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## From the President's Pen . . .



Hello from Northwest Iowa where we have had a great spring after a winter to remember. The crops were put in early and are doing very well. We have received very timely rains even though some are ready for them to take a break.



*Carl Vande Weerd  
President*

It's hard to believe that spring is already gone and summer is here. As we get ready to go to Kansas City for the Summer Board Meeting I hope to get a lot of things done. As we look at change to NTPDA I see many positive things happening. We are currently shortening the SBM and using a central location so most will drive. We do feel that this will cut a large amount of money but will give us time to get the work done we need to do.

I would like to thank all who sent in applications for scholarships and congratulate the 2010 recipients. I hope that the NTPDA can and will continue to help our young people to obtain a quality education to help both our type of business and our country.

As many of us old dogs have seen our business of salvage, it has really changed in the last 30 years. We may need to learn new tricks to continue in business but I really hope the core business will never change, where we can still maintain the morals and trust we've worked hard to cultivate over the years.

As we remember the 4th of July, let us take time to remember why we are able to celebrate our freedom. It was the founding fathers that wrote our declaration as it was with much for site and not what the lawyers of today want it to say.

Have a great day and I look forward to serving and helping you our members!

—Carl



## BULLETIN

PHYLLIS COX, Editor

Articles, letters, advertisements and comments are encouraged and should be sent to:

### NTPDA

**KIM CARROLL**, Operations Manager  
**PHYLLIS COX**, Meeting Planner/Event Coordinator  
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Fax 940-668-1627  
email: kim@ntpda.com

The National Tractor Parts Dealer Association makes every reasonable effort to ensure accuracy of information contained in the *Bulletin* and to give credit to original authors where applicable. NTPDA and/or its agents are not responsible for errors or omissions.

# Message from Phyllis



It's hard to believe that we are 6 months into the year 2010. And what a year it's been. So much happening in our world...some good...some not so good. I hope that this finds everything going well for you, your families and your companies.

In this issue of the *Bulletin* we are highlighting our scholarship recipients. This issue is always so uplifting because we are privileged to introduce you to some of the people that will impact our future. We had so many good applicants and wish we could award a scholarship to

each and every one of them. Thanks to all that submitted applications. We appreciate you and wish you the very best in your future endeavors.

As soon as we get this issue of the *Bulletin* out, Kim and I will be putting the finishing touches on our agenda and plans for our Summer Board Meeting. We will be in Kansas City this year and, as always, all of you are invited to join us. Please give us a call if you need any additional information.

I hope you have your calendars marked for our Annual Conference and Trade Show in January. I would like for our displayers and attendees to be as involved as possible. So if you are attending our show and you have a new product or service you would like to present to the group please let me know. I think it's great when our members get involved and assist in educating other members. We've done this in the past and it was very well received.

I hope you all have a great summer. Be safe and I'll see you soon.

## ! THANK YOU ! ! DISPLAYERS !

*We're so sorry that we didn't officially thank you in the last issue of the Bulletin! We sincerely appreciate your continued support of the NTPDA and look forward to seeing you next year!*

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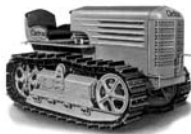
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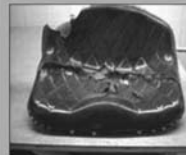


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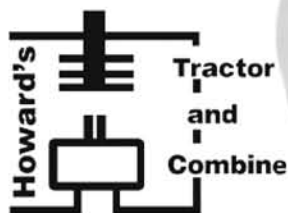
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## PRESS RELEASE

