

PRESIDENT'S PEN
Page 3



**MESSAGE FROM
PHYLLIS**
Page 4



**MARK YOUR
CALENDAR**
Page 5



DID YOU KNOW?
Page 6



**PROGRAM AT A
GLANCE**
Page 9



**ROLLIN H. WHITE
INDUCTED INTO HALL
OF FAME**
Page 17



**KEEP DATA THIEVES
OUT**
Page 19



SOCIAL MEDIA
Page 21



**GREETINGS FROM
GREASY GIRL**
Page 23



**2012 CONFERENCE
AND TRADE SHOW**
Page 24

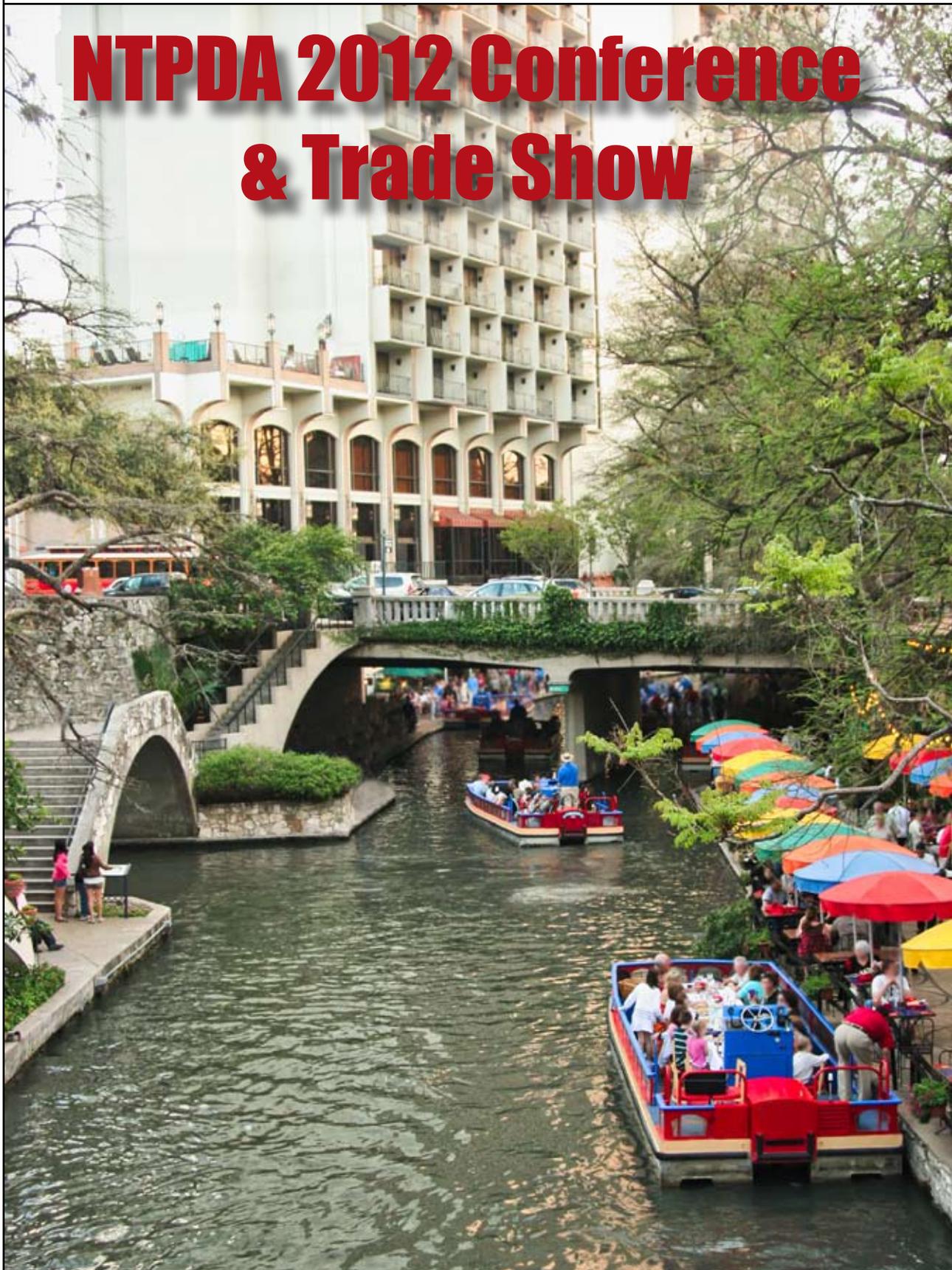


FALL 2011

"USED, REBUILT AND NEW AGRICULTURAL AND INDUSTRIAL REPAIR PARTS"

VOL. 21, NO. 3

NTPDA 2012 Conference & Trade Show



3 out of 4 farmers prefer Fastline

*(The rest of them just
need a little more time.)*



Readers find Fastline more valuable than other publications for purchasing equipment.

Fastline is the premier resource for buying and selling new and used farm equipment online and in print. Fastline.com is the largest farm equipment database in the world with more than 1,000,000 visitor sessions per month and over 100,000 items including tractors, trucks, and trailers. In addition, Fastline's buying guides are printed and mailed every four weeks - offering equipment, parts, and services to farmers throughout the United States. Contact your Fastline sales rep for more information on how Fastline can help you and your dealership buy and sell equipment.

FASTLINE.COM
Equipment. Found. Fast.

*Based on 2010 research study conducted by Adayana.



2011 NTPDA OFFICERS

President

Jeff Griggs ~ 515-727-2152
All States Ag Parts, Inc. • Urbandale, IA

**Vice President
To Be Announced**

Secretary

Terri Stevens ~ 800-383-3678
The Tractor Barn, Inc. • Brookline, MO

Treasurer

Tom Winkleblack ~ 800-626-6046
Schaefer Enterprises • Wolf Lake, IL

NTPDA DIRECTORS

Richard Bomberger ~ 800-341-4028
Hooper, Inc. • Intercourse, PA

John Burgh ~ 800-369-6213
Burgh Implement • Harmony, PA

Jeff Fawcett ~ 800-372-7149
Fawcett Tractor Supply LTD • St. Marys, ONT

Trey Russell ~ 800-248-8883
Russells Tractor Parts • Scottsboro, AL

Doug Swanson ~ 800-255-0337
Abilene Machine, Inc. • Abilene, KS

Kathie Witte ~ 800-972-7078
Gap Tractor Parts, Inc. • Cranfills Gap, TX

ASSOCIATE DIRECTORS

Michael James ~ 512-244-3631
James Environmental
Management, Inc. • Round Rock, TX

Kevin Mulder ~ 800-328-1752
K & M Mfg. • Renville, MN

From the President's Pen ..



“That’s Not Fair”..... or is it?

We had a family weekend at the lake over Labor Day weekend, and at one point when my daughter told my grandson Jalen to eat his breakfast cereal at the table (while his sister ate hers on the couch in the living room) he whined “that’s not fair.” Grandpa (me) stepped in and said “Well Jalen, sometimes life is just not fair.” Very philosophical, right?



Jeff Griggs - President

Well, that’s how I kinda felt about six weeks or so ago, when Carl Vande Weerde called me and said, “Good afternoon Mr. President.” He went on to explain that he had taken a job with Northern Sales (K and M) and had left Worthington Ag Parts which, in a sense, would nullify his Presidency, as K and M is; a) an Associate member of the NTPDA, and b) they already have an elected member on our Board of Directors (Kevin Mulder).

Don’t get me wrong – I ran to be your Vice President knowing that the Presidency was on the horizon...but that “horizon” was two and a half years away! So when I started this article out with the title “That’s Not Fair”, I was thinking c’mon Carl, that’s not fair, as in “I’m not quite ready for this!”

But maybe, just maybe, I am. I have watched Carl operate as President with great respect, and I truly believe that he had our organization’s collective members in mind when helping drive decisions and changes that were for the greater good. I’m not sure you could have had a better representative in that position, and I only hope I can live up to the standard that he set in his time at the top!

I have no agenda with this job other than to represent you, your investment in the organization, and any concerns you might have with issues, finances, etc. I’ve been involved with the NTPDA since 1998, which isn’t a very long time compared to our history, as a supplier setting up at the trade show (with Central Tractor.....remember them?) and now with All States Ag Parts (thanks to John and Paul Dyke for the support so I could take time to be on the board). I have

Continued on page 7



BULLETIN

PHYLLIS COX, Editor

NTPDA

KIM CARROLL, *Operations Manager*
PHYLLIS COX, *Meeting Planner/Event Coordinator*
P.O. Box 1181 • Gainesville, TX 76241
940-668-0900 • Toll Free 877-668-0900

Fax 940-668-1627

email: kim@ntpda.com

Articles, letters, advertisements and comments are encouraged and should be sent to:

The National Tractor Parts Dealer Association makes every reasonable effort to ensure accuracy of information contained in the *Bulletin* and to give credit to original authors where applicable. NTPDA and/or its agents are not responsible for errors or omissions.

