



# ***BULLETIN***

## **NATIONAL TRACTOR PARTS DEALER ASSOCIATION**

"USED, REBUILT AND NEW AGRICULTURAL AND INDUSTRIAL REPAIR PARTS"

FALL 2023

VOL. 33, NO. 3

# **Member News**

## ***San Diego Preview***

## **Summer *In Pennsylvania***





#### 2023 NTPDA OFFICERS

##### President

Trey Russell ~ 800-248-8883  
Russells Tractor Parts • Scottsboro, AL

##### Vice President

Dan Waters ~ 509-346-2028  
Waters Tractor, LLC • Othello, WA

##### Treasurer

Glen Leaders ~ 800-950-9917  
Leaders Tractor & Combine Salvage • Dunlap, IA

##### Secretary

Terri Stevens ~ 800-383-3678  
The Tractor Barn, Inc. • Brookline, MO

#### BOARD OF DIRECTORS

Richard Cook ~ 660-885-9201  
Cook Tractor Parts • Clinton, MO

Cody Levan ~ 800-626-6046  
Schaefer Enterprises • Wolf Lake, IL

Dave Sudbrink ~ 877-530-1010  
All State Ag Parts • Downing, WI

Tom Roelofsen ~ 800-255-0337  
Abilene Machine, LLC • Abilene, KS

Jake Walmer ~ 800-451-5240  
Wengers of Myerstown • Myerstown, PA

#### ASSOCIATE DIRECTORS

Brandi Erickson ~ 800-234-3280  
Steiner Tractor Parts • Lennon, MI

Mark Ziemann ~ 800-328-1752  
K&M Manufacturing • Renville, MN



## INSIDE

	Page
PRESIDENT'S PEN .....	3
STAFF NOTES .....	5
FAMILY LEGACY PLANNING .....	7
<i>Craig Shaver</i>	
MEMBER NEWS.....	9
THANK YOU WENGERS!.....	10
NEXT STOP: CALIFORNIA.....	11
<i>PROGRAM AT A GLANCE</i>	
DID YOU KNOW? .....	14
LET'S EAT!.....	16
WHAT YOU CAN EXPECT IN CALIFORNIA .....	17
NEWS NEWS NEWS.....	19
GREASY GIRL.....	25
<i>Terri Stevens</i>	
BURYING THE QR CODE? .....	26
<i>Michael Libbie</i>	
THANK YOU ADVERTISERS.....	28

## **NTPD** — ASSOCIATION — **BULLETIN** MICHAEL LIBBIE, Editor

Articles, letters, advertisements and  
comments are encouraged. Send to:

P.O. Box 1181  
Gainesville, TX 76241

### NTPDA

KIM CARROLL  
*Operations Manager*  
*Meeting Planner/Event Coordinator*

MICHAEL LIBBIE  
*Business Development - Recruitment/Retention*

940-668-0900 • Toll Free 877-668-0900

Fax 940-668-1627

email: [ntpda@ntpda.com](mailto:ntpda@ntpda.com)

The National Tractor Parts Dealer Association makes every reasonable effort to ensure accuracy of information contained in the *Bulletin* and to give credit to original authors where applicable. NTPDA and/or its agents are not responsible for errors or omissions.



## From the President's Pen . . .

### Summer Road Tripin’

I just came off the best family road trip yet. It was long but well worth the drive. We started out with some white water rafting on the Ocoee River in Tennessee. (First time for the kids and they loved it). We made our way to Washington D.C. and spent a couple days taking in all the sights. Left there and spent a few days at the Hershey Park in Pa. We rode roller coasters and rode water rides until I was worn out. Of course no road trip is complete without stopping at a few salvage yards.



President Trey

So what is coming up down the road? 2024 Conference & Trade Show in Valley Center, CA (San Diego). I admit I wasn't excited about this. I had mixed emotions about how well it would be attended and thus the success of it. Kim has knocked it out of the park with the itinerary. Definitely make plans soon to attend and get signed up for the excursions as some of them have limited availability. Hope to see everyone there!!

Trey

Huge thanks to Jake Walmer and the rest of the crew at Wenger's of Myerstown for hosting the 2023 Summer Mixer. No detail was overlooked. The dining, entertainment and site tours were all top notch. The Myerstown area is definitely one you want to make plans to visit.

In local news, fall is just around the corner. Cooler nights and days are a welcome sight. Harvest has just gotten underway and crops are looking good. Farmers are optimistic for high yields.



# COMING SOON!

## PARTS *ASAP*

AGRICULTURE • CONSTRUCTION

**AN AMAZING NEW PARTS SHOPPING EXPERIENCE**  
**ONE PLACE TO BUY ALL OF YOUR AGRICULTURAL, CONSTRUCTION, AND INDUSTRIAL PARTS**



[PARTSASAP.COM](http://PARTSASAP.COM)

877-530-4430

# Ready to move equipment?

## Sell now with Fastline Auctions!



 **FASTLINE**  
AUCTIONS

[fmg.ai/SellNow](https://fmg.ai/SellNow)

[auctioninfo@fastline.com](mailto:auctioninfo@fastline.com)

844-325-3063





# Staff Notes

---

Southern California has become one of my favorite locations to visit. Prior to the site visit for the 2024 Conference and Trade Show, I had never visited California. But let me tell you, the 2024 Conference and Trade Show will be a treat for those who attend. The Southern California location provides the best of both worlds. We will start out near the ocean and end up in the mountains. January



Kim Carroll

2024 will be a little different in that we are providing a Pre-Conference Networking opportunity in San Diego. January temperatures near the downtown area average from 50s at night to 60s during the day and it has SO much to offer. For those who plan to arrive early and enjoy the area, make sure you do your homework ahead of time to know what you want to see. NTPDA has a limited room block at the Wyndham San Diego Bayside. The location is perfect and across the street from the Maritime Museum and the USS Midway. The Maritime Museum also offers a Harbor History Cruise that is great. The Broadway Ferry is within walking distance and is a great way to get to Coronado Island. If you haven't heard of the island, Google it. There are restaurants and shops on the Coronado side of the ferry landing. You can also rent bikes, walk, or take transportation to the other side of the island. The island offers fantastic views of the San Diego skyline on the ferry side. Sun Deck is located at the famous Hotel del Coronado and is a must to check out to have drinks or a meal while overlooking the Pacific Ocean. The Wyndham is also nearby to locations such as Old Town, Little Italy, Gaslamp Quarters, Balboa Park, San Diego Zoo, and Seaport Village. The area offers a little bit for everyone regardless of your interests. Organized events include deep sea fishing, a fun interactive tour of the popular downtown attractions, a teambuilding scavenger hunt in scenic La Jolla, dinner overlooking the San Diego Bay, and a lunch near the bay prior to leaving for Harrah's.