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The Kotula Family is pleased to announce that one of their key companies, Great Northern Equipment Distributing, Inc. (GNE), has purchased the assets and ongoing business operations of K&M Manufacturing Company located in Renville, Minnesota. K&M is one of the leading after-market tractor seat manufacturers and distributors nationwide. Owned by the Mulder Family since 1958, K&M has expanded from its origins of repairing tractor seats to manufacturing high-quality, replacement tractor seats and distributing a significant volume of OEM replacement seats for agriculture, construction, turf care, and the utility industry. K&M sells over 3,500 seats, extension mirrors and kits, complete tractor interior upholstery replacement kits, suspension kits, steel tractor steps and handle grips, mudder-removal bars and replacement fenders. Their business profile of selling primarily to dealers throughout the Midwest down to Missouri and Kentucky matches GNE's Honda Engines and industrial power equipment distribution strategy. Their products are highlighted on their website ([www.tractorseats.com](http://www.tractorseats.com)). Like Don Kotula's legendary selling skills and business start-up in his home basement, K&M's founder, Marvin Mulder, told the GNE staff about selling tractor seats door-to-door in an old station wagon at the company's start. For the past several years K&M's owners were Kevin, Greg, and Kim Mulder who will continue as directors heading up Sales/Marketing, Purchasing/Administration, and Manufacturing/Operations, respectively, reporting to General Manager Matt Clemens.

K&M Manufacturing, which began as K&M Manufacturing and Repair, was founded in 1958. Their first products were simple tool boxes and steps designed to make a farmers work easier and more productive in the field. In the early 60's K&M expanded the product line to include replacement tractor seats. From there, the product line continued to grow to more than 750 innovative products like seats, suspensions, steps, mirrors, floor mats, cab foam kits, warning light systems, tool boxes, weight boxes and many more items. K&M's products are custom built for Allis Chalmers, Case IH, David Brown, Ford, International Harvester, John Deere, Kubota, Massey Ferguson, Minneapolis Moline, New Holland, Oliver White, Steiger and Versatile tractors and mowers. The size of K&M has grown to over 32,000 square feet of production space and over 40,000 square feet of warehouse space for materials and finished products. For more information, visit [www.tractorseats.com](http://www.tractorseats.com).

GNE is led by President Al Kotula, Vice President/General Manager Chris Brown and Controller Stacy Foreman. The new General Manager for K&M is Matt Clemens. Matt comes from a farm background in the Rochester, MN area and has 11 years manufacturing experience with Cummins Power. Welcome aboard Matt and the K&M team!

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# DID YOU KNOW?

By Kim Carroll



**F**or those of you who have been around since the conception of NTPDA, you were a part of the formation of this great Association! But for those who joined later on, do you know the history of NTPDA and how it got started? Did you know that one of your member benefits is part of that history?

Larry Wenger with Wengers of Myerstown once wrote about the history of NTPDA and we have it published on our website. In there he writes, "NTPDA began its journey in March 1985 at a meeting in Dallas, Texas. Forty-nine people representing 31 dealerships attended the meeting. Most of these dealers were already using the Enet parts location system introduced to our industry by Roland Shaul of Allied Information Networks. It was decided that an association of Enet dealers should be formed to assist dealers, set guidelines of network procedures and monitor trouble areas on the network. Several meetings were held during 1985 and early 1986 to lay the foundation for an

association. On August 8, 1986 the NTPDA was voted into existence during a convention held in Minneapolis, Minnesota. The Association was incorporated in the State of Texas and the first Board of Directors was elected the following day."

Allied Information Networks is still a big part of this Association and offers NTPDA members a \$25 monthly discount on Enet/Telequip level 1 service. That discount alone comes close to off setting your membership dues into NTPDA. Plus Enet/Telequip can work for you by helping you make money, save time, and improve customer service. It is designed strictly for dealers of construction and farm parts and with many years in the marketplace it has proved to be a valuable asset to dealers. It is a win/win for all involved. For more information on Enet/Telequip visit Allied Information Networks website at [www.usedtractorparts.com](http://www.usedtractorparts.com) or call 1-800-866-0466.

Remember this is YOUR Association. Please feel free to contact us with questions, suggestions, or comments to assist us in making this an association that benefits you now and years to come!