Message from Phyllis



I hope this finds all of you cooling off a little bit and feeling a little fall in the air. We have been having so many problems with the drought and wild fires. It's really a sad situation for so many people. You feel so helpless and have such empathy for all of the people who have experienced such a loss. We are praying for rain and hoping to get some relief soon.

I think the cooler weather is going to make us all feel better. And cooler weather means we're closer to our conference and trade show! I hope many of you are planning to attend. You all should have received a memo the first of September telling you about several changes you will see on your Program at a Glance (Check out page 10). Like we did last year you will find your registration information in this issue of the Bulletin. Kim made this change and

it has helped so much in reducing the costs associated with the trade show.

If you want to take a look at Crowne Plaza Riverwalk San Antonio - go to www.crowneplaza.com. I think you'll all enjoy this hotel and it's convenient to the Riverwalk and several other points of interest in San Antonio. As noted on the Program at a Glance, the trade show will officially close after lunch on Saturday. We're hoping that many of you will stay over Saturday and join us for dinner at Rita's on the River. We'll have a great time!

At our board meeting in July we discussed having more time allotted to our regular members meeting with our displayers. You will note on the Program at a Glance that we have two days of Marketplace meetings. This will enable our regular members to have a scheduled time to meet with displayers. This is going to be a learning experience for all of us so we will appreciate your

feedback following our trade show.

And...it's time for us to accept nominations for our board of directors. If you are interested in running for the board or want to nominate someone please call the office and let Kim know. We will have a board member contact that person and go from there. Please take care of this by November 15th as we have to get the information out to all the members 60 days prior to the election.

Hope you enjoy this issue of the Bulletin and please make plans to join us in San Antonio!

Until next time,

Phyllis

www.SteinerTractor.com

NEW! Diesel oil pressure gauges



ACS262 (0-80 PSI)

Fits Allis Chalmers D15, D17, D19, WD45 diesels **\$22.50 ea**



IHS1666 (45 PSI)

Fits International MD, Super MD, MDV, WD6, Super WD6, WD9, Super WD9, (WDR9 SN: 12426 & up), Super MTA diesel, TD6 & up diesels **\$29.50 ea**



IHS1871 (45 PSI)

Fits International 350, 400, 450, 600, 650 diesels **\$29.50 ea**

MARK YOUR CALENDAR!

2012 Conference & Trade Show January 18-22, 2012 Crowne Plaza, San Antonio, Texas

The Crowne Plaza hotel is located on the tranquil north side of the Riverwalk in downtown San Antonio, within walking distance to the Alamo, Convention Center, fine shops and restaurants. The San Antonio International Airport is 10 miles from the hotel.

Guest room features include two phones per guest room including one with data port, voice mail, high-speed Internet access, CD player, AM/FM radio and alarm clock, over sized working desk with lamp, guaranteed wake-up call and in-room movies.

The Crowne Plaza also has fine dining in their 111 Bar & Grille - South Texas decor and display kitchen serving breakfast, lunch and dinner. You will also enjoy the 111 Wine & Martini Bar featuring unique appetizers indicative of South Texas.

For the NTPDA group, Crowne Plaza is offering:

- Complimentary Internet access in all guest rooms.
- Discounted self-parking rate of \$18 per night with in and out privileges.
- Complimentary 24 hour card-key access to their fitness center with sauna.
- Complimentary use of computers in their business center.

Hope to see you there!



Entrance to the Rio Plaza

DID YOU KNOW?

By Kim Carroll



Did you know your Association recommended Wells Fargo Merchant Services credit card program does not have an annual, minimum monthly, PCI Compliance, or other optional fees like other programs? AND you can receive a FREE analysis of your current credit card program to compare it to the Wells Fargo Merchant Services Program?

Wells Fargo Merchant Services credit card program has been a member benefit of NTPDA for many years. NTPDA and Iowa-Nebraska Equipment Dealers Association jointly offer this program to our respective members. Recently, I-NEDA featured the program in their publication, *The Retailer*, and offered member testimonials of what their members had to say about the program. Below are excerpts from "Membership Pays!" in the July 2011 edition of *The Retailer*:

Morning Sun Farm Implement in Morning Sun, Iowa, was utilizing the Association's merchant bankcard program until a sales representative with a promise of lower rates convinced them to switch programs in 2009. Needless to say, the company didn't deliver as promised and the dealership went back to the Association program this spring. "I appreciate that it (the Association program) doesn't have any hidden fees," said Laura Griffith, office manager at Morning Sun. "Our previous processor told us they would charge us as low as X amount, but when we got the bill, that wasn't the case. There were all sorts of extra, hidden fees – per item fees, deposit fees, service fees, debit fees, compliance program fees, merchant advantage fees, and combination statement fees – it was just crazy!" Morning Sun is projected to save at least \$156 per month.

Gage County Equipment in Beatrice, Nebraska, started using the Association merchant bankcard program in March after they discovered their rates had increased considerably. "We were having trouble getting statements from our previous service," explained Jaimi Oliver, office manager. "When I was finally able to log online I discovered that they were charging us 7 percent. I felt duped since they raised our rate without telling me." She estimates the dealership is saving approximately 35 percent with the Association program. "The fee savings definitely make this program worthwhile," added Oliver. "Even if you don't save much, the conversion process is so easy and user-friendly. Everything from the terminals and reports, to the top notch customer service make the switch very worthwhile."

Waterloo Implement, in Waterloo, Iowa, took advantage of the free analysis offered by the Association to see if they could save some money. All three of their locations are now converted to the Association merchant bankcard

program. "Basically, the processor we had before nearly doubled their rates over a short period of time, so it was a 'no brainer' to start looking for something better," said Joe Engelkes, accountant at the dealership. He added, "We saw this (free analysis) as an opportunity to save a few dollars on a discounted rate. We sent some information to the Association and their analysis showed that we would be able to save some significant dollars. While the jury is still out, there is no doubt that we are saving money." Engelkes estimates the business is currently saving 25-30 percent.

"I absolutely recommend the Association Merchant Bankcard Program!" exclaimed Griffith. Even if you don't think you can afford to switch, I encourage you to get a FREE analysis done by the Association. There's a good chance you'll discover that the program will pay for itself in no time – even if you incur fees to break your existing contract!"

Oliver added, "There's not one thing I dislike about the program. The people I have spoken with throughout this process have been very helpful and friendly. That's huge for me. The training was also great – thorough, short, sweet and simple."

NTPDA is offering this same service to members. If you are interested in seeing what you can save, please send me your current statement for an analysis. It is FREE and you'll find out one of two things: 1) if your processor is competitive which will let you know that you are on a good program and should not change OR 2) let you know there could be a cost savings to you with the Wells Fargo Merchant Services Program. This is a revenue generating benefit to the Association. If it can save you money AND generate revenue for the Association, it is a win/win for both!

Remember this is YOUR Association.

Please feel free to contact us with questions, suggestions, or comments to assist us in making this an association that benefits you now and for years to come!

★ ☆ ★ ★ ☆ ★ ★ ☆ ★ ★ ☆ ★ ★ ☆ ★

Central Fuel Injection Service Co

*Diesel injection pumps,
nozzles and turbos for older tractors*
Sales & Service / Repair & Exchange

2403 Murray Rd • Estherville IA 51334 • USA
712.362.4200 • www.centralfuel.com

★  ★  ★  ★  ★  ★

★ ★ ★ ★ ☆ ★ ★ ☆ ★ ★ ☆ ★ ★ ☆ ★

ALL STATES AG PARTS



7 GIANT SALVAGE YARDS TO SERVE YOU!

- One-year warranty on all parts
- Used, new and rebuilt parts
- Parts for all makes & models



Downing, WI
877-530-1010



Black Creek, WI
877-530-2010



Ft. Atkinson, IA
877-530-3010



Salem, SD
877-530-4010



Bridgeport, NE
877-530-5010



Hendricks, MN
877-530-6620



Sikeston, MO
877-530-7720

**NEW, USED
& REBUILT**

877-530-4430

www.TractorPartsASAP.com

**ALL MAKES
& MODELS**

President's Pen, continued

seen some changes, well, maybe lots of changes, in our industry over those years; and the way I see it, we've got so many good things going for us if we stand tall as a group in our little niche in this huge agriculture parts business, then we can surely feed off one another to be better business people and ultimately take care of customers.