On Thursday, transportation will be provided to the Harrah's Southern California Resort which is about an hour from the Wyndham San Diego Bayside. There we will kick off the conference and trade show activities. It is a hotel up in the mountains but still provides a tropical feel. Thursday evening, we will be at the Rincon Road Brewery where you can enjoy California local wine, seltzer, and beer. You can expect some great music with an opportunity to show off your karaoke skills and a festive vibe to kick off our time

*Continued on Page 23*

By the time you read this I'll have traveled to Phoenix, Arizona for the Annual Convention of the Independent Distributors Association (IDA) where I've been invited to speak and mingle with their membership. This came about from our visit in Henderson, Nevada in June where I met their Executive Director, Tiffany Cabral.



Michael Libbie

And, because several of our members are also members of IDA it seemed like a good fit. In addition, this will give us another opportunity to visit with our current members as well as scout the area for new companies. Thanks to our Board of Directors for allowing this travel request and be looking for a report on that activity.

California in January...what could be better? Every week in our staff meeting we talk about what to expect when we hold our Annual Conference and Trade Show in the San Diego area January 16 – 20 of 2024. There is so much planning that goes into an event like this and you can find detail elsewhere in this edition.

Also in this edition check out our Member News with conversations we've had over the past several months that also have made it to the national airwaves. Again, if you've got news about your company share it with us. We'd love to brag on you.

Finally, we've been sending out membership items to those of you who have recently joined NTPDA or have renewed your membership. They include our new desk or wall plaque, stickers for your doors and our new brochure that details many of the benefits of membership. We haven't had marketing materials like this for a very long time and it's great to use for not only existing members but also those we've targeted for membership. And, on that note: Keep those membership suggestions coming. We always reach out to them and it's great when we can reference you and your company as a referral. Plus there is a great benefit to you.

Catch you later!

Michael

## ENGINE PARTS RANGE FOR THE FOLLOWING SMALL-BORE DIESEL BRANDS



and any more!!!



## OUR RANGE BY ENGINE MODEL

### Caterpillar<sup>®</sup>

3013 • 3014 • 3024 • 3034 • 3044 • 3046 • 3054 • 3056 • 3064 • 3066 • C2.2 • C2.2 CRDI • C3.3 • C4.4  
C6.6 • C4.2 • C6.4

### Cummins<sup>®</sup>

B & C Series 3.9 Liters • 4.5 Liters • 5.9 Liters • 6.7 Liters • 8.3 Liters

### John Deere<sup>®</sup>

3.152 • 3.164 • 3.179 • 3029 • 4039 • 4045 • 4.202 • 4.219 • 4.239 • 4.270 • 4.276 • 6059 • 6068 • 6076 • 6081 • 6090  
6.101 • 6.303 • 6.329 • 6.359 • 6.414 • 6.531 • 6.619 • 4020 • 3016 • 4033

### Perkins<sup>®</sup>

104-22 • 403C-15 • 403D-15 • 404C-22 • 404D-22 • 404F-22 • 704-30 • 804C-33 • 804D-33 • 1004.40 • 1004.42  
1006.60 • 1103 • 1104 • 1106 • 3.152 • 4.108 • 4.203 • 4.212 • 4.236 • 4.248 • 4.318 • 6.354

### Yanmar<sup>®</sup>

3 & 4TNE84 • 3 & 4TNE84T • 3 & 4TNE88 • 4TNE94 • 4TNE98 • 4TNE106D & T • 3 & 4TNV84 • 4TNV84T • TK486  
TK486V

### Mitsubishi<sup>®</sup>

S4S • S4S DT • S4K • S6S • S6S D • S6S DT • S6K

### Shibaaura<sup>®</sup>

N4LDI • N843 • N843L • N844 • N844T • N844L • N844LT • N844L-D • N844LT-D • N844LTA-D • N844L-F  
N844LT-F

### Komatsu<sup>®</sup>

3D84E • 3D88E • 4D106 • 4D84E • 4D88E • 4D94E • 4D94LE • 4D98E • S3D84E • S4D106

### Kubota<sup>®</sup>

V1702 • V2003 • V2203 • V2403 • V3300 • V3800  
01105 • V1505

### IH/Navistar<sup>®</sup>

DT360 • DT414 • DT436 • DT437 • DT466

**Distribution Centers:** • Doral, FL. • Anderson, IN. • Santa Fe Springs, CA.



A.U.S. GLOBAL COMPANY

[www.maxiforce.com](http://www.maxiforce.com)  
1-800-414-2095

Manufacturer's names, numbers, symbols, logos, icons and descriptions are used solely for reference purposes, not implying that any part listed is the product of these manufacturers. Maxiforce is in no way affiliated to any of these manufacturers.

# Best practices to help with family legacy planning

*Provided by RBC Wealth Management and Craig Shaver*



**Y**ou work hard, plan carefully and invest diligently so you and the people you care about can experience the quality of life that you enjoy. But you may want to provide for your family after you are gone as well. This is one reason estate planning is an important wealth management goal for many Americans.

Yet for an increasing number of people, it is no longer enough to just provide financial help to the next generation. You may want to join with that generation to create a legacy that uses the family's wealth to benefit society.

Several factors are behind this shift in thinking, but one of the most important is simply the desire to see legacy planning in action. For many, planning to give money at estate settlement is simply not as exciting, and perhaps not as meaningful, as sharing their wealth while they are able to experience the impact of their generosity and connect with the individuals and organizations being helped.

Here are three best practices to help you and your family create a legacy for generations to come.

## **DEVELOP A SHARED FAMILY PHILOSOPHY**

If you want your legacy planning to cross generational lines, you should identify the shared values and ideals that help define what your family stands for. This means you and your children (and possibly even your grandchildren) need to agree upon why, when and how to use the family's wealth for the greater good. A shared family philosophy on philanthropy may help create a framework for legacy-related conversations and decisions.

## **IMPLEMENT A CAREFULLY PLANNED STRUCTURE**

For a legacy to be productive and enduring, it is necessary to develop a structure for it — one that has the support of your family and that can meet your needs for decades. One possible solution is the creation of a trust. While you might think that trusts are suitable only for the ultra-rich, they have been used effectively by many high-net-worth families to accomplish philanthropic goals, create income and transfer wealth. Structured correctly, a trust can serve as a formal manifestation of a family's legacy.

## **PLAN AROUND YOUR OTHER GOALS**

Your legacy planning will affect your overall investment strategies — and vice versa. For example, how much you put toward your legacy plans could partially determine how much you choose to withdraw from your retirement account(s) for

your daily expenses when you retire.