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# SCHOLARSHIP

## *Recipients*

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*The NTPDA is proud to announce the 2010 scholarship recipients. We want to especially thank our committee members – Kathie Witte, Carol Russell and Nancy Lindgren. They had the very difficult task of awarding 17 collegiate and 3 technical scholarships out of a total of 71 applicants. To all of you who submitted an application, thank you for taking time to show how committed you are to furthering your education and making your mark in the world. We are very proud of each and every one of you and wish you the best in your future plans. We want to encourage those of you that did not receive a scholarship this year to please try again next year.*

*And....as we have done the past few years we ask you to turn to pages 15 & 16 to see what our recipients from 2000 have been doing over the past 10 years. It is rewarding to see how our scholarship monies supported them on their journey. We are so proud of all of you!*

### CHRISTOPHER LEE AMBLE

Milwaukee School of Engineering  
Degree: Mechanical Engineering  
Sponsoring Member: Downing  
Tractor Parts  
Parents: David & Jane Amble

### CHRISTINA CONVERSE

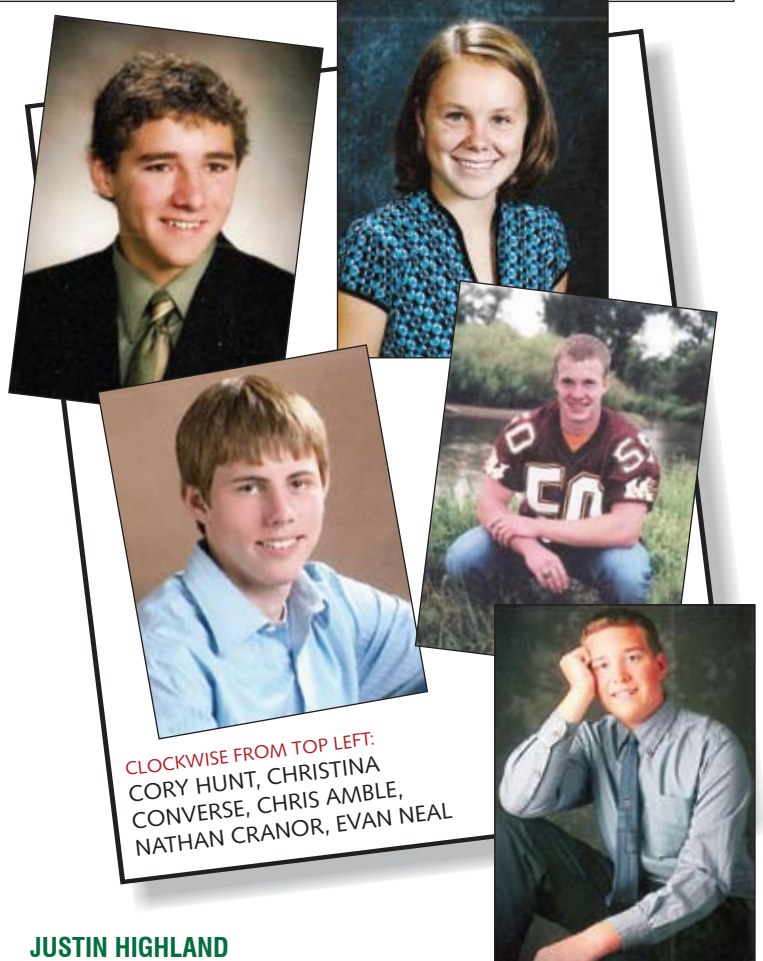
University of Northern Iowa  
Degree: Business Marketing or  
Communications  
Sponsoring Member: Fort  
Atkinson Tractor Parts  
Parents: Craig & Cynthia  
Converse

### NATHAN CRANOR

Purdue University (West  
Lafayette)  
Degree: Mass Communications  
Sponsoring Member: Howard  
Enterprises and Howard's  
Tractor & Combine  
Parents: Bruce & Jan Cranor

### PAIGE ELIZABETH DAVIS

Goshen College  
Degree: Elementary and Special  
Education  
Sponsoring Member: Bates  
Corporation  
Parents: Michael & Melinda  
Davis



CLOCKWISE FROM TOP LEFT:  
CORY HUNT, CHRISTINA  
CONVERSE, CHRIS AMBLE,  
NATHAN CRANOR, EVAN NEAL

Scholarship Committee,

I am very pleased that you have selected me to receive your scholarship award for \$1,000! Your generosity is greatly appreciated and this money will help tremendously in helping with the financial aspects in continuing my educational endeavors.