The ag industry as a whole is in pretty good shape compared to the country's general economy, and as I said to one of my well respected peers, I see all of us in this salvage thing as not so much competing against each other, but more competing with the big boys to grab some respect for what we do – for our piece of the big pie. Think about it – our member salvage yards have SO much knowledge behind the sales counters and on the phones that if we were taking business from each other, well, we would be hearing about a lot more owners closing or selling out – and they're not.

In closing let me just say that "Life IS Fair." We build our businesses. We work hard. We take care of customers. WE SELL PARTS. WE MAKE MONEY. That's pretty fair, isn't it?

Carl, I wish you the best, and thanks for being a great Prez.

If any of you want to discuss NTPDA business or just catch up on things, my contact info is:

E-mail – jeff@asapagparts.com, or cell – 515-419-8742.

Ask for John or Charlie Burgh
Most All Size Tires, Wheels, Rims Over 1000 Tractors for Parts

Over
70
Years

Burgh Implement Store



Tractor & Farm Equipment Salvage Yard

HOURS: MONDAY - FRIDAY 8 A.M. - 3:30 P.M.

SATURDAY TILL NOON

1-800-369-6213

www.burghtractorparts.com

657 Perry Highway
Harmony, PA 16037

Email: junkman@zbzoom.net

Phone: 724/452-6880

Mobile: 412/302-4846

Fax: 724/452-7663

JD 2510 & 2520 & Side Panels

Starter Nose for JD 630

Warning Lite mounts for Lo-profile JD 4000 & 4230

Satisfaction Guaranteed

Very accurate reproductions

Bowie Equipment Inc 563-886-6946



Agricultural and Industrial Belts

See our
Belt Catalog
On-Line



Call for distributor near you

Toll Free 1-888-333-3210

www.Q-power.com

qualitypower@worldnet.att.net

P.O. Box 307

427 Old Hwy 40

Solomon, KS 67480

Phone 1-785-263-0060

Fax 1-785-263-0224

Quality always comes through!



NEW & USED PARTS
 TRACTORS
 CRAWLERS
 LOADERS
 BACKHOES
 CONSTRUCTION EQUIPMENT

JCB • CASE • FORD
 JOHN DEERE

CONROE
 TRACTOR, INC.

800-895-7209

2010 E. DAVIS, HWY. 105
 CONROE, TX 77301
 936-756-4464
 FAX 936-521-2093

Our thoughts and prayers go out to the family of Dale Sandhei of County Line Equipment who passed away in August.

Get Back in the Field Fast! Quick Exchange or Repair!

Diesel Specialties – Where we know your diesel!

Extensive inventory of exchange units including:

8970 Ford Genesis, 9610 Deere combine, 8300 Deere, 2388 Case-IH Combine

Servicing diesel fuel injection systems for over 40 years



Authorized repair facility:

Robert Bosch
 Stanadyne
 Denso
 Garrett
 Borg Warner Turbo
 Delphi

diesel specialties inc.

Where we know your diesel!

Visit our store on the web at www.dieselspecialties.com

4505 Harbor Drive, Sioux City, IA Ph: (800) 475-4827 e-mail: service@dieselspecialties.com

TRUST *Tradition*

HERSCHEL. The Leader In Aftermarket Agricultural Replacement Parts

CUTTING PARTS

Abralloy® Hardfacing
 Chisel & Subsoiler Points
 Disc & Coultter Blades
 Danish Sweeps
 Fertilizer Knives
 Furrowers
 Gauge Wheels
 Grain Drill Discs
 Landsides & Moldboards
 Plow Shares
 S-Tines
 Terminator Sweeps
 Wheatland Sweeps

TILLAGE PARTS

Disc Mower Blades
 Flail Blades
 Guards
 Hold Down Clips
 Rake Teeth
 Rake Wheels
 Reel Tines
 Rotary Cutter Blades
 Section Bolts & Rivets
 Sickles
 Super 7® Sections
 Tiger Jaw® Kits

TRACTOR PARTS FOR

Allis Chalmers
 Case
 Case-International
 David Brown
 Farmall
 Ferguson
 Ford
 John Deere
 Massey Ferguson
 Massey Harris
 Minneapolis-Moline
 Oliver
 White

WHY BUY ANYWHERE ELSE? Buy direct from the manufacturer!

HERSCHEL is a leading manufacturer and distributor of cutting and tillage parts.
 We also have over 20,000 new and rebuilt aftermarket tractor parts.

HERSCHEL

1301 N. 14th Street • Indianola, IA 50125
www.herschelparts.com

Phone: 800-247-2167 • Fax: 800-524-7481

©2010 ALAMO GROUP INC. • HERSCHEL is registered trademark of ALAMO GROUP INC.



NATIONAL TRACTOR PARTS DEALER ASSOCIATION
28th ANNUAL CONFERENCE & TRADE SHOW
Crowne Plaza Hotel/Riverwalk San Antonio
January 18 – 22, 2012

PROGRAM AT A GLANCE*

Wednesday, January 18, 2012

3:00 p.m. – 6:00 p.m. Early registration /Fiesta Pavilion Foyer
6:00 p.m. “Early Arrival Party”/River Plaza/Bad weather - San Antonio Ballroom

Thursday, January 19, 2012

7:00 a.m. Displayers set up. Must be completed by 4:00 p.m – Fiesta Pavilion
8:00 a.m. – 12:00 Noon Registration – Fiesta Pavilion Foyer
8:00 a.m. Continental Breakfast/Executive Salon 5

MORNING SESSION (Afternoon is on your own)

San Antonio Ballroom

9:00 a.m. – 10:15 a.m. Brandon K. Williams, CPA – “Financial and Tax Strategies for the Next Generation”.

10:15 a.m. – 10:30 a.m. Break

10:30 a.m. – 11:45 a.m. Donna K. McElroy, Attorney at Law – “Managing Employees in a Difficult Economy”

Noon. Lunch – Pick up box lunches in Fiesta Pavilion

6:00 p.m. “Welcome to San Antonio” - Reception/Sneak Preview of Trade Show
NEW EVENT: NTPDA Marketplace I – Associate and Regular members meet in small groups for potential business opportunities. (Details to follow)

Friday, January 20, 2012

10:00 a.m. Trade Show Opens
NEW EVENT: NTPDA Marketplace II - Associate and Regular members meet in small groups for potential business opportunities.

9:30 a.m. – 5:00 p.m. Registration - Registration Booth/Fiesta Pavilion Foyer

11:00 a.m. – 12:00 Noon General Session/Election of Officers – Fiesta Pavilion – All Members Please Attend

12:00 Noon Lunch/Trade Show Area

4:30 p.m. – 5:00 p.m. Displayers Meeting – Trade Show Area - Board Members Please Attend

5:00 p.m. Trade Show Closes

7:00 p.m. – 7:45 p.m. Cocktails/Lone Star Room – Lobby Level

7:45 p.m. Dinner/San Antonio Ballroom

After dinner enjoy the sites and sounds of San Antonio’s famous Riverwalk.

Saturday, January 21, 2012

7:30 a.m. Board Meeting/Private Dining Room/Lobby Level

9:00 a.m. Trade Show Opens

12:00 Noon Lunch/Trade Show Area

Following lunch - TRADE SHOW CLOSES

For those of you who are staying over Saturday night and wish to participate:

7:00 p.m. Depart for Dinner – Rio Plaza/Rita’s on the River

Sunday, January 22, 2012

All Day Departures

**Tentative schedule, subject to change.*



Freight class: Let YRC help make the complex simple.

When you ship, freight class, a standard classification of all materials based on density and handling characteristics, is one of the factors that determine cost. It is important to have the correct freight classification to make sure your shipment is covered by adequate liability in the event of damage and prevent avoidable reclassification charges.

Thankfully, YRC customer service specialists are shipping experts that work with all kinds of products every day. They can help you determine your shipment's freight class, letting you get back to focusing on your business.

To quickly and easily determine your shipment's freight class, simply contact a YRC Customer Service representative at **800.610.6500** or via **Live Chat** and one of our representatives will help you determine the correct class for your shipment.

Your membership with NTPDA gives you access to significant savings with YRC. If you are not enrolled in the NTPDA YRC shipping discount program, you can enroll online at www.enrollhere.net.

YRC: your partner for Canada shipping

Save yourself the hassle of cross-border shipping that comes from Customs clearance details, the use of multiple carriers, and hard to reach brokers. YRC handles your cross-border shipments with the highest priority from the moment of pickup through the entire process of delivery. Our cross-border expertise allows you to focus on your business while we focus on delivering confidence.