Also, your ability to help fund your legacy plans can affect how aggressively you invest and how much risk you can tolerate from your investment portfolio.

## **CREATE THE FAMILY LEGACY YOU ENVISION**

Proper legacy planning requires guidance from your wealth manager, accountant and attorney, as well as a commitment from you to complete the necessary tasks. It's also an ongoing process — something you will want to revisit periodically to evaluate its effectiveness and update as your life and family changes. However, the results of your efforts may be worthwhile in terms of financial peace of mind, personal happiness for your loved ones, and a sense that you and your family have chosen to use your wealth wisely for purposes that benefit others as well as enriching your own lives.

---

*This article is provided by RBC Wealth Management on behalf of Craig Shaver, a Financial Advisor at RBC Wealth Management, and may not be exclusive to this publication. The information included in this article is not intended to be used as the primary basis for making investment decisions. RBC Wealth Management does not endorse this organization or publication. Consult your investment professional for additional information and guidance.*

**Investment and insurance products offered through RBC Wealth Management are not insured by the FDIC or any other federal government agency, are not deposits or other obligations of, or guaranteed by, a bank or any bank affiliate, and are subject to investment risks, including possible loss of the principal amount invested.**

RBC Wealth Management, a division of RBC Capital Markets, LLC, registered investment adviser and Member NYSE/FINRA/SIPC

RBC Wealth Management does not provide tax or legal advice. All decisions regarding the tax or legal implications of your investments should be made in connection with your independent tax or legal advisor. No information, including but not limited to written materials, provided by RBC WM should be construed as legal, accounting or tax advice.





# ***Quality Will Win!***

## ***Exhaust Parts***



### **About KEBA**

KEBA is manufacturer of high quality water pumps, mufflers, chrome and black exhaust stacks, exhaust end pipes, manifolds and fuel lift pumps.

We offer you direct and drop shipment alternatives.

For inquiries please contact with us.

### **Address & Contact**

KEBA North America Corp.  
1001 Nicholas Blvd., Ste A, Elk Grove Village, IL, 60007  
sales@kebaus.com / 224-404-0077





# MEMBER NEWS

## WENGERS OF MYERSTOWN

In July NTPDA held our Summer Board Meeting and Social in Lancaster County in Pennsylvania. It was an amazing trip. So much history there and things to see and do (like dining at an inn that George Washington frequented). Our host was Wengers of Myerstown, a multi-generation company that is seriously crushing it when it comes to construction and agricultural parts. Here we sit down with Jake Walmer and talk about the family business. Enjoy!



*Scan me*

## FREIGHT PARTNERS GROUP

While we were in Pennsylvania for our Summer Board Meeting and Mixer we had the opportunity to sit down with the President and CEO of Freight Partners Group, Tom Burke and the Director of Sales, Drew Ramos. Enjoy the conversation and learn more about their technology and mission.



*Scan me*

## DC HEAVY HYDRAULICS

Join us as we travel to the small community of Union, South Carolina where we visit with one of NTPDA's newest members and what has become a very fast-growing small business. Ann Kerr is the General Manager of DC Heavy Hydraulics. We love showcasing growing small businesses and more than that we so enjoy visiting with new NTPDA members! Listen in to our conversation.



*Scan me*



## MISSION TRIPS WITH TRAVIS KADDATZ

Travis Kaddatz, of Kaddatz Auction and Equipment, went in 2022 to Warsaw Poland to work with Ukrainian refugees. This year Travis went on another mission trip this time to Antioch, Turkey where they served 4,000 meals each day. The city is home to roughly one million people and was in total devastation. Along with feeding the people, they set up tents and brought comfort to so many. All of us at Kaddatz appreciate your prayers and support. And, Antioch is where Christ's followers were first called Christians. America's Auction Academy & TAA members assisted Travis in covering his expenses.





*Thank You Wengers!*





# **NEXT STOP 2024**

# CALIFORNIA!

## **NATIONAL TRACTOR PARTS DEALER ASSOCIATION 39th ANNUAL CONFERENCE & TRADE SHOW Harrah's Resort Southern California**

### **TUESDAY, JANUARY 16, 2024**

*Pre-Conference Arrivals* - Room Block at Wyndham San Diego Bayside @ \$199 per night (complimentary airport shuttle). Hotel is across from [USS Midway](#) & [Star of India/Maritime Museum of San Diego](#).

Suggestion for Tuesday arrivals – [take the Broadway Pier Ferry to Coronado](#) to have dinner and see the spectacular San Diego skyline at night. Ferry \$8 each way.

**Online St. Jude Auction Opens (open to All NTPDA Members)**

### **WEDNESDAY, JANUARY 17, 2024**

*Pre-Conference Networking*

**6:30 a.m. – 12 Noon** - Deep Sea Fishing – [Brothers Sport Fishing](#) (Coastal Region – Fish for Mexican Rock Fish) (**Limited Space – Sign Up Required**)

**Includes:** SEEKER Rods / SHIMANO Reels, Tackle, Live Bait (Sardines), Ice, Waters & Gatorades, Fish Cleaning at end of trip.

**Not Included:** You will need Mexican fishing license (approx. \$20) and must be purchased morning of trip.

**Optional:** You may use a local Fish Processor to fillet, vacuum seal, and label your catch. \$1.20-\$1.80/lb Fish Processing fees applicable. Vacuum sealing your fish is highly recommended to keep the quality of your table fare. Fish Processors may hold your processed fillets in their freezer storage, by your request. Brothers Sport Fishing can arrange transport of your catch, from the boat to the Fish Processing Facility, Delivery Charges applicable.

**9:00 a.m. – 11:00 a.m. Explore San Diego – Old Town Trolley Private City Tour (Limited Space – Sign Up Required)**

Exclusive, fully narrated, historic tour of San Diego and Coronado aboard the original orange and green Old Town Trolley! Complimentary (local) pick-up and drop-off service. Private tour covers approximately 26 miles and over 100 fantastic San Diego attractions in a fastpaced narrative that's two hours. Tour includes [Old Town](#), [Maritime Museum/Star of India](#), [USS Midway](#), [Embarcadero](#), [Seaport Village](#), [Gaslamp Quarter](#), [Petco Park](#), [Barrio Logan](#), [Coronado](#), [Balboa Park](#), and [Little Italy](#). The Old Town Trolley San Diego tour combines colorful anecdotes, humorous stories and well researched historical information! It is an excellent way to explore San Diego!