—JENNA MILLER



### JUSTIN HIGHLAND

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Service, Inc.  
Parents: Jeff Highland & Julie  
Albert

### CORY D. HUNT

Penn State  
Degree: Mechanical Engineering  
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Inc.  
Parents: Ramon & Donna Hunt

**CARAMON A. IVES**

University of Wisconsin - Eau Claire  
 Degree: Materials Science  
 Sponsoring Member: All States Ag Parts  
 Parents: Keith & Karen Ives

**DAKOTA KIEFFER**

Iowa State University  
 Degree: Industrial Engineering  
 Sponsoring Member: Plastics Unlimited & Fabri-Glass Composites  
 Parents: Terry & Nancy Kieffer

**LINDSAY KING**

Messiah College  
 Degree: Biology  
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 Parents: Dave & Kathy King

**KIM LEADERS**

Iowa State University  
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 Parents: Glen & Jackie Leaders

**JASON LEEFERS**

McKendree University  
 Degree: Environmental Science  
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**CORI LYNN MARKWELL**

Murray State University  
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 Parents: Josh & Corinna Davis

**CARISSA MILLER**

University of Kansas  
 Degree: Psychology  
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 Parents: Lyle & Sandra Miller

**JARON MILLER**

Pittsburg State University  
 Degree: Automotive Technology  
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 Parents: Kevin Miller & Tracy Wood

**JENNA MILLER**

Barton County College  
 Degree: Accounting  
 Sponsoring Member: Weller Tractor Salvage  
 Parents: Kevin Miller & Tracy Wood



Dear NTPDA:

Thank you for awarding me this scholarship. This scholarship will allow me to spend more time in my

studies at UW-Eau Claire without having to worry as much about the rising cost of tuition.

My first year has gone well and I have begun research with one of my professors. This collaboration, in conjunction with the classes I have taken, has kept me excited about this emerging field, Materials Science/Nanotechnology, which I am proud to call my major.

Thank you again for selecting me as one of your scholarship recipients.

—CARAMON IVES

Dear NTPDA,

I am so very thankful for this wonderful scholarship. It is impossible for me to describe how much this money will help not only me but my family while I am in school. Simply put, I am honored to be the recipient and will continue to work hard towards my professional goals keeping your generous gift in mind. Gratefully,

—JUSTIN HIGHLAND

**EVAN CHARLES NEAL**

Oklahoma State University  
 Degree: Architecture  
 Sponsor: SRC Logistics  
 Parents: Charles Neal & Cindy Daves

**STEVEN O'CONNELL**

Wisconsin Indianhead Technical College  
 Degree: Mechanical Design Technology  
 Sponsor: Downing Tractor Parts, Inc.  
 Parents: Dan & Joan O'Connell

**BLAIRE ELIZABETH PETERS**

Missouri State University  
 Degree: Cell and Molecular Biology  
 Sponsoring Member: Worthington Ag Parts/Sikeston  
 Parents: David & Carolyn Peters

**JED J. ROGIS**

Kirkwood Community College  
 Degree: Industrial Maintenance and HVAC Technologies  
 Sponsoring Member: Plastics Unlimited, Inc./Fabri-Glass Composites  
 Parents: Sue Rogis and the late Greg Rogis



LEFT TO RIGHT:  
 JASON LEEFERS, JARON MILLER

**MICHELLE MARIE  
WALLENBURG**

William Penn University  
Degree: Accounting  
Sponsoring Member: American  
Clutch & Driveline  
Parents: Scott & Kimberly  
Wallenburg



**NTPDA Scholarship Committee:**

I would like to take this opportunity to thank the committee for selecting me as one of your recipients of your scholarships. Thank you for making this scholarship available to students who wish to pursue a secondary education.

I will be attending Kirkwood Community College; I am looking forward to my first year at Cedar Rapids. I am pursuing a degree in Industrial Maintenance and HVAC Technologies. I plan to use your scholarship money towards my tuition expenses. By receiving the generous amount of this scholarship it really takes a lot of pressure off my financial worries.

Once again I'm sincerely thankful and honored to be chosen as a recipient of your generous gift!

**—JED J. ROGIS**



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# Where Are They Now?