Cross-border service that gives you peace of mind, confidence and results

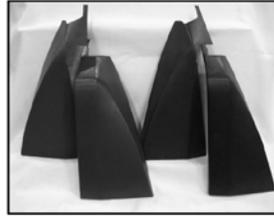
- YRC is border-security compliant and certified in the ACE, C-TPAT, FAST, CSA and PIP programs, ensuring that your shipment will move any time, even during heightened national security.
- YRC Border Ambassadors[™] can provide more information faster and more accurately than ever before, helping you keep commitments to your customers.
- Our Broker-Inclusive Service provides Customs clearance, advancing of funds for import duties and taxes and one invoice with itemized charges for transportation, brokerage services, duties and taxes.

Contact your dedicated YRC representative at 800.647.3061 or email associations@yrcw.com to learn more. If you are not enrolled in the NTPDA YRC shipping discount program, you can enroll online at www.enrollhere.net.

Plastics UNLIMITED, Inc.

Providing all types of plastic materials:

- Thermoforming
- Castable Urethanes
- 5-Axis CNC Routing
- Design
- Fabrication
- Prototyping
- Composite Molding
- Water-Jet Cutting
- Molded Fiberglass Insulation



JD KICK PANELS
(available in black or brown)



JD CAB TOP

Plastics Unlimited, Inc. is dedicated to providing our customers the best value in quality replacement parts.

Plastics Unlimited, Inc.

303 1st Street NW
Preston, IA 52069

www.plasticsunlimited.net
www.fabri-glass.com

(563) 689-4752

(563) 689-4757 fax

email:

sales@plasticsunlimited.net



JD CANOPY TOP

4-POST
HEADLINER



Fabri-Glass COMPOSITES

www.tractorseats.com - Your Top Choice For Cab Refurbishing

Hundreds of seats, cab interior kits, step kits, mirrors, tool boxes & accessories for Case-IH, John Deere, AC, Ford, Oliver, White and MF tractors.



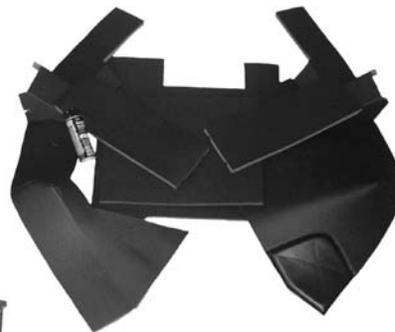
Quality-built seats to the original design.



Step Kits for John Deere, New Holland, International and Case/IH tractors.



Heavy Duty Tool boxes.



Cab interior kits, headliners and floor mats for most makes and models.



Hundreds of EASY TO INSTALL seat-suspension applications for many makes and models!



Mirrors for most all makes & models.

K&M
Manufacturing

Call
800-328-1752
Toll Free



**SPECIALIZING IN
REPLACEMENT
PARTS FOR**

FORKLIFT

- CATERPILLAR® ●
- ISUZU® ●
- MAZDA® ●
- MITSUBISHI® ●
- NISSAN® ●
- PERKINS® ●
- TOYOTA® ●
- WAUKESHA® ●



TRACTOR

- ALLIS CHALMERS® ●
- CASE® ●
- FORD® ●
- IHC® ●
- MASSEY FERGUSON® ●



INDUSTRIAL

- BOBCAT® ●
- ISUZU® ●
- KUBOTA® ●
- YANMAR® ●



TRAC-PRO®

YOUR ENGINE PARTS SOURCE:

- INDUSTRIAL
- MARINE
- TRACTOR
- COMBINE

WE ARE PROUD MEMBERS OF:



ALL OTHER COMPANY, BRAND, PRODUCT, AND SERVICE NAMES ARE USED HEREIN FOR IDENTIFICATION PURPOSES ONLY AND MAY BE THE TRADEMARKS, SERVICE MARKS, OR TRADE NAMES OF THEIR RESPECTIVE OWNERS. THERE IS NO AFFILIATION OR SPONSORSHIP BETWEEN THESE COMPANIES AND TRAC-PRO UNLESS EXPRESSLY STATED.



© **TRACTO-PARTS CENTER INC.**

TOLL FREE: 1-877-371-5235

FAX: 951-328-5239

SALES@TRACPRO.COM

WWW.TRACPRO.COM



POWERUP!



High performance parts for your John Deere® tractor, combine and industrial applications!

PLATINUM PERFORMANCE SERIES™



INDIANA & IOWA
 800-342-2545

HOWARD'S TRACTOR & COMBINE
 866-342-2545



RED POWER DOMINATOR



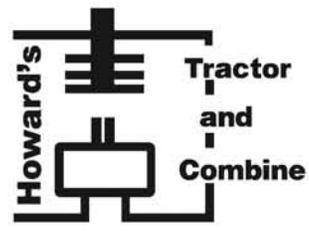
Comprehensive parts coverage for your International Harvester® tractors and combines!

CANADA
 877-857-0962

www.howardenterprises.com
www.advantageengineparts.com



Complete parts coverage to help you finish the job for your tractors and combines!



Call us and find out why, after 30 years in the business, our customers rely on us: for knowledge, service and quality!

INJECTORS

PUMPS



TURBOS



Offering *QUALITY SINCE 1973*, Area Diesel Service, Inc. wants to be YOUR Diesel Expert.

INTERNATIONAL,
POWERSTROKE,
CATERPILLAR, DODGE,
DURAMAX, CUMMINS

VERSATILE, VALTRA,
NEW HOLLAND,
MASSEY-FERGUSON,
JOHN DEERE,
JCB, CAT, CASE,
BUHLER. AGCO



Looking for more information? Ready to try this product? Interested in becoming a dealer? Contact us.



Area Diesel Service, Inc.

IL: 1-800-637-2658 IA: 1-800-237-4692

www.arediesel.com



Proud Member of the National Tractor Parts Dealer Association.

ALLIED

INFORMATION NETWORKS, INC.

USA & Canada

Allied Information Networks

Serving The Parts Industry Since 1982

All Programs

Enet/Telequip Networks

Parts Locating & Selling

IMS Software

Messaging & Database

Farm & Construction Parts

Dealer Only Network

Trading Partners

Freight Discounts

Customizable

BOSS

Business Organization & Support System

Customer Relationship Mgmt

Parts & Equip Inventory Tracking

Accounts Receivable

Point of Sale

Quick Search Database

Millions Inventoried Parts

Interchange Database

Websearch via Your Website

Shared Inventories

800-866-0466

start
FAST RESULTS
USER FRIENDLY
EFFECTIVE PROGRAMS

Agricultural Equipment ■ Construction Equipment ■ Trucks ■ Trailers ■ Attachments

ONLINE AUCTIONS

Get Everything You Need At

AuctionTime.com

Powered by TractorHouse.com, MachineryTrader.com & TruckPaper.com

Are you buying and selling ag equipment, construction equipment, trucks, or trailers? Use AuctionTime to buy or sell equipment and get results FAST. Auctioning and bidding on equipment has never been easier or more cost effective.

- AUCTIONS ENDING EVERY WEDNESDAY
- LIVE BIDDING OPENS 24 HOURS PRIOR TO END OF AUCTION
- LIVE AUCTION BOARD AVAILABLE EVERY WEDNESDAY WITH QUICKBID

NEW! Sell Via Consignment - check out the Post Equipment link on AuctionTime.com today!

No Buyers' Fees!

TO REGISTER TO BID OR FOR MORE INFORMATION, CONTACT AUCTIONTIME.COM TODAY!
 (800) 334-7443 www.AuctionTime.com

ROLLIN H. WHITE INDUCTED INTO THE NATIONAL INVENTORS HALL OF FAME

Contributed by Landis Zimmerman

On May 3 and 4, 2011 a great honor was bestowed on the name of Cletrac when Rollin H. White, the founder of the Cleveland Tractor Company was inducted into the National Inventors Hall of Fame. Rollin was inducted specifically for his invention of a flash boiler that generated steam rapidly and safely in steam cars in the 1900 to 1910 era. He was also recognized for his invention of controlled differential steering in crawler tractors. This type of steering supplied uninterrupted power to both tracks even while on turns.

The Cleveland Tractor Company was purchased by The Oliver Corporation in 1944. Oliver crawler tractors were built until 1965 when this part of the business was phased out by White Farm Equipment Co., now owner of Oliver.