**6:00 p.m. – 9:00 p.m. Drinks & Dinner – Brigantine** (across the street from Wyndham overlooking the San Diego Bay)

The Brigantine is more than just home to some of San Diego's finest seafood. It's a place where locals and visitors alike go to share a lively atmosphere and authentic sense of community. Since the Morton family opened the first restaurant on Shelter Island in 1969, The Brigantine has brought together their passion for quality seafood, family values, and seasoned restaurant experience. Every time you eat with them, you're tasting years of hard work, innovation, and good food.

### **THURSDAY, JANUARY 18, 2024**

**9:15 a.m. – Board shuttle/bus to depart from Wyndham San Diego Bayside to La Jolla**

**10:00 a.m. – 12:00 noon La Jolla Scavenger Hunt** (Sign-Up Required)  
Explore La Jolla, "The Jewel" of San Diego, on this incredible Team Building activity. Groups of 10 will be formed and your team will take a fun stroll through the most gorgeous neighborhood in San Diego while participating in an experience that will not only inform but will provide a great bonding experience throughout. In La Jolla, your team will see famous restaurants, cafes, art galleries, boutiques, shops, wildlife and more while competing for points and bragging rights. This hunt is a favorite outdoor event and the setting in La Jolla offers a great mix of sunny streets, landmarks, local businesses, and dramatic ocean views. Water and snacks provided.

**12:30 p.m. – 2:00 p.m. Lunch – Claim Jumper** (at Wyndham)  
Claim Jumper Steakhouse & Bar is a premier dining destination where indulgence meets comfort. This restaurant is attached to Wyndham San Diego Bayside and the perfect spot to meet for lunch. If this is your arrival date and you have luggage, there will be room for it.

**2:30 p.m.** Bus Departs from Wyndham San Diego Bayside to Harrah's Resort (Sign-Up Required)

**4:00 p.m. – 6:00 p.m.** Displayers set-up – TEC 10

**5:00 p.m. – 6:00 p.m.** Happy Hour – Enjoy CA local wine, seltzer, & brewed beer @ Rincon Reservation Road Brewery.

**5:00 p.m. – 9:00 p.m.** Early Registration – Rincon Reservation Road Brewery (building outside hotel front doors).

**6:00 p.m. – 9:00 p.m.** "Early Arrival" Party – Music, Karaoke & Cornhole Practice.

**9:00 p.m. – 11:00 p.m.** The "After Party" Party – The party continues; brewery closes at 11 p.m.



## FRIDAY, JANUARY 19, 2024

**7:30 a.m. – 8:45 a.m. Breakfast – TEC 13.**

**8:00 a.m. – 4:30 p.m. Displayers set-up – TEC 10.**

**8:00 a.m. – 5:00 p.m. Registration – TEC 10 Foyer**

**9 a.m. – 10:30 a.m. Speed Networking – TEC 13**

The Speed Networking event is a series of fun, challenging activities that are combined with interactive get-to-know-you discussions to promote camaraderie and enhance relationships. Participants will network their way through exciting challenges, rotating to new table groups and completing new tasks all while engaging in activities and reporting to new table groups as they go. Each activity creates energy in the room, as all the tables are alive with conversation. Each rotation opens doors to new relationship building and the strengthening of existing bonds. It is speed networking at its best!

**10:30 a.m. – 10:45 a.m. Break**

**10:45 a.m. – 11:45 a.m. Speaker – Garrison Wynn - Generational Differences – TEC 13**

This extremely informative, entertaining, solutions-based keynote explores why younger and older people don't see eye to eye and what to do about it in the workplace. From pointers on motivating, managing and retaining younger employees to ways of preventing older managers from losing their minds, this research-based program shows it's possible for baby boomers and Gen X, Y, & Z employees to work well together.

**11:45 a.m. Break**

**12:00 p.m. Lunch – TEC 13**

**1:00 p.m. – 2:30 p.m. Best Corporate Feud – TEC 13**

The Best Corporate Feud brings you all the high-spirited fun and excitement of a live game show and is perfect as an engaging networking event. With all the atmosphere and fun of the real Feud, the show kicks off at the face-off podium where contestants compete to take control of the game and continues with guessing the most popular answers to survey questions with teams competing to move onto the final round. Our unique design keeps everyone involved throughout the game!

**2:30 p.m. – 5:00 p.m. Break** – Time for meetings or Enjoy activities at the hotel - Casino, Pool, Spa, Shops, etc.

**5:00 p.m. – 6:00 p.m. Trade Show Opens** – “Welcome to Southern California” Happy Hour & Reception - **TEC 10**

**6:00 p.m. Online St. Jude Auction Closes** (open to All NTPDA Members)

**6:00 p.m. – 9:00 p.m. Business Exchange/Casino Challenge/Cornhole Tournament – TEC 10**

**9:00 p.m. – Midnight Top Golf (Sign-Up Required – Limited Spots)**

**9:00 p.m. – Midnight Hospitality Suite – Oh So Suite**

## SATURDAY, JANUARY 20, 2024

Activities are in TEC 10 through 2:30 p.m.

**7:30 a.m. – 9:00 a.m. Networking – Breakfast & Conversation**

**9:00 a.m. – 11:30 a.m. Business Exchange/Casino Challenge/Cornhole Tournament**

**11:30 a.m. – 11:45 a.m. Break**

**11:45 a.m. General Session/Election of Officers**

**12:15 p.m. Lunch/Trade Show Area**

**1:00 p.m. – Booth Drawings**

**1:00 p.m. Business Exchange/Casino Challenge/Cornhole Tournament continues**

**2:00 p.m. Displayer's Meeting**

**2:30 p.m. Trade Show Closes**

**2:45 p.m. Board Meeting – TEC Board Room**

**6:00 p.m. Happy Hour/Dinner/Live Auction (4 or 5 items)/ Awards & Online Auction Winners Announced/Cornhole Tournament Finals – Bordeaux Room (2nd floor)**

## SUNDAY, JANUARY 21, 2024

Rotating Bus from Harrah's to San Diego Airport – Terminal 1 & Terminal 2 (Sign-Up Required)

**3:30 a.m. leave Harrah's - approximate drop off at San Diego Airport - 4:30 a.m. to 5:00 a.m.**

**6:30 a.m. leave Harrah's - approximate drop off at San Diego Airport - 7:30 a.m. to 8:00 a.m.**

**9:30 a.m. leave Harrah's - approximate drop off at San Diego Airport - 10:30 a.m. to 11:00 a.m.**

**12:30 p.m. leave Harrah's - approximate drop off at San Diego Airport - 1:30 p.m. to 2:00 p.m.**

**Theme: Generations in the Workplace: Building Bridges**  
*Decorate booth the year the company began and/or representing person(s) birth decade(s).*

–Program subject to change.–



## Central Fuel Injection Service Co

712-362-4200 • 1-800-548-9464

### **Your Classic Diesel Expert!**

*Service/Repair and exchanges for:*



- Turbos
- Nozzles
- Injection Pumps



Home to:  
**Schroeter Diesel  
Technology Museum**



[www.centralfuelinjectionservice.com](http://www.centralfuelinjectionservice.com)  
[service@centralfuel.com](mailto:service@centralfuel.com)

Central Fuel Injection Service Co.  
The Schroeter Diesel Technology Museum

Facebook:  
Central Fuel Injection Service Co.

