great country and to be people that honor God.

In 2 Chronicles 7:14 - If my people who are called by my name, are sorry for what they have done, if they pray and obey me and stop their evil ways, I will hear them from heaven I will forgive their sin, and I will heal their land.

---

**“I felt like we could stop in any state we went thru and we would be able to find a friend within the Association.”**

---

Blessings,  
**Greasy**

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-- William Butler Yeats

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# 8 Summer Steps for Healthy Living

Summer is a perfect time to improve your health in a fashion so seasonally laid back you'll barely notice the effort. WebMD went to eight health experts in fields such as diet, fitness, stress, vision, and oral health. They asked them: If you could only suggest one simple change this season to boost personal health, what would it be? Here are their top eight tips.

## 1. Give Your Diet a Berry Boost

If you do one thing this summer to improve your diet, have a cup of mixed fresh berries -- blackberries, blueberries, or strawberries -- every day. They'll help you load up on antioxidants, which may help prevent damage to tissues and reduce the risks of age-related illnesses. Berries are also tops in fiber, which helps keep cholesterol low and may even help prevent some cancers.

## 2. Get Dirty -- and Stress Less

To improve your stress level, plant a small garden, cultivate a flower box, or if space is really limited, plant a few flower pots -- indoors or out.

## 3. Floss Daily

Flossing reduces oral bacteria, which improves overall body health, and if oral bacteria is low, your body has more resources to fight bacteria elsewhere. Floss daily and you're doing better than at least 85% of people.

## 4. Get Outside to Exercise

Pick one outdoor activity -- going on a hike, taking a nature walk, playing games such as tag with your kids, cycling, roller blading, or swimming -- to shed that cooped-up feeling of gym workouts.

## 5. Be Good to Your Eyes

To protect your vision at work and at play, wear protective eyewear. When outdoors, wear sunglasses that block at least 99% of ultraviolet A and B rays. Sunglasses can help prevent cataracts, as well as wrinkles around the eyes.

And when playing sports or doing tasks such as mowing the lawn, wear protective eyewear.

## 6. Vacation Time!

Improve your heart health: take advantage of summer's slower schedule by using your vacation time to unwind.

Vacations have multiple benefits: They can help lower your blood pressure, heart rate, and stress hormones such as cortisol, which contributes to a widening waist and an increased risk of heart disease.

## 7. Alcohol: Go Lite

Summer's a great time to skip drinks with hard alcohol and choose a light, chilled alcoholic beverage (unless you are pregnant or should not drink for health or other reasons).

A sangria (table wine diluted with juice), a cold beer, or a wine spritzer are all refreshing but light. In moderation -- defined as one to two drinks daily -- alcohol can protect against heart disease.

## 8. Sleep Well

Resist the urge to stay up later during long summer days. Instead pay attention to good sleep hygiene by keeping the same bedtime and wake-up schedule and not drinking alcohol within three hours of bedtime.



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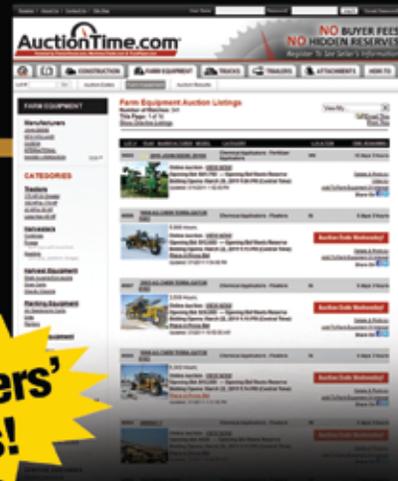
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