This story has a strong NTPDA connection. Here is how it came to be. In July 2008, I attended the NTPDA summer meeting in Aurora, OH. While our board of directors were hard at work, I made arrangements and met with Henry Merkel that lived near Cleveland, OH. This was the beginning of my role with Rollin H. White's nomination to the National Inventor's Hall of Fame, although I was unaware of this at the time. Henry is the grandson of Walter White, one of the founders of White Motor Company. As some of you know, I have a great interest to gather as much information on the Cleveland Tractor Company and the fine people that operated it as I can. Henry knew quite a bit about the White family history and also owns several White Steam cars.

During my conversation with Henry, He said, "You really need to con-

tact my cousin Betty King, she could help you a lot more." Upon returning home, I contacted Betty King, now living in Washington, DC. Betty is Rollin H. White's granddaughter and also the

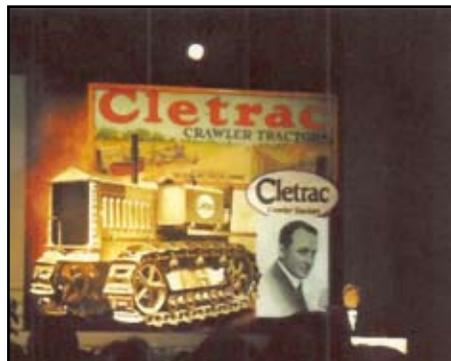


"Certificate of Induction"

White family historian. Betty was elated to hear that someone out there cared about the tractors built by her grandfather and was trying to keep them alive. Since I write regular articles for the

OLIVER HERITAGE magazine, I sent her some of my writings.

A few days later, Betty called me with a request. She said, "I have a huge favor to ask of you." I said, "I would be more than willing to help you if it's within my means." Betty was filling out an application to nominate her Grandfather, Rollin H. White into the National Inventor's Hall of Fame. It was required to explain how the individual had contributed to our Nation's welfare. Betty needed help with this. I was happy to help with this since I had researched every crawler tractor patent



Cletrac presentation

that Rollin held. Since my experience was limited to the Cletrac line, Thomas E. Goynes, Denver, Co. wrote the White steam car portion. I was also listed as the co-nominator.



May 4th Gala!

Before I go further, let me tell you about the National Inventors Hall of Fame and its purpose.

The National Inventors Hall of Fame (NIHOF) was founded in 1973 by the United States Patent and Trademark Office and the National Council of Intellectual Property Law Association to honor individuals who conceived, patented, and advanced great technological achievements since the birth of our nation. In 1973, Thomas Alva Edison was the first and only inductee for that year. Today, the NIHOF has a total of 460 inductees. The NIHOF museum is located in the atrium of the Madison Building at the headquarters of the United States Patent and Trademark Office, 600 Dulany Street, Alexandria, VA. More information can be obtained by calling 571-272-0095 or visit www.invent.org.

Over two years passed, and finally in January 2011, we received the wonderful news that Rollin's nomination had been approved and he would be inducted into the NIHOF along with 28 other historical inventors and 10 living inventors. A full list of the inductees can be found at www.invent.org. The induction ceremonies were to take place over two days on May 3 and 4, 2011 in Washington DC. The historical inventors were inducted at a ceremony held on May 3 at the NIHOF museum and the living inventors were inducted

Continued next page

WHITE - HALL OF FAME *continued*

at a grand ceremony held at the Smithsonian's National Portrait Gallery. Since I was the co-nominator of Rollin H. White and involved in helping with



Landis Zimmerman and Betty King the application, I was invited to attend both of these elegant ceremonies which I enjoyed hugely.

The above dinners were attended by 8 of Rollin H. White's descendants namely, Betty King (granddaughter), Rollin White III (grandson), Rollin White IV (great grandson), Grif King (great grandson), Elena King and her husband Scott Thomas (great granddaughter), Wende Ely White (great granddaughter), and Catherine Wright, (great, great granddaughter). Witnessing their ancestor being honored was certainly a high point in this family's lives. I felt honored to have played a small part in making this happen.

Rollin finally received the recognition that he deserved. He is now part of this prestigious, limited fraternity of men and women such as, Thomas Alva Edison, Eli Whitney, Robert Fulton, Samuel B.F. Morse., Elias Howe, Henry Bessemer, Alexander Graham Bell, and the following farm and industrial related notables such as, Cyrus McCormick (inducted in 1976), Henry Ford (inducted in 1982), John Deere (inducted in 1989), Lewis Miller (inducted in 2006), Rudolph Diesel (inducted in 1976), Benjamin

Holt (inducted in 2006), Simon Ingersoll (inducted in 2006), Nicholaus Otto (inducted in 1981), Henry Timken (inducted in 1998), Charles Goodyear (inducted in 1976), Harvey Firestone (inducted in 2006), and more recent notables such as, Steve Wozniak (Apple Computer), Esther Takeuchi (Lithium/ Silver Vanadium Oxide Battery), and Steve Sasson (digital camera) to name a few. Rollin's accomplishments and superb engineering abilities are reflected in the thousands of Cletrac and Oliver crawler tractors that are still in existence today. In addition to this, controlled differential steering is still being used in certain modern crawler tractors today.

Following is a brief timeline concerning Rollin H. White and Cletrac crawler tractors.

- Rollin H. White is granted a patent for his flash boiler designed to generate steam safely and rapidly in steam cars in October 1900.
- Builds White Steam Cars from 1900 to 1911.
- First White gas cars produced in 1909.
- Rollin H. White is awarded a gold medal for his White Steam Car developments in 1904 at Louisiana Purchase Exposition.
- Rollin applies for his first Agriculture Wheel Tractor patent in June 1912. Patent granted March 1918.
- Cleveland Motor Plow Company is officially incorporated on January 20, 1916. The name is soon changed to Cleveland Tractor Company and trademarked as Cletrac.
- Rollin applies for his most important patent, Controlled Differential Steering in December 1916. Patent granted January 1918.
- In 1921 builds Cletrac model F, a small crawler with high drive sprocket and unit type construction.
- From 1923 to 1925 builds the Rollin Automobile. This auto was built right in the Cleveland Tractor Co. plant.
- In 1927 introduces the giant Cletrac 100, a large crawler tractor with 120

BHP. It was the largest crawler tractor on the market at this time.

- In 1928 offers a full line of crawler tractors. Five models ranging from 12 DBHP to 100DBHP.
- Cletrac controlled differential steering systems becomes a standard feature in many of the military tanks during World War II.
- The Cleveland Tractor Company is purchased by The Oliver Corporation on October 31, 1944 marking Oliver's entry into the crawler tractor field. The Cletrac line would now be marketed under the Oliver name.
- The Oliver Corporation is purchased by the White Motor Company on November 1, 1960.
- All Oliver crawler tractor production is discontinued in 1965.

*Congratulations to
Kevin & Michelle
Mulder on the birth of
their granddaughter -
Grace Elyse.*

**Leaders
Tractor &
Combine
Salvage**

**1144 Toledo Avenue
Dunlap, Iowa 51529**

**1-800-831-9290
Local (712) 643-2237**

e-mail: leaders@iowatelecom.net

Keep Data Thieves Out Of Your Wireless Network

Businesses and customers both love the convenience of wireless networks. But unless you follow security procedures, the data you transmit will be vulnerable to thieves. Small businesses are especially attractive to hackers who look for systems and procedures that are easy to circumvent.

The cost of data security breaches has increased

Breaches involving mobile devices now account for more than one third of data theft. Multiply the cost per data breach record (as much as \$258 per record for breaches caused by wireless device data theft) times the number of customers you have, and you can estimate your total exposure if you incur a data breach due to theft of a laptop or theft during wireless transmission. Here's how to enjoy using your wireless devices — and reduce your risk of data theft.

Look for vulnerability within your daily business

Think about the many ways you use your wireless network, and how it is accessed:

- **Accepting payments.** For example, an electrician or plumber uses a wireless device to accept card payments immediately on site. A restaurant owner with sidewalk seating uses a wireless card acceptor to quickly settle his customers' bills. If this is similar to your business situation, make sure you're using a current device from Wells Fargo with up-to-date WPA2 encryption. WPA2 (Wi-Fi Protected Access) is a security protocol developed by the Wi-Fi Alliance that is designed to help keep your wireless network secure.
- **Offering free wireless network access to your customers.** If you own a coffee shop or bookstore, you may offer a wireless network so customers can use laptops, smart phones, and tablets. Be sure to keep your customer-accessed wireless network completely separate from your POS network. Never have both networks on the same box. It's an open invitation to hackers!
- **Are you using an existing POS system,** such as Aloha — and now you'd like to add a wireless solution? This situation is more complex, so be sure to review the Payment Card Industry Data Security Standards (PCI DSS) wireless guidelines online. You should also verify that your POS application and version is PCI compliant by checking this website: www.pcisecuritystandards.org/security_standards/vpa. Questions? Rely on Wells Fargo's expertise for guidance. Contact your Wells Fargo Merchant Services Relationship Manager or call 800-451-5817.