## USED REPAIR PARTS

Wheel Loaders, Crawlers,  
Track Excavators,  
Loader Backhoes, Skidders,  
Skid-Steer Loaders,  
Engines and Transmissions

*"Rely on our Experience - Est. 1967"*



## Schaefer Enterprises

800-626-6046 ~ 618-833-5498

[www.sewlparts.com](http://www.sewlparts.com) - [parts@sewlparts.com](mailto:parts@sewlparts.com)

**NTPD**  
— ASSOCIATION —

Hwy 3, PO Box 136  
Wolf Lake, IL 62998



# GRATTON COULEE

## Agri Parts Ltd.

### Your Farm Parts Headquarters

E-mail: [sales@gcparts.com](mailto:sales@gcparts.com)

Phone: 780-754-2303

Fax: 780-754-2333

Toll Free: 1-888-327-6767

[www.gcparts.com](http://www.gcparts.com)

P.O. Box 41

Irma, Alberta

Canada T0B 2H0

**We buy late model tractor and combine units for salvage**

**Exceptional Quality & Experience  
For Over 30 Years**

**SALVAGING OVER 3000 LATE MODEL TRACTOR AND COMBINES**

- ▶ FULLY COMPUTERIZED INVENTORY USING FACTORY OEM #'S ◀
- ▶ ONE OF THE LARGEST AND MOST ORGANIZED YARDS IN NORTH AMERICA ◀
- ▶ WE SHIP WORLDWIDE ◀



# DID YOU KNOW...

## Our Membership Referral Program

How about us paying for your annual membership fee? Sounds like a deal and all you need to do to have us pay for your membership is to refer a New Member to us! How does it work? You simply forward on to us the name of the company and a contact person and we'll take it from there.

Should the company join NTPDA, either as an Associate Member or a Regular Member we will waive your next year's membership fee.

Over the past two years several of our Regular and Associate Members have done this and we've been able to reward them. So, who do you know that might make for an excellent NTPDA Member? Come on, think about it and let us know. Shoot me an email Michael@NTPDA.com or call us at 877-668-0900 and we're on it. And, thank you for being a member...it does matter.



# Plastics UNLIMITED, Inc.

Providing all types of plastic materials:

- Thermoforming
- Castable Urethanes
- 5-Axis CNC Routing
- Design
- Fabrication
- Composite Molding
- Fiberglass



**New to our product line:  
CASE IH MAGNUM SERIES CAB TOP**



**JD SOUND GUARD CAB TOP**

**We also offer JD 4-POST CANOPY TOP, JD 4-POST HEADLINER,  
& JD 7000, 7200, 7400, 7600, 7800, 7210, 7410, 7610,  
7710, 7810 Series Cab Top**

Visit us at: <https://www.plasticsunlimited.com/>

**We also offer CASE IH 1896, 2096, 2294, 2394, 2594, 3294,  
3394, 3594, 4494, 4694, 4994 Series Cab Tops  
We also offer current Cat Cab Tops**

Plastics Unlimited, Inc.  
303 1st Street NW  
Preston, IA 52069  
[www.plasticsunlimited.com](http://www.plasticsunlimited.com)

(563) 689-4752  
(563) 689-4757 fax  
email: [sales@plasticsunlimited.com](mailto:sales@plasticsunlimited.com)





800.657.4343 | [aiproducts.com](http://aiproducts.com)

**QUALITY PARTS FOR ALL MAKES OF AG,  
TURF, & INDUSTRIAL EQUIPMENT**

- **SELECTION**  
OVER 160,000 PART NUMBERS, NEW ITEMS ADDED MONTHLY
- **QUALITY**  
EXCLUSIVE MULTI-STEP PRODUCT DEVELOPMENT PROCESS
- **WARRANTY**  
INDUSTRY LEADING 12-MONTH PARTS & LABOR
- **SERVICE**  
LOGIN AND ORDER ONLINE OR CALL OUR CUSTOMER SERVICE TEAM
- **DISTRIBUTION**  
STRATEGICALLY LOCATED WAREHOUSES OFFER QUICK DELIVERY  
THROUGHOUT THE US & CANADA

**MATCH THESE BENEFITS WITH OUR WHOLESALE FOCUSED PHILOSOPHY  
AND YOU KNOW THAT A&I PRODUCTS IS HERE TO SUPPORT YOU, YOUR  
BUSINESS, AND YOUR CUSTOMERS!**



# Let's Eat!

Get ready to dip! Your French Fries that is. This dip, usually made with a mayonnaise base gets tangy with some whipped cottage cheese and spice perfect for fall or anytime.

## INGREDIENTS:

- 1 cup full-fat cottage cheese
- 2 ounces Neufchatel cheese
- 2 teaspoons of Worcestershire sauce
- 2 teaspoons of ketchup
- 2 teaspoons of apple cider vinegar
- ¼ teaspoon of garlic powder
- ½ teaspoon of chili powder
- ½ teaspoon of paprika
- Salt to taste

## DIRECTIONS:

Add all ingredients into a blender or food processor, and blend until smooth.

YUM!



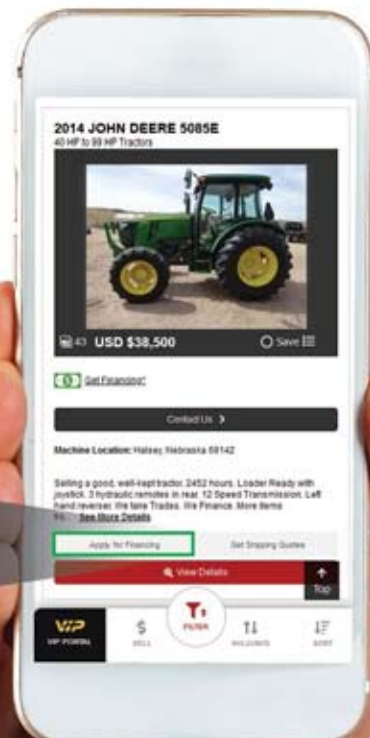
## EQUIPMENT FINANCING MADE SIMPLE

START YOUR  
APPLICATION HERE:



OR APPLY DIRECTLY  
FROM A LISTING

Apply for Financing



CURRENCY.  
Finance







# *What You Can Expect In January!*







# TISCO®



With over 60,000 parts from TISCO, AgSmart, and many other top-quality brands, SMA has everything you need to repair or restore all major makes and models of tractors, combines, and other farm machinery.