## KRYSTAL SUND



"After graduating from high school in 2000, I moved to Lincoln, NE and took on two part-time jobs while attending college. I graduated from the University of Nebraska-Lincoln in August 2004 with my Bachelor of Science Degree in Accounting. In July 2004, I began working for the Nebraska State Auditor of Public Accounts as an Auditor. Throughout my 3-½ years of employment at the State Auditor's office, I received two promotions. In March 2008, I took a job in Wahoo, NE as an Accountant for the local Natural Resources District, where I am currently employed today.

My husband, Cody, and I will be celebrating 5 years of marriage in September. Our son, Landon, will be 3 in August and we are expecting our second child in January 2011. We currently reside in Wahoo, NE, which is a small community only 25 minutes west of Omaha and north of Lincoln. We enjoy spending time with family and friends, playing cards, golfing, boating, and fishing, among other outdoor activities.

I would like to thank the NTPDA and Eisenmann Supplies, Inc. in Madison, NE, for presenting me with this scholarship, which allowed me to pursue my college education by assisting with my expenses."

*Krystal Sund was sponsored by Eisenmann Supplies, Inc. in Madison, NE.*

## RYAN MULDER



Ryan Mulder graduated from Bethel University in 2004 with a degree in biology and minor in psychology. After graduating, he began working in the Cytogenetics Laboratory at the Mayo Clinic in Rochester, MN as a clinical technologist. He married Karissa in 2005 and she is also employed at the Mayo Clinic as a Registered Nurse in the Neonatal Intensive Care Unit. Ryan has since begun pursuing a Master of Arts degree in Healthcare Administration and will graduate in December of 2010. He recently took a job as an Assistant Supervisor in the Cytogenetics Laboratory and greatly enjoys the aspect of management and administration in a healthcare setting. Ryan is also involved at Berean Community Church in Rochester as the Worship Ministries Director.

In their free time, Ryan and Karissa enjoy going for walks, hiking, gardening, reading, and spending as much time as possible with family and friends.

*Ryan Mulder was sponsored by K&M Manufacturing in Renville, MN.*

## TRACY MULDER-RUNSEWE



Tracy received her AA Degree from Bethany Lutheran College, Mankato, MN and her BS Degree in Elementary Education from Minnesota State, Mankato. She is currently teaching 3rd grade at Pinecrest Elementary in Hastings, MN. Tracy and her daughter, Sydney, live in Inver Grove Heights, MN.

*Tracy Mulder-Runsewe was sponsored by K&M Manufacturing in Renville, MN.*

*Continued . . .*

# Where Are They Now?

## GABE BERGER



"After graduating from South Winneshick High School in 1997, I went to the University of Northern Iowa in Cedar Falls. I graduated Summa Cum Laude with a degree in Management with an emphasis in Business Administration, a Financial Services Minor, and a Certificate in International Business. After graduation, I worked for about 6 months as a buyer at a small manufacturing firm and then 15 months as an Assistant Accounting Transfer Coordinator with GMAC Mortgage. Then I transitioned to Target Corporation where I spent the next 6½ years working within their Distribution network in a variety of roles. During my first two years with Target I started out as an Operations Analyst Technician, then moved into an Executive role as Group Leader. After that, I spent around 2 years as a Regional Operations Analyst functioning as a consultant for multiple distribution centers in Target's network working primarily with budgets and staffing. My final 2 years with Target I spent as a Senior Group Leader running the Warehousing Department at their Cedar Falls distribution center. A little under a year ago, I transitioned from my role at Target to my current role at Prairie Lakes Church in Cedar Falls where I had been attending and serving for over 10 years. In my role as the groupLIFE Director, my primary responsibilities include connecting people that attend our church into small groups, creating serving teams for the weekend services, as well as managing the financial, facilities, and communication teams within our church.

While at UNI, I met my wife Erin. We were married in July of 2002. In August of 2005 our daughter Anna was born and then in December, 2007 our son Luke was born. We spend most of our free time playing with our children and doing outdoor activities (biking, running, camping, working in the yard) or volunteering at church."

*Gabe Berger was sponsored by Tri-State Tractor Parts (now Ft. Atkinson Tractor Parts) in Fort Atkinson, IA.*

## NICK BERGER



"After graduating from South Winneshick High School in 1998, I attended the University of Iowa (UNI) in Cedar Falls, IA. I spent 3 semesters at UNI and then participated in the National Student Exchange Program to attend University of Wisconsin - Eau Claire (UWEC) in Eau Claire, WI. I spent 2 semesters on the exchange program and then completed a full-time 8-month internship at UWEC in the Computing and Networking Services department. After my internship, I returned with my wife Christina, who I married in March of 2001 during my internship, to UNI to finish my degree. I graduated Summa Cum Laude in May of 2003 with a degree in Management Information Systems.