- **Remote access.** Do you or your employees access your system remotely, using mobile devices? Educate your employees about using unprotected hotspots when traveling — and establish guidelines and procedures to protect your company data.

Understand wireless security requirements

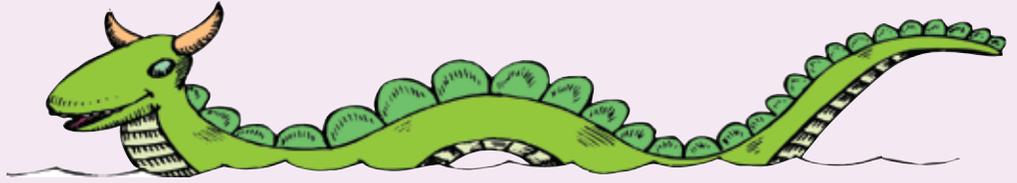
Follow PCI DSS wireless guidelines. You need to understand how security requirements apply to wireless transactions — and you must comply with the Payment Security Standards guidelines for wireless security. You can start by downloading the current PCI guidelines at: www.pcisecuritystandards.org/pdfs/PCI_DSS_Wireless_Guidelines.pdf

Use consistent, common sense solutions. Set up firewalls, change passwords frequently, and educate your employees. **Contact Wells Fargo Merchant Services to help simplify your wireless compliance.** We provide ways to streamline your compliance efforts and help you stay secure. We're committed to helping our customers find fraudulent behavior, prevent unauthorized attacks, and protect sensitive data in every form in their environments.

For more details about wireless security systems and wireless compliance, please contact your Wells Fargo Merchant Services Relationship Manager or call 800-451-5817.

Issue 12 | 3rd Quar2011 | Wells Fargo Merchant Connect

Fast Facts



The first written account of the Loch Ness Monster, or Nessie, was made in 565AD.

The 16th century Escorial palace of King Phillip II of Spain had 1,200 doors.

A dog was the first in space and a sheep, a duck and a rooster the first to fly in a hot air balloon.

Music was sent down a telephone line for the first time in 1876, the year the phone was invented.

Beer was the first trademarked product – British beer Bass Pale Ale received its trademark in 1876.

Playing-cards were known in Persia and India as far back as the 12th century. A pack then consisted of 48 instead of 52 cards.

Accounts from Holland and Spain suggest that during the 1500s and 1600s urine was commonly used as a tooth-cleaning agent.

The first mention of soap was on Sumerian clay tablets dating about 2,500 BC. The soap was made of water, alkali and cassia oil.

The first animal in space was the female Samoyed husky named Laika, launched by the Soviets in 1957.

In 1958, the US sent two mice called Laska and Benjy into space.

In 1961 the US launched a male chimpanzee called Ham into space.

Great Britain was the first county to issue postage stamps, on 1 May 1840. Hence, UK stamps are the only stamps in the world not to bear the name of the country of origin.

John Rolfe married Pocahontas the Red Indian Princess in 1613.

RELIABLE "BRAND-USED" PARTS

Used Repair Parts

For



Tractors / Combines

Hoober...Your Used Parts SPECIALISTS

We have a great selection of quality

Used Parts

Contact us for any new or used part and our experienced parts specialists will do everything they can to find it for you!



3452 Old Philadelphia Pike, Intercourse, Pa 17534
800-732-0014 • 717-768-8231

Visit Us At www.hoober.com

Catering to your engine



Replacement parts for:

John Deere[®],
Cummins[®] (B & C),
Caterpillar[®] (3054 / 56) &
Perkins[®] Engines

www.maxiforce.com
800.414.2095
ISO 9001:2008 Certified

SOCIAL MEDIA

by: Tom Winkleblack

Social media is a phrase that is being tossed around a lot these days. By definition social implies organized interaction of human beings for a common cause. In today's technological environment there are many ways to interact with one another on the Internet. Traditional media such as television, radio or newspaper are one way communications only while web based platforms afford the opportunity for many people to become involved with almost instantaneous feedback.

Technologies include: e-mail, instant messaging, blogs, music-sharing, picture-sharing, voice over IP, and many more. Accessibility of the internet continues to increase all over the world and thus the proliferation of its use and effect on society. A few interesting observations from Wikipedia include:

- A study by the University of Maryland suggested that social media services may be addictive and that users develop a "fear of missing out".
- Facebook is now the primary method of communication by college students.
- Social networking accounts for 22% of all time spent online in the U.S.
- 234 million people age 13 and older in the U.S. used mobile devices in December 2009.
- Twitter processed more than one billion tweets in December 2009 and averages 40 million tweets/day.

I read an article in a farm magazine that called social media the new coffee shop for farmers. It seems that when weather or season provides some spare time for farmers they are busy communicating with their customers and each other to see how they can improve their specialty crops (the best way to find out what a customer wants or needs is to ask him). One rancher cited an incident of tweeting for advice about weaning a stubborn calf and received half a dozen responses within 20 minutes.

Managing social media in the workplace has become a major challenge because of an obvious conflict- those customers that want advice, information, or just someone to talk to and those employees that would rather text, surf the web, or check on their Facebook account than work.

Facebook.com has these facts and figures posted on their web site:

- Facebook has over 600 million active users.
- 50% of Facebook users log on every day.
- Many users admit to logging in while at work.

There is a real conflict of responsibility on some of the

social networking sites when your "friends" or people that "like" you can post photos and information about you that may not be in your best interest. Once these things are posted retracting them is impossible and the damage is done. We can all think of some of the high profile athletes (and some coaches, too) that have had careers put in jeopardy because they received some "help" via social media. Google Maps and Google Places have had problems recently with thriving businesses showing up on their web sites as permanently closed. Even one hospital emergency room had been logged as shut down. Investigation uncovered a very simple reporting system that allows competitors or pranksters to wreak their havoc.



Many prospective employers and law enforcement agencies love social media as a legitimate avenue for running background checks on people. Two years ago I took a couple of my employees to a seminar on collecting bad checks put on by the States Attorneys' office. In response to a question from the audience the States Attorney said their employees were not allowed to have personal accounts, but they were sure glad that a lot of the criminal element had them.

If you choose to do your own background checks don't enter social sites under false pretenses and don't believe everything you read. It might be wiser to hire a 3rd party that knows the legal pitfalls and will remove protected class and other information that might lead to discrimination lawsuits.

During the commercialization of the Internet in the mid 90's I can remember a lot of hype about it being the information superhighway. In a short time it has become many things and like everything else some are good and some are bad (both of which are usually controlled by the human element).

I personally like to peruse product reviews by people who already own the product in addition to studying specifications and consumer group ratings.

If I'm having a problem with something that I can't diagnose and can't find enough information in manuals or on-line I will Google a descriptive fragment and look for a relevant thread in a blog by someone who's had the same experience.

For now, let's all help each other out and link our web sites to the NTPDA web site to enhance everyone's search engine optimization. Please contact Kim at the NTPDA office when you are ready to.



GRATTON COULEE



Agri Parts Ltd.

Your Farm Parts Headquarters

Phone: 780-754-2303

Fax: 780-754-2333

Toll Free: 1-888-327-6767

P.O. Box 41

Irma, Alberta

Canada T0B 2H0

www.gcparts.com

We buy late model tractor and combine units for salvage

SALVAGING OVER 2600 LATE MODEL TRACTOR AND COMBINES

- ▶ FULLY COMPUTERIZED INVENTORY USING FACTORY OEM #'S ◀
- ▶ ONE OF THE LARGEST AND MOST ORGANIZED YARDS IN NORTH AMERICA ◀
- ▶ WE SHIP WORLDWIDE ◀



New • Used • Remanufactured TRACTOR & COMBINE PARTS

Toll Free: 800-255-0337 • Abilene, Kansas
www.AbileneMachine.com

FRONT LOWER PANELS

For Case IH® Tractors:

3088, 3288, 3488, 3688, 5088, 5288,
5488, 6388, 6588, 6788, 7288, 7488

#AM143172C3

Left Hand

#AM143173C3

Right Hand



NEW
PRODUCTS

CLUTCH BACKING DISCS

#AM92490C1

For Case IH®

Tractors:

7110, 7120,

7130, 7140



DRIVE SHAFTS • MAGNUM® PTO

For Case IH® Tractors:

7110, 7120, 7130, 7140

#AM92510C1



UPPER UNLOADING AUGER GEARBOXES

For Case IH® Combines:

1640, 1644, 1660, 1666,

1670, 1680, 1682, 1688,

2144, 2166, 2188, 2344,

2366, 2388

#AM1347351C2



LOWER CLEAN GRAIN AUGERS

For John Deere® Combines:
9770STS

#AMAH219339



ELEVATOR CHAINS

For IH® Combines:

5088, 6088, 7088

#AM87365387



FINAL DRIVE RING GEARS

For John Deere® Tractors:

8100, 8200, 8300, 8400

#AMR130072



FEEDERHOUSE CHAINS

For IH® Combines:

5088, 6088, 7088

60", Serrated Slats, w/o Rock Trap

#AM84207192

5088, 6088, 7088

54", Serrated Slats, w/Rock Trap

#AM84207190

For John Deere® Combines:

9880STS

101 Link, T-Slats w/Chrome Pins, CA557

#AMAH217634



FINAL DRIVE HOUSINGS

For John Deere® Combines:

9400, 9410, 9450, 9500,

9510, 9550, 9550SH,

9560STS, 9600, 9610, 9650,

9650CTS, 9660, 9660STS,

9660CTS, 9760STS

For John Deere® Cotton Pickers:

9970, 9976

#AMN276475



For John Deere® Tractors:

(5020 w/12v), 6030, 7520,

8570, 8630, 8650, 8770, 8870,

8970, 9100, 9120, 9200, 9220,

9300(T), 9320(T), 9400(T),

9420(T), 9520(T), 9620(T)

For JD® Forage Harvesters:

5200, 5400, 5720, 5820,

7200, 7300, 7400,

7500, 7700, 7800,

9750STS, 9860STS

#AMX34108



PLANETARY GEAR REDUCTION STARTERS

12V
System



Greetings from

Greasy Girl

By Terri Stevens

Dear Friends,

Labor Day week-end was the anniversary of the 11th year of the Tractor Barn fire. Eleven years ago my business burned down. It was a difficult time for me. The business was in a barn and they wouldn't insure it. So it was a total loss. In that fire was my Allis WD loader. My Dad had built it and it was a piece of equipment that we used every day. After the fire my Dad rebuilt the old loader and made it brand new. Were we ever glad to see that old tractor come back to work.

This July 4th I had a robbery and in the robbery they used my Allis loader to load equipment and in the process tore up my loader. Once again the old girl was down. It is very hard to operate without it and once again my Dad rebuilt it. My Dad built the tractor in 1976 and it is a 1950 so it is 61 years old this year.

It is a funny thing how we get attached to old tractors. Every day I wait on people that have a tractor that has become part of the family.

I once was told that the old tractors have integrity. I love that. How silly is it to become attached to a tractor?

However, that old loader has been used practically everyday and it has been faithful to start and do anything that I need it to do. It is something that the Tractor Barn couldn't run without. I told my Dad how grateful I was for him rebuilding it because he built it and he is the only one that truly understands how it works.

It is kind of like God - he made us and He is the only one who truly understands how we work. He knows what makes us happy, what makes us sad, He even knows how to make us right when we are messed up.

I want to be like my old loader. I want to be faithful and do what is needed at the time. I want to be a person of integrity. I want to go the long haul, I want to be dependable and I want to be loved.

So I don't really think it is funny when people are attached to old tractors...after all they can teach us lessons in life that are very valuable.

I am wishing you all a wonderful fall season with rain and cooler weather.



Greasy



- ✓ Parting out most makes and models of Combines, Swathers and Balers.
- ✓ One of North America's Largest Combine & Swather Dismantlers.
- ✓ Specializing in Late Model JD, Case-IH, AGCO and New Holland Combines.

ALSO STOCK

Engines - Hydros - Headers - Reels - Pickups
New, Used & Rebuilt Parts Available

"Our Parts Warranty is **BETTER** than New"

— We Ship Worldwide —

Toll Free: 1-800-667-4515

Email: info@combineworld.com

www.combineworld.com

Hwy #16 East & Kary Road

25 Miles East of Saskatoon, SK, Canada

ZIMMERMAN OLIVER-CLETRAC

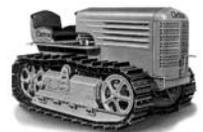
1450 Diamond Station Road

Ephrata, PA 17522



(717) 738-2573

Fax (717) 733-3529



NEW & USED OLIVER AND CLETRAC
crawler parts our specialty

www.olivercletrac.com



CROWNE PLAZA

HOTELS & RESORTS

111 East Pecan Street
San Antonio, TX 78205
(210) 354-2800

National Tractor Parts Dealer Association 28th Annual Conference & Trade Show January 18 – 21, 2012

ROOM RATE

Room Rate: **\$122** for single/double/triple/quad occupancy. The room rate is subject to applicable state and local taxes in effect at the time of check-in. Check-in time is 3:00 p.m. Check-out time is 11:00 a.m. Any attendee wishing special consideration for late checkout should inquire at the front desk on the day of departure. The special NTPDA negotiated room rate also includes complimentary wireless internet in guestrooms and discounted self-parking rate of \$18 per night with in and out privileges. The NTPDA group rate will be honored 3 days prior and 3 days following our meeting dates (based on availability) for those who want to arrive early or have an extended stay in San Antonio.

RESERVATIONS

Book your reservations by calling **1-888-623-2800 OR** on go on-line to <https://resweb.passkey.com/go/tractor>. Room reservations must be received on or before **Friday, December 18, 2011**. When calling in reservations be sure to identify yourself as being with National Tractor Parts Annual Conference & Trade Show, provide the guest name, requested type of room, requested bed type (i.e. king, queen), check-in and check-out dates. Any requests for special room arrangements must be made at the time of the call. When reservation is made the Hotel requires a first night room deposit or guaranteed with a major credit card. All individual cancellations must be made by 72 hours prior to arrival. Failure to do so will result in charging the credit card one night's room and tax. If a guest checks out prior to the guest's reserved checkout date, the Hotel will add an early departure fee, currently \$50, to your account.

Transportation To and From Hotel

San Antonio (SAT) International Airport

- Distance: 9.0 MI/14.48 KM SOUTH to Hotel
- Shuttle Charge (one way): \$ 32.00 USD
- Taxi Charge (one way): \$ 25.00 USD
- Time by Taxi: 20 minutes
- From San Antonio International Airport take HWY 281S to IH-35S exit Main Ave turn left under highway turn left onto Pecan Street and the Hotel is on the left

Train

- Station Name: Amtrak
- Distance: 1.6 MI/2.57 KM EAST to Hotel
- Taxi Charge (one way): \$ 10.00 USD
- Take E Pecan to Broadway, turn left to E Market, turn left to I-37 access road, turn left at the first right on to Gonzales St. then right on to Hoefgen Ave



28th Annual Conference & Trade Show
January 18 – 21, 2012
Crowne Plaza Hotel/Riverwalk San Antonio

REGISTRATION FORM

Register Early For the Best Deal!

- \$200 per person (thru 10/31)
- \$275 per person (11/1 – 11/30)
- \$350 per person (after 11/30)

Prices above are for NTPDA Members

Registration includes: receptions, lunches, training seminars, refreshments, trade show, Friday breakfast voucher and dinner banquet on Friday night.

Company _____ Contact Person _____
Mailing Address _____
City _____ State _____ Zip _____

Please type or print a complete list of people attending. Be sure to show the names as you want them to appear on the nametags.

- 1. _____ 6. _____
- 2. _____ 7. _____
- 3. _____ 8. _____
- 4. _____ 9. _____
- 5. _____ 10. _____

****Travel arrangements and all room charges are to be handled by the individual.****

RETURN THIS FORM ALONG WITH YOUR TALLY SHEET AND, IF APPLICABLE, YOUR DISPLAY APPLICATION.
PROVIDE PAYMENT INFORMATION ON THE TALLY SHEET.



28th Annual Conference & Trade Show
San Antonio, TX
Tally Sheet

Registration(s) @ \$200 (thru 10/31) \$275 (11/1-11/30) \$350 (after 11/30) = \$
One Day Pass (see One Day Pass form for details) @ \$100 = \$
Free Registration(s) with purchase of each 10 x 10 display booth (until 11/30)
Display Booth(s) @ \$400 per booth= \$
Saturday Dinner at Rio Plaza/Rita's on the River
Dinner/Transportation - Non-Refundable - # @ \$25 per person = \$
(note: Cash Bar available)
TOTAL DUE TO NTPDA \$

*No booth/registration refunds after December 28, 2011.