With four distribution centers strategically located across the country, SMA is positioned to delivery exactly what you need, when you need it, directly to your parts counter the “SMA Way” - with service, responsiveness, professionalism, and fair dealing.

 [WWW.SMALINK.COM](http://WWW.SMALINK.COM)

MORE GREAT SMA BRANDS

 877-55 GO SMA

**AGsmart**

**ICEBIN**

**STORSMART**

**TRUPOWER**

**PICKSMART**





## TikTok Fine

The Associated Press is reporting that European regulators slapped TikTok with a \$368 million fine on Friday for failing to protect children's privacy, the first time that the popular, short, video-sharing app has been punished for breaching Europe's strict data privacy rules. The investigation found that the sign-up process for teen users resulted in settings that made their accounts public by default, allowing anyone to view and comment on their videos. Those default settings also posed a risk to children under 13 who gained access to the platform even though they're not allowed.

## Starbucks Cups

Citing sustainability the iconic Starbucks cup...is going to change. The AP is reporting that by 2030, Starbucks wants to move away completely from disposable cups, which represent big portions of the company's overall waste and greenhouse gas emissions. The stated reason is that it's the right thing to do for the environment, and Starbucks has a history of lofty sustainability goals around various aspects of their global operations. Some have been met, such as new stores being certified for energy efficiency; others have been revised or scrapped entirely. For example, in 2008 the company said that by 2015 it wanted 100% of its cups to be recyclable or reusable. Today, that's still a long way away.

## Retail Shrink

Almost \$100 billion a year: That's how much the retail industry is losing to theft, according to the National Retail Federation. The CEO of Nordstrom — which in August lost \$300,000 in merchandise during a "flash rob" in at a Los Angeles store — said it's at "historical highs."

And those crimes are hitting local economies hard as they scare shoppers away from stores, hurt sales tax revenues and sometimes force shops to close. Retailers say the widespread looting is big and small in scale, ranging from "small-time pilfering to Mafia-type cargo heists." Meanwhile, American Eagle Outfitters sued mall operator Westfield, saying it let its San Francisco mall "deteriorate into disarray," leaving its workers exposed to violence and robberies.

## Daylight Saving Time

On November 5, 2023, clocks will "fall back" in all but two States, Hawaii and Arizona. The "Sunshine Protection Act" has been introduced to Congress by Senator Marco Rubio and is stalled at present. If enacted, the law would require that the winter DST would become the de facto new Standard Time. As a result, Hawaii, Arizona and all of the US island territories would have to make a one time change to their time by an hour, which they have not done in the past. Ironically, this is the same form of DST that was so unpopular during WWII.

# ADVERTISE

# IN

# YOUR

# BULLETIN



# *It Works!*

## diesel specialties inc.

*Serving you from Sioux City, IA since 1964*

Extensive parts inventory and diesel repair specialists to help you. **Contact us today.**



[dieselspecialties.com](http://dieselspecialties.com) • [service@dieselspecialties.com](mailto:service@dieselspecialties.com) • 800.475.4827



# LARGE INVENTORY OF TRACTOR & SKID LOADER PARTS

- 50+ years in the tractor parts industry
- 10,000+ tractors dismantled for parts
- 180,000+ tractor part numbers
- 10,000+ skid loader part numbers

**IF WE DON'T HAVE IT, WE CAN FIND IT.**

**800-451-5240**  
**wengers.com**

**eparts.shop®**

*quality aftermarket  
products*



**HYDRAULIC PUMPS,  
FILTERS, LINKAGE,  
SEATS, COOLING PARTS  
& MUCH MORE!**

**Wholesale Accounts Available**

**www.eparts.shop · Hudson, SD · 1-605-403-0120**





Call Brandi at  
1-833-787-7278  
to place your  
order!

## 2023 Preseason Special starts October 1st!

- No item is excluded!
- Receive an early bird discount when you order, receive, and pay by October 31, 2023.
- Special V.I.P. qualifications
- Peek at new Steiner exclusive parts.

Preseason Special and prices are for qualified dealers

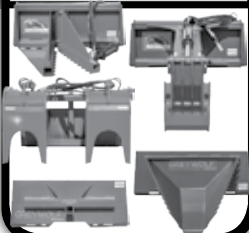
Preseason orders can also be faxed to 1-800-854-1373 • Prices do not include delivery and are subject to change without notice

# K&M

**Manufacturing**

Leading Aftermarket Seat Manufacturer and Distributor  
Nationwide in Agriculture, Construction & Turf Industries

### GreyWolf Attachments



### LED Work Lights



### Mirrors/Monitor Brackets



### Replacement Aftermarket Seats



### Restoration Seats



**Call for your  
FREE 2021 Catalog!**

or Request a Copy Online at:  
<http://www.tractorseats.com/t-catalogrequest.aspx>

**TRACTORSEATS.com**

**(800) 328-1752**

[sales@tractorseats.com](mailto:sales@tractorseats.com)

K & M Manufacturing Co. | Renville, MN 56284





## 2024 NTPDA Conference & Trade Show January 19 *Harrah's Resort Southern California*

### GENERATIONAL DIFFERENCES KEYNOTE SPEAKER GARRISON WYNN, CSP



Mark your calendar to join us in Southern California in January 2024. Our keynote speaker will be Garrison Wynn speaking on generational differences. This extremely informative, entertaining, solutions-based keynote explores why younger and older people don't see eye to eye and what to do about it in the workplace. From pointers on motivating, managing, and retaining younger employees to ways of preventing older managers from losing their minds, this research-based program shows it's possible for baby boomers and Gen X, Y, & Z employees to work well together.