After graduation, I was hired by Marshfield Clinic in Marshfield, WI and I continue to work there today. I was first hired as a programmer/analyst and spent most of my time supporting vaccine safety and effectiveness research as well as quality improvement and care management initiatives. After 4 years, I transitioned to a project management role and worked as a project manager for 1 year. In 2008, I accepted my current position in the Marshfield Clinic Research Foundation (MCRF) managing a team of programmers/analysts. As a team, we support the research at MCRF from a data management perspective.

In January of 2006, my wife and I had our first child, a little girl, Hayden. In May of 2008, our son, Lincoln, was born. We are expecting our third child in early September of this year. Christina and I spend most of our free time with our kids. We enjoy many outdoor activities, including biking, hiking, golfing, and camping. Central Wisconsin has been a great place to begin my career and to start a family."

*Nick Berger was sponsored by Tri-State Tractor Parts (now Ft. Atkinson Tractor Parts) in Fort Atkinson, IA.*





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planning needs at <http://ntpda.orlandomeetinginfo.com/>. There is a variety of Orlando information on the site plus you can purchase tickets to Disney World and other venues.

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Greetings from

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## Getting Back to Basics

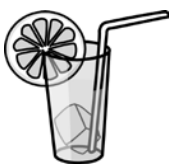
By Terri Stevens

Dear Friends,

First let me tell you that I have been thinking about all of you and missing you. I always look forward to seeing you in the summer. This year we will be going to KC for a short summer meeting but it will be so good to see the ones of you that can make it.

I heard something on the radio yesterday that I thought had great meaning. A lady was talking about the importance of teaching your children things that matter in life. Like how to shop at the grocery store and how to cook, etc. She started a blog about teaching kids the fundamentals of life. People share their great ideas and in turn help other parents raise kids to grow up and be responsible adults. The part that really caught my interest is she said we don't live in a day where people sit in their front yards in lawn chairs and talk anymore. The way we communicate is via the internet.

It just so happened that Russ and I had been admiring some lawn chairs (the kind that lay back like a recliner) and we found them on sale. So I took this as a challenge.



Every night this week when we got home from work we put our new chairs in the front yard, poured ourselves a glass of lemonade and took time to stop to smell the roses or talk to the neighbors. It has been a great experience. I know that may sound kind of crazy, to sit in a lawn chair in the front yard drinking lemonade, but how long has it been since you have done it? By the way I didn't say the privacy of your back yard, I said the front yard! Isn't it amazing how in 2010 all any of us want is time alone in our own surroundings. Well, I want to challenge each one of you to get to know your neighbors, invite them over for a glass of lemonade and relax.

It seems in this fast paced world it is hard to stop and enjoy what the good Lord has blessed us with. I told someone the other day how would you feel if you bought someone an awesome gift and they didn't even open it or say thank you. That is the way we are with God. He has blessed us beyond compare, He has allowed us to live in neighborhoods where we can get to know our neighbors and He has allowed us to know what a hard day's work feels like. We are all blessed!!

Hope you have a great summer and that you get some time to relax, sit in your lawn chair (in your front yard), drink some lemonade and SMELL THE ROSES.



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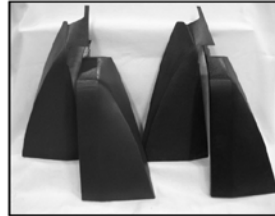
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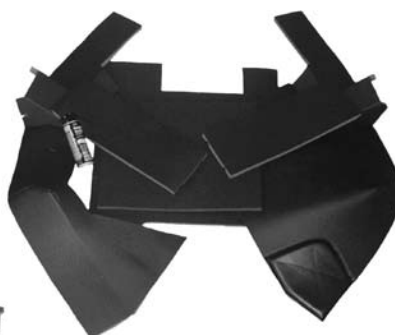
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