Please indicate the number of persons attending:

Wednesday, January 18

Will attend the "Early Arrival" Party at Crowne Plaza Hotel/River Plaza

Thursday, January 19

Will attend morning training on "Financial and Tax Strategies for the Next Generation"
Will attend morning training on "Managing Employees in a Difficult Economy"
Will attend box lunch/Fiesta Pavilion area
Will attend "Welcome to San Antonio" Reception/Sneak Preview of Trade Show/
NTPDA Marketplace I

Friday, January 20

Will attend NTPDA Marketplace II and lunch in trade show area
Will attend cocktails/dinner at Crowne Plaza Hotel/Lone Star Room & San Antonio Ballroom

Saturday, January 21

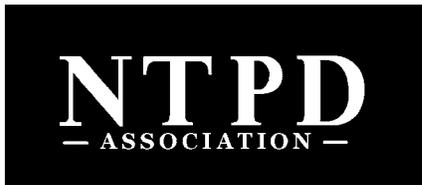
Will attend lunch in trade show area
Will attend Dinner at Rio Plaza/Rita's on the River - \$25 per person (see above section)

COMPANY NAME:

PAYMENT OPTIONS

Check # OR Credit Card - MasterCard, Visa, Discover and American Express accepted
Make payable to NTPDA Number: Exp. Date
Name on credit card:

Return to NTPDA



28th Annual Conference & Trade Show
January 18 – 21, 2012
Crowne Plaza Hotel/Riverwalk San Antonio

10 x 10 DISPLAY SPACE
\$400 per space
Each display space is professionally draped and lined out and includes a table, 2 chairs, wastebasket, and ID sign.
The cost of electricity and/or Internet connection is an additional cost to be ordered directly from exhibit service.

Display Application & Liability Form

Purchase Booth by November 30th and Receive 1 (one) free Registration for each 10 x 10 booth space you purchase.

Company _____ Contact Person _____
Mailing Address _____
City _____ State _____ Zip _____
Number of 10 x 10 Display spaces needed _____ @ \$400 each = \$ _____



I DO/DO NOT (please circle one) need electricity in my booth. I DO/DO NOT (please circle one) need internet.
Internet and/or Electricity order form will be e-mailed to you. E-mail address: _____

NOTE: Associate Members who are planning to attend the conference and trade show must have at least 1 display booth.

NO COMBUSTIBLE LIQUIDS!

Set up will start at 7 a.m. on Thursday, January 19. You must be finished setting up no later than 4 p.m. on Thursday. Reception/Sneak Preview of Trade Show and Exhibit Area is Thursday at 6 p.m. The trade show opens at 10 a.m. on Friday, January 20. Tear down will follow lunch at noon on Saturday, January 21.

PLEASE SIGN AND RETURN TO NTPDA



I, _____, fully understand that exhibitor assumes responsibility for all losses, damages, and claims for displays and equipment, and shall indemnify the hotel, convention center, agents, and the NTPDA for any losses, damages and claims.

NOTE: Authorized personnel must sign!

RETURN THIS FORM ALONG WITH YOUR TALLY SHEET AND REGISTRATION FORM TO THE NTPDA

ONE DAY PASS*

**TO NTPDA ANNUAL CONFERENCE & TRADE SHOW
SAN ANTONIO, TX**

**ONLY HAVE A DAY TO SPARE?
CHOOSE YOUR DAY TO JOIN US**

THURSDAY, JANUARY 19

FRIDAY, JANUARY 20

SATURDAY, JANUARY 21
(includes Saturday dinner at no additional charge)

COST - \$100 PER PERSON

REGISTER NOW

Name(s):

- 1. _____
- 2. _____
- 3. _____
- 4. _____
- 5. _____

Company _____

Mailing Address _____

City _____ State _____ Zip _____

***One Day Pass available to Regular Members, Affiliate Members associated with a Regular Member, or Associate Members having representative(s) from their company who will only attend for one day. (NOTE: All Associate Members must have one 10 x 10 booth with representation during show hours.) Please send in completed Tally Sheet with this One Day Pass Registration Form.**

DEADLINE: JANUARY 6, 2012

Mail to: P.O. Box 1181, Gainesville, TX 76241 OR
Fax: 940-668-1627



1-800-248-8883

RUSSELLS TRACTOR PARTS

3710 E. Willow St. • Scottsboro, AL 35768

"Let us find that part for you!"

All used & new parts for Industrial & Ag. Equipment

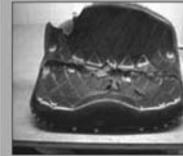


*Wholesaler & Distributor
of Traeger Wood Pellet Grills*

www.b-b-qshop.com



* SEATS FOR EVERYTHING YOU SIT ON *
* CAB INTERIORS * CUSTOM MANUFACTURING *
QUALITY RESTORATION



WE CAN TRANSFORM
THIS to THAT
An economical
& environmentally
friendly alternative



Proud Member of:



MasterCard,
DISCOVER or
VISA accepted

Ship By
ups or FedEx.

SPEER CUSHION COMPANY
431 S INTEROCEAN AVE • HOLYOKE CO 80734

Toll Free 1-800-525-8156 or
970-854-2911 • Fax 970-854-2917

Email: speercushion@pctelcom.coop
WEBSITE: www.speercushion.com

USED REPAIR PARTS

Wheel Loaders, Crawlers,
Track Excavators,
Loader Backhoes, Skidders,
Skid-Steer Loaders,
Engines and Transmissions

"Rely on our Experience - Est. 1967"



800-626-6046 ~ 618-833-5498

www.sewlparts.com - parts@sewlparts.com



Hwy 3, PO Box 136
Wolf Lake, IL 62998



FARM TRACTOR PARTS

USED • RECONDITIONED • NEW

*Largest Computerized Inventory
In The East*

814 South College Street
Myerstown, PA 17067



800-451-5240

— CHECK OUT OUR WEBSITE —

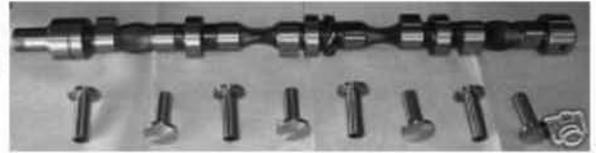
www.wengers.com

E-mail: tractorparts@wengers.com



We offer a wide variety of O.E.M., New, Recon & Good Used Engines, Long Blocks, Short Blocks, Blocks and all other engine parts!

"YOUR ENGINE PARTS EXPERTS."
AG. – CNST. – & HVY. TRUCK



**NEW
 REBUILT**



**GOOD USED
 QUALITY
 ENGINE
 PARTS**



* Factory Direct Quality Parts *

* Thousands of Parts in Stock & Ready to Ship *

* Wholesale Pricing & Drop Ship Available *

RFE Engine (800) 828 - 6943

Morrice, MI

info@rfequipmentinc.com

WWW.DIESELCRANKS.COM



ENDURANCE

POWER PRODUCTS, INC.

*The heavy-duty solution
to your diesel engine needs!*



TCM Inc.

Remanufactured Clutch Specialists

- Engine overhaul kits
- Cylinder heads / valve train
- Crankshafts
- Camshafts
- Turbochargers
- Injectors
- Oil pumps
- Water pumps
- Connecting rods



Endurance Power Products
(800) 467-5545

Local: (402) 467-5500
Fax: (402) 467-3131

6200 Arbor Road
Lincoln, NE 68517
Website: www.endurancepower.com

- All Makes and Models
- New - Rebuilt - Used
- Quality Brands

- Pressure Plate Assemblies
- Clutch Discs
- Torsion Damper Discs
- Steering Column/Valve Assy.
- Hydraulic Pumps
- Water Pumps
- Flywheels
- Bearings
- Torque Amplifiers



TCM Inc.
(800) 447-2161

Local: (641) 710-2161
Fax: (641) 710-2417

106 E Main St
Stacyville, IA 50476

- Large inventory
- Parts Professionals
- Dedicated Service



NTPDA

P.O. Box 1181
Gainesville, TX 76241

PRESRT. STD.
U.S. POSTAGE
PAID
Gainesville, TX
76241
Permit No. 8

RETURN SERVICE REQUESTED

SERVICE. POWER. PARTNERSHIP.

Original supplier for:
Case IH, Claas, Daimler-Benz, Fahr, New Holland, JCB, John Deere, Lamborghini, Landini,
Laverda, Massey Ferguson, Renault, Same, Ursus, Valmet, Zetor, and more.

Contact us today to obtain an OE LuK clutch from your Authorized Distributor - NACD.
Our friendly and knowledgeable staff is ready to help you today.

Toll Free (800) 354-3031
Fax (815) 282-9160

www.naclutch.com

NACD
North American Clutch & Driveline, Inc.