<https://youtu.be/iKnlL80z3Yw>

# Leaders

## Tractor & Combine Salvage

*We play well with others!*

1144 Toledo Avenue  
Dunlap, Iowa 51529

**1-800-831-9290**  
Local (712) 643-2237

e-mail: [leaders@iowatelecom.net](mailto:leaders@iowatelecom.net)

# YOUR #1 SOURCE FOR AGRICULTURAL & INDUSTRIAL

Area Diesel Service is  
a proud member of the **NTPD**  
ASSOCIATION

## REPLACEMENT PARTS FOR THOUSANDS OF APPLICATIONS

<h3>INJECTION PUMPS</h3>	<h3>INJECTORS</h3>
<h3>TURBOCHARGERS</h3>	<h3>PERFORMANCE PRODUCTS</h3>

**AreaDieselService.com**

(IL) 800-637-2658 | (IA) 800-237-4692 | (IN) 317-203-3331





# HONEYMANN

## NEW & USED TRACTOR PARTS & EQUIPMENT

**CHRIS HONEYMANN**  
**870-715-7495**

[honeymannsales@gmail.com](mailto:honeymannsales@gmail.com)  
[honeymanntractorparts.com](http://honeymanntractorparts.com)

### Staff Notes continued from page 5

there. The survey results last January told us more networking and educational opportunities were desired. We listened and the schedule has been built around what was requested. The theme this year is Generations in the Workplace: Building Bridges and our speaker, Garrison Wyn, will capture your attention as he combines comedy with researched facts on this topic. Friday night and Saturday will provide the same great trade show time with fun challenges at each booth. We are also incorporating an online St. Jude auction where ALL NTPDA members can participate regardless of attending the show or not. Oh, and we can't forget the corn hole tournament! For those who enjoyed Nashville, I guarantee that 2024 Southern California won't disappoint.

There is too much to list here but check out the Program at a Glance for more detailed information and feel free to ask if you have specific questions. Some of the events have limited space so those will be filled in the order as registrations are received. As soon as registration is ready, you will receive an email notification and it will also be available on the NTPDA website. Register early and make those hotel reservations so you don't miss out. Southern California is a popular destination and the place to be in the winter!

Until next time,

Kim



**JOHN DEERE CTS**  
OEM CODE:  
**AE41481**

Wobble Box 900R  
Headers



OEM CODE:  
**AH162441**

Chain complete  
with paddles



OEM CODE:  
**AH207777**

Chain complete  
with slats



**CASE 1010 and 1020**  
OEM CODE:  
**87502685**

Wobble Box



OEM CODE:  
**138775A1**

Pulley



OEM CODE:  
**394674A1**

Eccentric Shaft



**CLAAS LEXION**  
OEM CODE:  
**0007555801**

Unloading auger  
gearbox



OEM CODE:  
**0006018200**

Chain complete  
with paddles



OEM CODE:  
**0005181871**

Chain complete  
with slats



**...and many more!**

Agri Parts Representative for U.S.A.

**John Danielson: 414-531-4944**

email: [johndanielson@agriparts.it](mailto:johndanielson@agriparts.it)

<https://www.russelltractorparts.net/>

# PARTS NEW USED REBUILT

**Let US  
Find That Part  
For YOU!**



**1-800-248-8883  
Scottsboro, AL**



## DREAMING OF THE PERFECT SOFTWARE THAT WILL GIVE YOU A COMPETITIVE EDGE?

Allied Software is designed to help you manage your parts business more efficiently,  
so you can focus on what you do best - **SELLING PARTS**

- \* **Business & Inventory Management Software**
- \* **Parts Locating & Selling**
- \* **ECommerce**
- \* **Ebay Listing & Management Tool**

Our software is easy to use and affordable, so you can start using it today  
to improve your Parts Business

Contact us today to learn more about our software and how it can help you sell  
more parts.

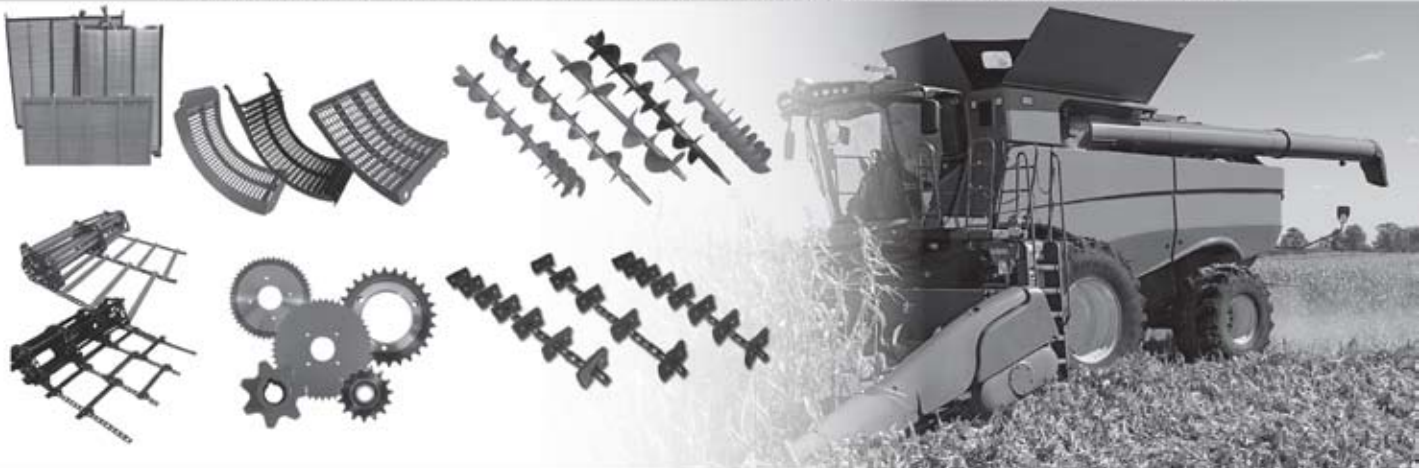
# 800-866-0466

**Allied**  
Information Networks, Inc.



## Quality Parts When YOU Need Them

Parts Express offers the highest quality of aftermarket combine parts.  
We want your customers harvest to go as smooth as possible!



WAREHOUSE LOCATIONS: **SIoux FALLS • SIKESTON • LEESBURG • GOLDSBORO**  
Toll Free: 800-247-1237 [www.parts-exp.com](http://www.parts-exp.com)



# Greetings from **Greasy Girl**

By Terri Stevens

Hello Friends,

Well, here we are in September! Russ and I are building a new house! So that means moving! Moving is so much fun and when you are in the middle of it you think, 'how in the world did I get so much stuff?' It makes you wonder why we have so many things.

I am trying to realize that what we have doesn't matter; it is about who we are as a person. I have been asking the guys that work for me, "What drives you?" It has been interesting that none of them have said "money." We all love money and it makes our lives easier or more fun but it isn't the most important thing. One of the guys said he loves to work; he finds satisfaction when he works. I loved that and I would have to agree that a hard day at work is fulfilling.

I think our world has lost its way when it comes to work. It seems either people have lost the skill of hard work, or they never had it. I think we do kids a great injustice when we don't teach them how to work.

When you are in the tractor business there is nothing but hard work. I admire all the people in this Association for all the many years they have spent working hard. It is like farming; it isn't easy but very rewarding.

Anything worthwhile takes work. Some of the best times in my life were spent at my Grandma's house and guess what we did? We worked. We picked blackberries, we canned, we even dressed chickens. She didn't say, "What would you like to do today?" She said, "This is what we are going to do." At the end of the day, they would pull a watermelon out of the cistern and we would sit out in the yard and visit and eat watermelon. Those were the days.

Let's be people who help people learn the value of a hard day's work. The Bible says in Galatians 6:7, "We reap what we sow." Let's sow seeds of integrity, honesty and hard work to the next generation.



Blessings,  
Greasy

## Reubicon International Inc.

We always aim at "First Time Right"...



~ Specialize in Mahindra Tractor parts

~ All parts are Brand New OEM & aftermarket

~ Stock parts for Case IH

~ Quick shipping

~ Excellent customer service

~ Wide range of various tractor parts



[www.reubicontractorparts.com](http://www.reubicontractorparts.com)

Reubicon International, Inc.  
9701 Brown Lane, Unit 402 D  
Austin, TX 78754

**Call (512) 843-0130**



**EST.  
2005**

# Burying the QR Code?

by Michael Libbie

Several years ago B.L. Orchman wrote a piece for Ad Age Digital with this headline and tagline: QR Codes Are Dead, Trampled by Easier-to-Use Apps - New Technology Can Make Almost Any Product Interactive, No Download Needed.” Whew! That would make you think investing in a smart campaign that correctly uses QR Codes might be a waste of time. But hold on there...all is not as it seems.

The article makes a big deal out of how new technology can make products “come alive” by simply “touching your smartphone to a product”. Trouble is...each of the tech items mentioned requires a download. And, because there are three different technologies highlighted...that is three downloads. (Never mind that the tag line says you don’t need to download...you do.)

QR Codes are far from “dead”. While many consumers still

have not figured out what they are and how to activate them, QR Code use continues to increase. And, if you are smart about explaining what they are and how to use them they will make a difference in driving traffic to where you want consumers to go.

And, that is the key. Just having a QR code on something without telling the consumer where it goes is a big mistake. People will not access the information the QR Code points to if they are going in blind.

If you click on this QR Code you’ll be taken to our daily business newscast.

Before you order flowers for the QR Code funeral it might be a good time to re-think QR Code use.



# KADDATZ

AUCTIONEERING & FARM EQUIPMENT SALES

[www.kaddatzequipment.com](http://www.kaddatzequipment.com)

**Pray For Rain  
& For Ukraine**



**Alvin Kaddatz**  
Lic. TXS6676 (TX)  
Lic. AR2283 (AR)



**Travis Kaddatz**  
Lic. TXS16308



**Carson Kaddatz**  
Associate Auctioneer

★ REAL ESTATE ★ FARM/RANCH ★ TERP EQUIPMENT  
★ HEAVY EQUIPMENT ★ VEHICLES/TRAILERS

- Analyze your situation and develop a plan for your needs
- Advertise in the best media for your location
- Site and Asset preparation, inspection, supervision, registration
- Professional team of auctioneers, clerks, ringmen, and office and security personnel

**• We have a 15% rebate on new parts ordered at Farmstore.online.  
We can sell your surplus vehicles and equipment anywhere in the US.**

## ★ APPRAISAL SERVICES ★

- |                                 |                               |                  |
|---------------------------------|-------------------------------|------------------|
| • Estate Administration/Probate | • Loan Collateral             | • Livestock      |
| • Guardianships                 | • Insurance Replacement Value | • Construction   |
| • Bankruptcy/Liquidation        | • Equipment                   | • Motor Vehicles |



535 HCR 4223, Hillsboro, TX • (800) 214-7756 • [akaddatz@yahoo.com](mailto:akaddatz@yahoo.com)

*“Let us not become weary in doing good, for at the proper time we will reap a harvest if we do not give up.” Galatians 6:9*



# RELIANCE™

## Trust The Heavy-Duty Experts

### Premium Quality Repair & Replacement Parts

#### COOLING SYSTEM PARTS



Since our foundation, our goal has been to provide **high-quality replacement heavy-duty parts at a competitive price.** Today we stock over 100,000 parts across 5,000 unique applications and represent 50 OEMs to ensure we meet all your heavy-duty engine needs.

#### YOUR COMPLETE SOURCE ALL THINGS HEAVY-DUTY

#### THE HEAT IS ON

Summertime is here, with hot weather and hotter engines. Cool those engines with our high-quality cooling system parts. With coverage for so many makes and models, you can rest assured we have what you need.

~~was~~  
50,000+

NOW

# 100,000+

MACHINE PARTS IN STOCK



# 5,000+

APPLICATIONS COVERED



# 50+

OEMs REPRESENTED



**CALL OR CLICK TODAY!**

#### ENGINE OVERHAUL KITS



For a comprehensive solution to engine rebuilds, our overhaul kits provide the right parts for the job at quality that matches or surpasses OEM.

#### CLUTCHPAKS & PARTS NEW OR REMANUFACTURED



Gear up for clutch repairs with our clutchpaks and clutch parts. Count on Reliance for the best.

#### COMBINE PARTS



OEM-quality combine parts for John Deere, Case-IH, Massey Ferguson, New Holland and more.

#### TUNE-UP COMPONENTS



Equipment owners need an engine that starts before they can start work. Let Reliance provide you with ignition tune-up kits to get things running.

#### ELECTRICAL SYSTEM PARTS



Our selection is enormous, with a range from tractor alternators and engine block heaters to distributors and ignition kits for several makes and models.

#### HYDRAULIC SYSTEM PARTS



Reliance offers a extensive line of hydraulic pumps, power steering pumps, power steering conversion kits, and steering columns

© Reliance a Nivel brand 2023. All manufacturer names, numbers, symbols & descriptions are for reference purposes only. It is not implied in any way that the items are a product of the manufacturer referenced. OEM makes are registered trademarks of their respective owners.





**NTPDA**

P.O. Box 1181  
Gainesville, TX 76241

PRESRT. STD.  
U.S. POSTAGE  
**PAID**  
Sherman, TX  
75090  
Permit No. 125

RETURN SERVICE REQUESTED

## **THANK YOU ADVERTISERS!**

	PAGE		PAGE
AgriParts .....	23	KEBA .....	8
AI Products .....	15	Leaders .....	22
Allied Information Networks.....	24	MaxiForce .....	6
Area Diesel .....	22	Parts Express.....	24
ASAP Ad.....	3	Plastics Unlimited .....	14
Central Fuel.....	13	Reliance.....	27
Diesel Specialties .....	24	Reubicon .....	25
eparts.shop .....	20	Russells.....	23
Fastline .....	4	Schaefer .....	13
Gratton Coulee .....	13	Steiner .....	21
Honeymann .....	23	TISCO .....	18
K&M.....	21	Tractor House .....	16
Kaddatz .....	26	Wengers .....	20